



# Real-Time Visibility with SAP Business Network

Jason Forsyth, SAP

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# Supply Chain Volatility is the New Normal



Almost  
**80%**

Organizations' supply chains were disrupted over the past twelve months

**33%**

Increase in supply chain disruptions YoY in 2024

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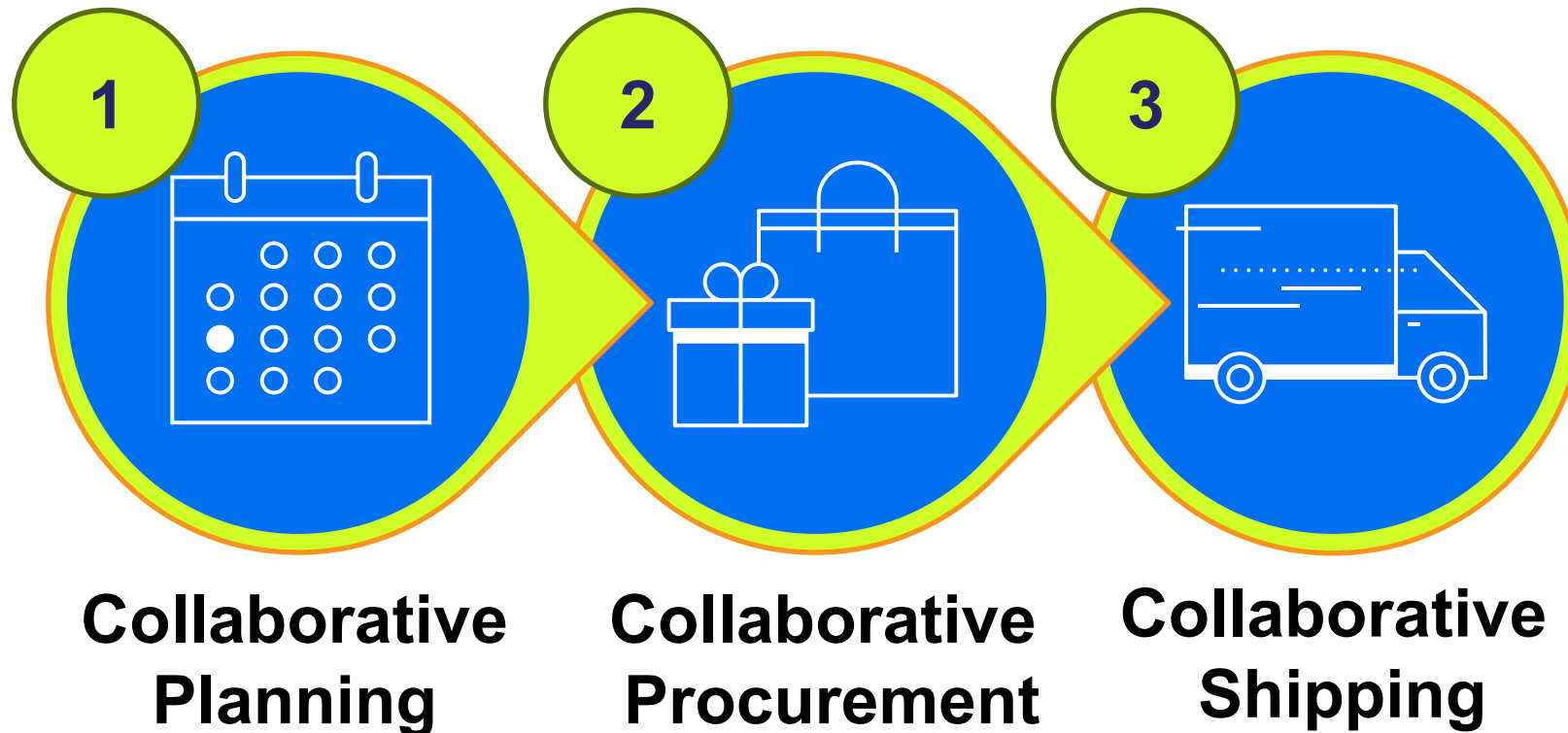
Source: BCI Supply Chain Resilience Report 2024

Source: Resilinc's 2024 supply chain data

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# Navigating the Storm with the SAP Business Network





