



# **THE NEW TRANSFORMATION TITANS – *The Alliance Between Finance and IT***

Mastering SAP Singapore 2025

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# FINANCE & IT: A MATCH MADE IN TRANSFORMATION HEAVEN

## When the Odd Couple Clashes

Misalignment between Finance and IT has become a painful pattern:

### 1 🧑‍💻 Budget Overruns

Projects routinely exceed budgets by 40-60%

### 2 🗨️ Lost in Translation

Requirements get lost between departments

### 3 🏠 Technical Debt Builds

Rapid accumulation of technical debt

### 4 🕒 Delayed Value

Business value delivery is delayed or never realized

### 5 🧑‍💻 Shadow IT Emerges

Departments seek their own workarounds

## When Finance & IT Become the TITANS

The benefits of a true Finance-IT alliance are transformational:

### 1 🚀 Faster Deployments

Accelerate business-critical solutions

### 2 🤝 Reduced Costs

Proper scoping and planning

### 3 🤝 Strategic Partnership

Shared focus on long-term success

### 4 📊 Measurable Innovation

Drive real business value

### 5 🤝 Aligned Investments

Tech aligns with financial goals

**Stop treating IT as a service desk - embrace them as strategic partners in value creation.**

## ► The Blueprint for a Finance-IT Alliance

### Stop the Blame Game

Finance: Stop blaming IT for every system issue

*Building trust starts with accountability*

### Understand Impact

IT: Focus on business impact and Outcomes,

*Not just on Technical Metrics like uptime*

### Share Ownership

Data ownership is shared between IT and Business





Change fails when organizations overlook crucial elements in their implementation approach.

## ***Managing Complex Change***





# *The formula for IT and Finance to be BFF's*

1

Vision  
Clear goals

2

Skills  
Needed expertise

3

Incentives  
Motivation

4

Resources  
Support tools

5

Action Plan  
Roadmap

***= Successful  
CHANGE***



# When Vision is Missing

1

Vision  
Clear goals

2

Skills  
Needed expertise

3

Incentives  
Motivation

4

Resources  
Support tools

5

Action Plan  
Roadmap

## = Confusion

Unclear Direction

Symptom: Inconsistent Priorities

**The FIX:**

- Set Clear Goals



# When Skills are Missing

1

Vision  
Clear goals

2

Skills  
Needed expertise

3

Incentives  
Motivation

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Resources  
Support tools

5

Action Plan  
Roadmap

**= Anxiety**

Fear of Failure

**Symptom:** Avoidance behavior, same old

**The FIX:**

- Invest in targeted training





# When Incentives are Missing

1

Vision  
Clear goals

2

Skills  
Needed expertise

3

Incentives  
Motivation

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Resources  
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Action Plan  
Roadmap

## = Resistance

No motivation to Change  
**Symptom:** “This is how we’ve always done it”

The FIX  
• Link Incentives to personal change



# When Resources are Missing

1

Vision  
Clear goals

2

Skills  
Needed expertise

3

Incentives  
Motivation

4

Resources  
Support tools

5

Action Plan  
Roadmap

## = Frustration

Goals Blocked

**Symptom:** Blame Shifting (SI, Business, IT)

The FIX

- Provide Needed Support (HR?)