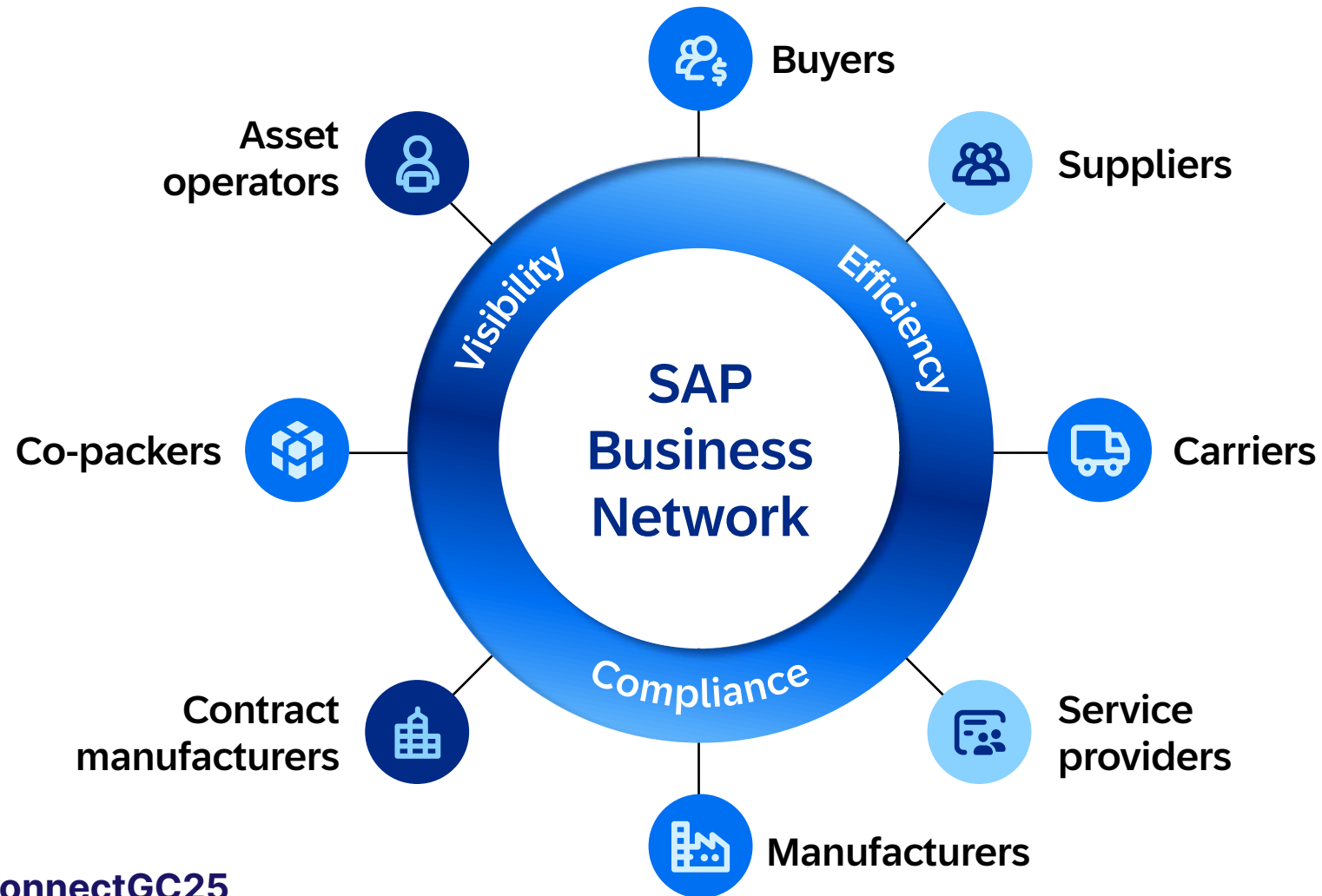
## Jason Forsyth

SAP Singapore

Global Solution Advisory SAP Business Network

An accomplished SAP Solutions Director with over 25 years of experience, specializing in Digital Supply Chain and S/4HANA transformations across diverse industries. Proven leader in solution architecture, program implementation, and fostering innovation to achieve strategic business objectives.

# The SAP Business Network: Unifying Your Trading Partners

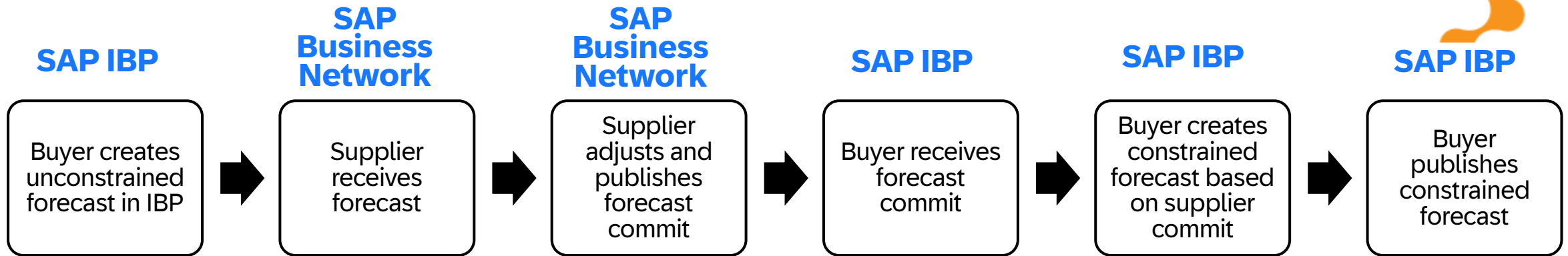


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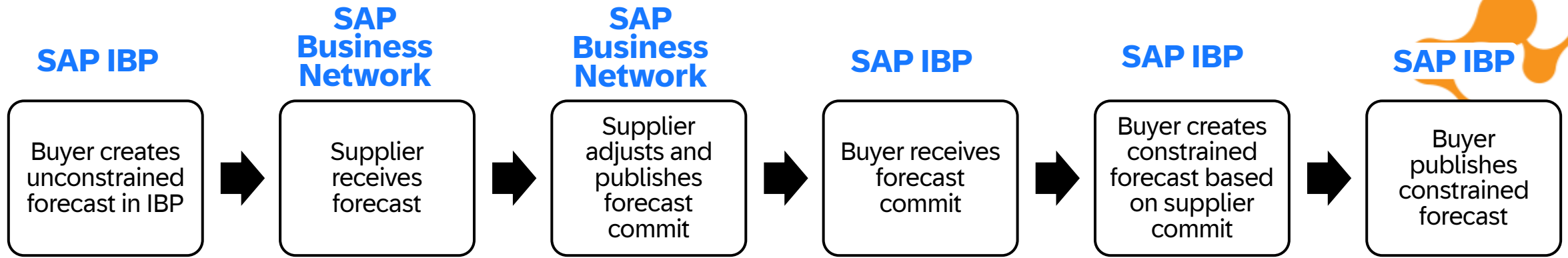
# Strategy 1: Collaborative Planning

## Aligning on Reality



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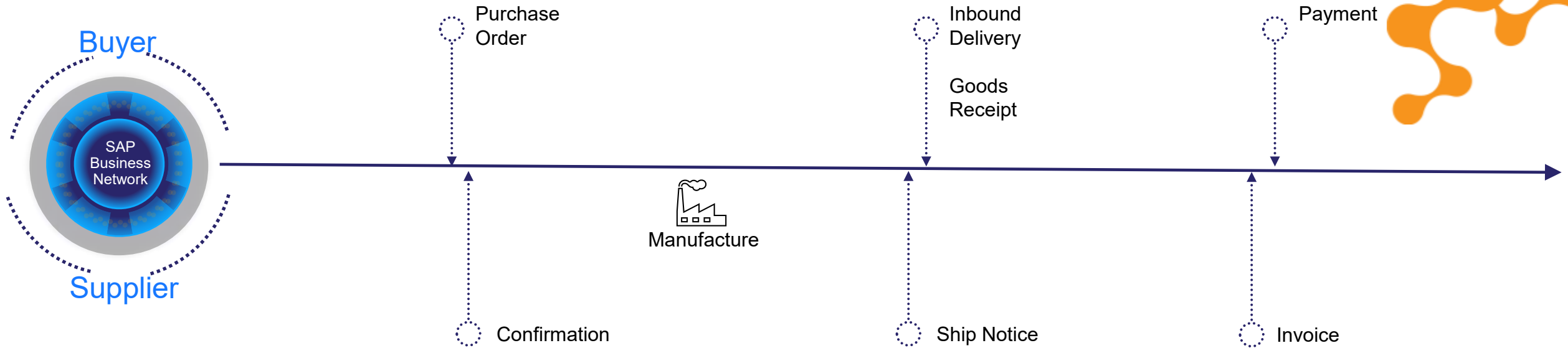


### Why?

- More Achievable Plans
- Increased Planning Accuracy
- Reduced Expediting Costs

# Strategy 2: Collaborative Procurement

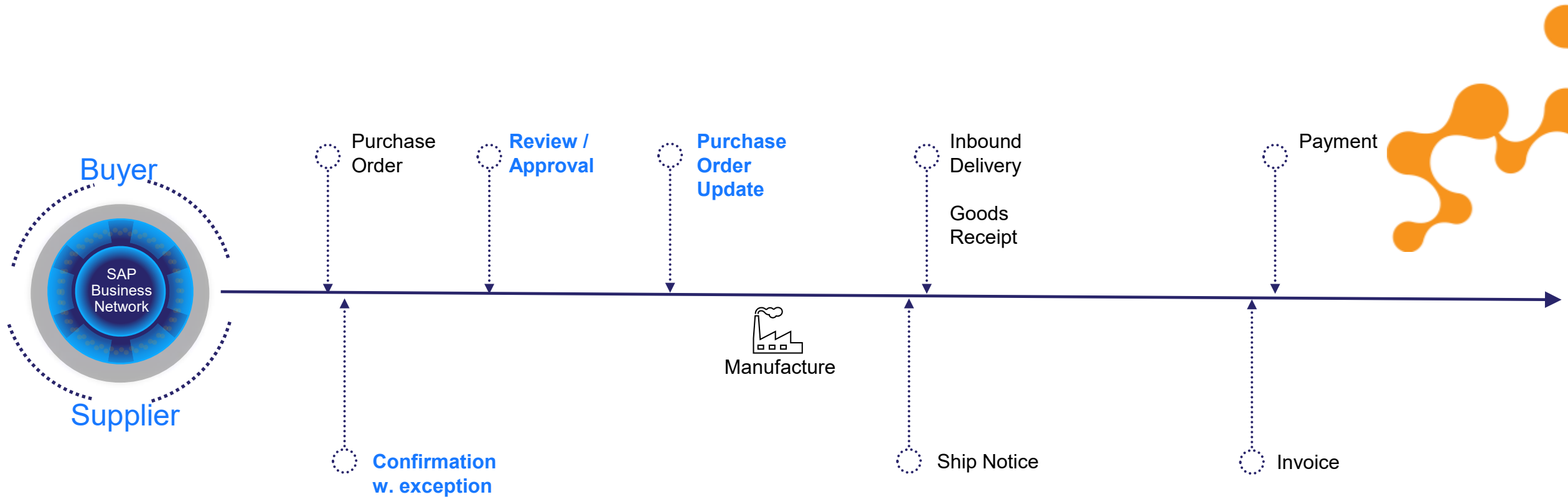
## Real-Time Order Commitment





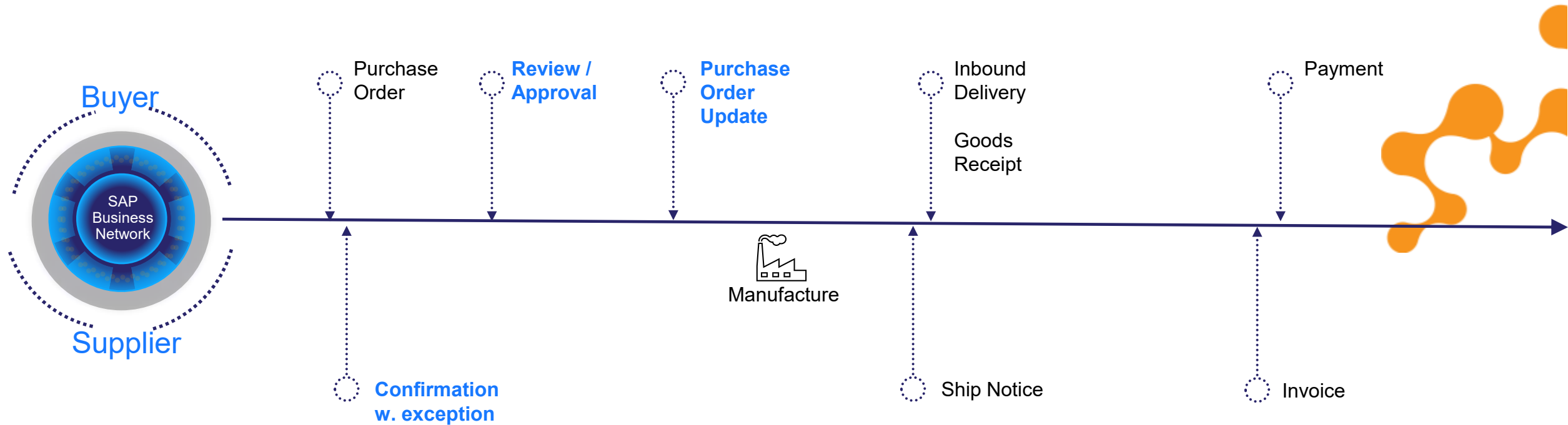
# Strategy 2: Collaborative Procurement

## Real-Time Order Commitment



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## Real-Time Order Commitment

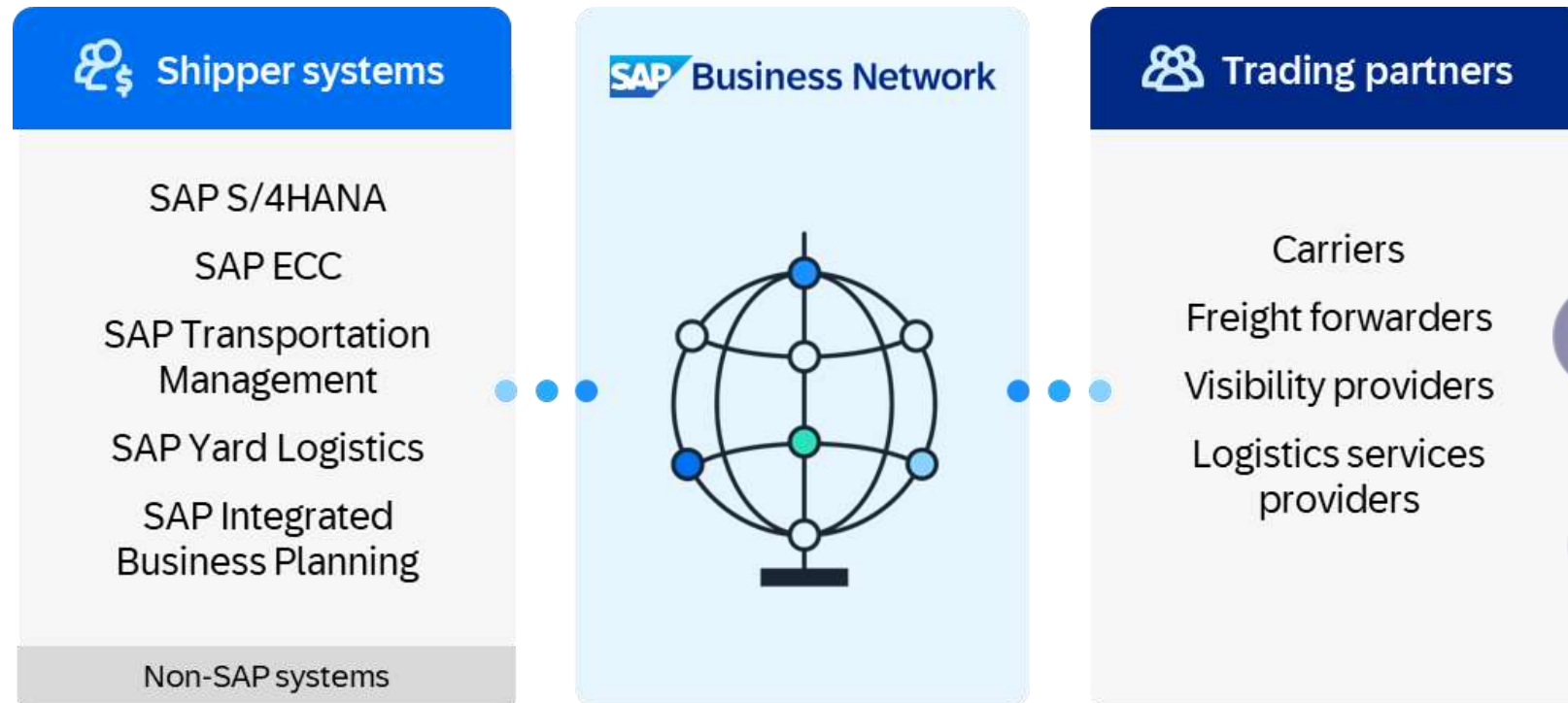


### Why?

- Maintenance & Production Teams Have Most Up-to-Date Visibility
- Significant Reduction in Manual Expediting Effort
- Reduced Inventory Buffers
- Improved Supplier Performance Tracking

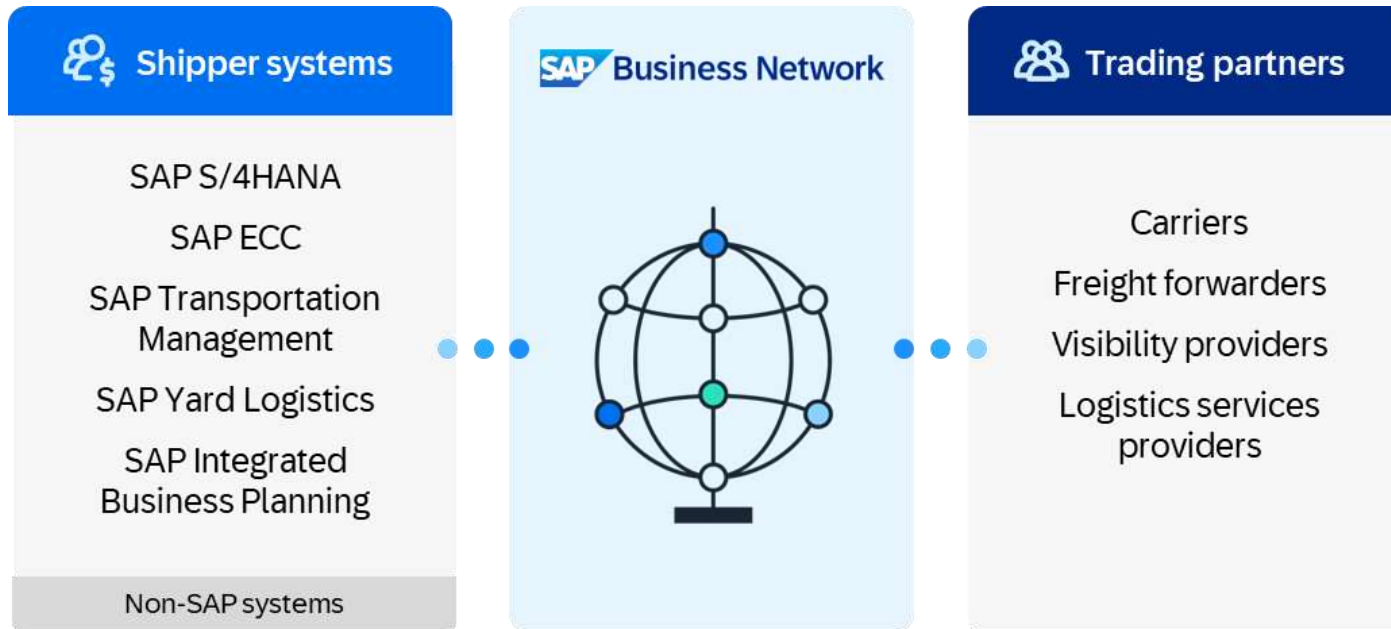
# Strategy 3: Collaborative Shipping

Achieve Real-Time In-Transit Visibility



# Strategy 3: Collaborative Shipping

## Achieve Real-Time In-Transit Visibility



### Why?

- **Enhanced Delivery Predictability**
- **Proactive Issue Resolution**
- **Optimized Receiving Operations**
- **Improved Customer Satisfaction**

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# Business Network Scope of Collaboration

SAP Business Network is a single platform that supports a wide range of business processes

Procurement	Supply chain	Logistics	Assets	Finance
<ul style="list-style-type: none"><li>• Find and discover trading partners</li><li>• Procurement</li><li>• Supplier information management</li><li>• Order collaboration</li></ul>	<ul style="list-style-type: none"><li>• Planning collaboration</li><li>• Inventory collaboration</li><li>• Quality collaboration</li><li>• Product genealogy tracing</li></ul>	<ul style="list-style-type: none"><li>• Freight order and invoice collaboration</li><li>• Dock appointment scheduling and gate processing</li><li>• Shipment tracking</li><li>• Order tracking</li></ul>	<ul style="list-style-type: none"><li>• Manage repository for global assets</li><li>• Maintenance and repair services collaboration</li></ul>	<ul style="list-style-type: none"><li>• Order delivery to cash management</li><li>• Invoice collaboration</li></ul>



# Supplier Onboarding is Easier Than You Think

## Size and scale of the network:

- High likelihood that a large number of suppliers already transacting on the network

Out of 1,000 unique suppliers...

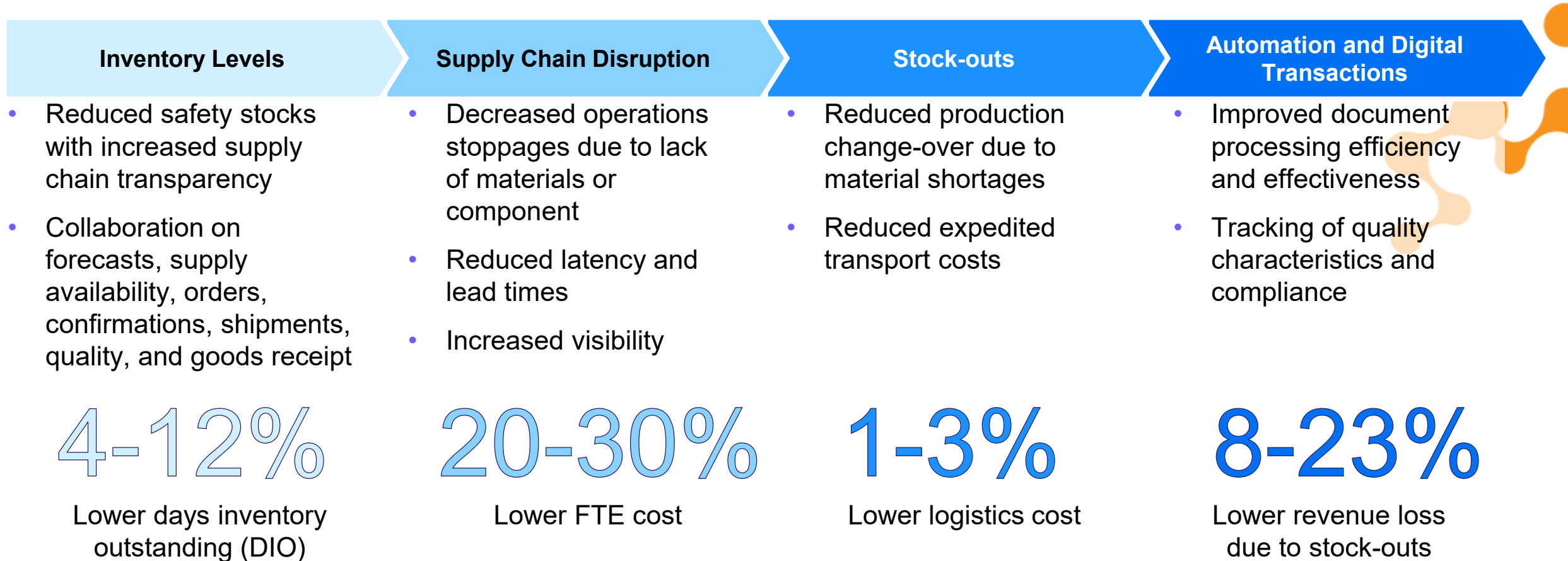
# 55%

Average match rate

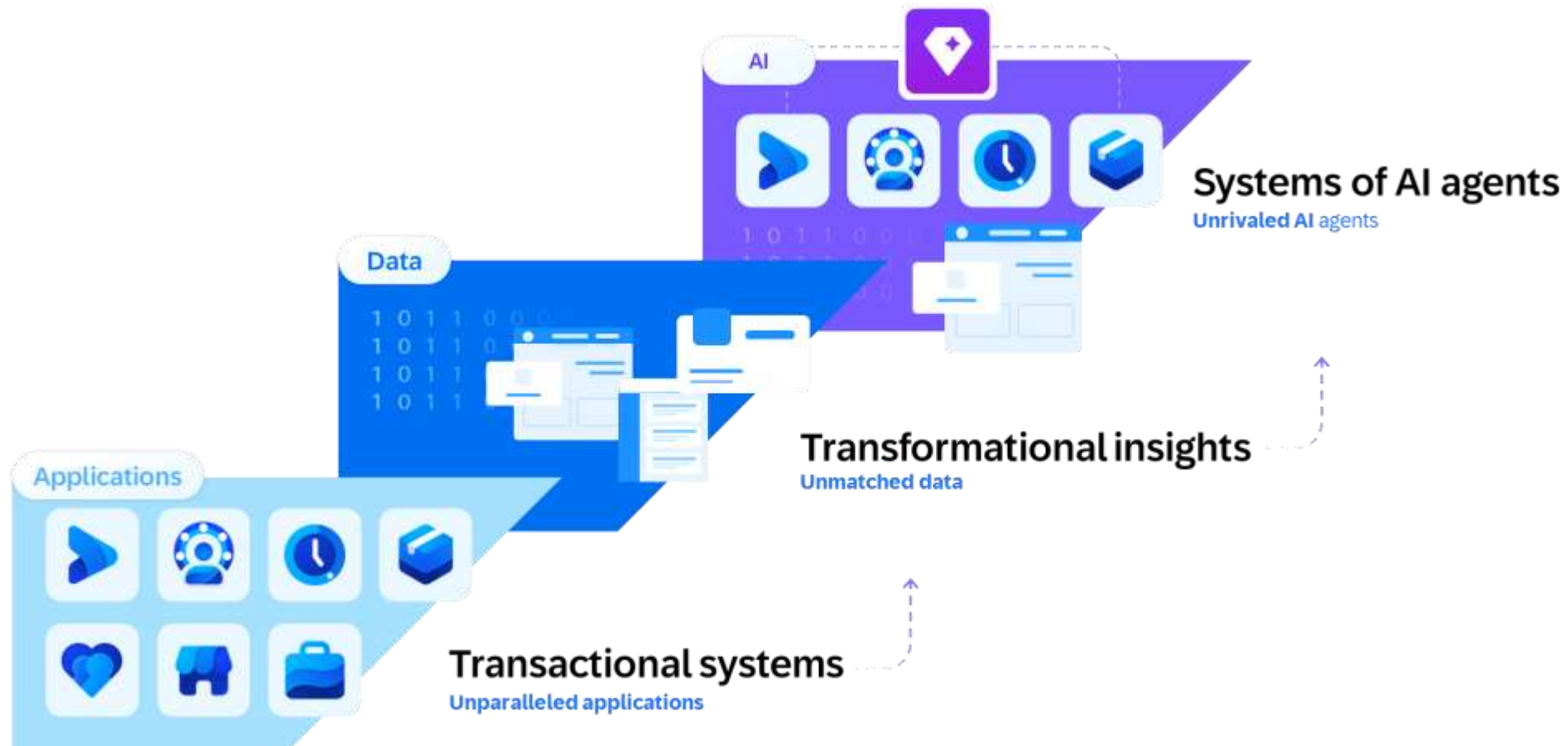
Suppliers segmented by  
account type and capabilities



# Adopters see measurable business improvement



# The Data is the foundation for AI enabled Supply Chains



# Key Takeaways

# 1

## **SAP Business Network**

**Embed your trading partners into the business process**

- Increase Visibility
- Deliver Confidence
- Reduce Cost

*“No Business Does Business Alone”*

# 2

## **Reach Out**

Reach out to your local SAP representative or myself if you want to know more or experience the solution for yourself.



# How to Connect with Me

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