# When Action Plans are Missing

1

Vision  
Clear goals

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Skills  
Needed expertise

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Action Plan  
Roadmap

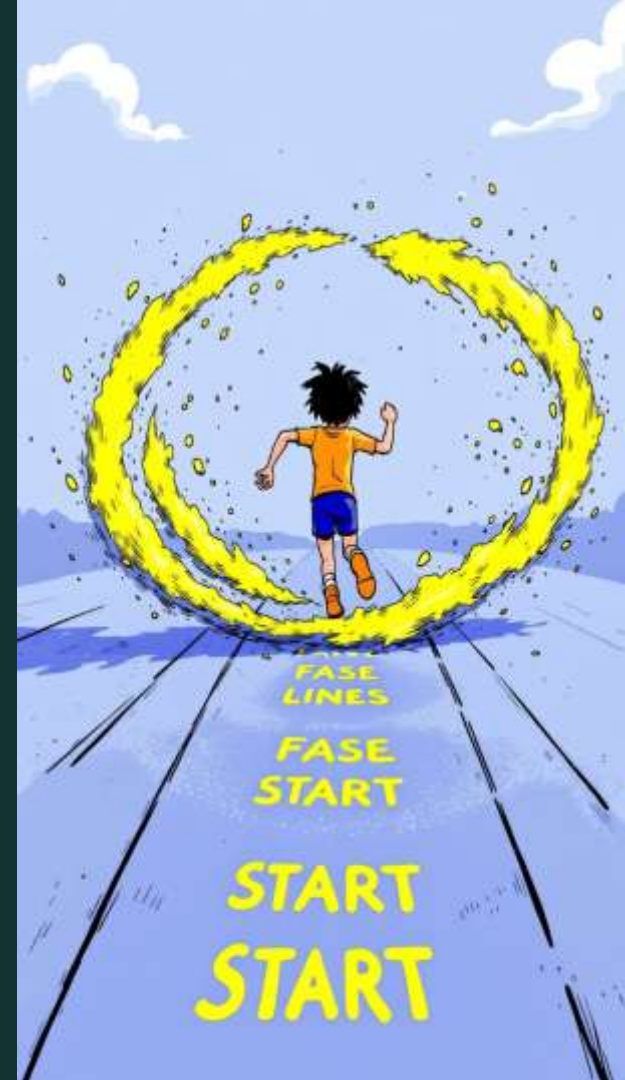
## = False Starts

Wasted Effort

**Symptom:** Excitement Fades Quickly

**The FIX:**

- Create Roadmap with Clear Milestones





**REMEMBER for IT and Finance to be BFF's**

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Vision  
Clear goals

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Needed expertise

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Action Plan  
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# ***Successful CHANGE***





## ► **Key Lessons Learned**

1

### **STOP Corporate & Personal Political Games**

**DON'T** Form Partnerships, Form Allies  
Silent KILLER for Innovation

2

### **Communication is Key**

Regular, TRANSPARENT, and unfiltered

3

### **Leadership Support**

Strong leadership support is critical

4

### **Share and Align Objective**

Success becomes REAL



# ► *Monitor, Adjust, Celebrate!*

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## 1 Regular Review

*Regularly review performance and feedback. Don't Overdo it*

## 2

## Iterative and make changes FAST!

*Or risk falling behind on deliverables*

## 3

## Recognize and Incentivize MORE

*Eliminate the BLAME GAME You are NOT in a Gladiators Competition.*



# ► The SAP Project Failure Cycle

## Poor Partner Selection

75% of projects exceed time/budget when rushing partner vetting.<sup>1</sup>

1

2

## Siloed Teams

Finance-IT disconnects raise failure risk by 30%.<sup>2</sup>

## Weak Leadership

Ineffective governance doubles the risk of failure.<sup>3</sup>

3

4

## Rushed Planning

60% miss deadlines due to poor planning.<sup>4</sup>

<sup>1</sup> Panorama, 2020 ERP Report <sup>2</sup> McKinsey, "Overcoming Organizational Hurdles" <sup>3</sup> Deloitte, "Cracking the Code on SAP Leadership" <sup>4</sup> Gartner, "Mastering SAP Project Planning"



# Closing Thoughts – The Future of Finance & IT in SAP

1

## Equal Leaders

Everyone needs to be at the table on day 1  
From RFP to Go-Live

2

## Give Transformation a Chance

Go Slow: Learn how your team's way of embracing change

3

## Call to Action

Build a Finance-IT alliance for real transformation!  
Transform Finance-IT into a Profit Center



*"Invest in your SAP System to Run your business, not for your end-users to Figure out how an ERP works"*





## ► Why Your SAP Investment Should Empower, Not Confuse



- **Stop making end-users decode your ERP** – your system should *work for them*, not the other way around.
- **You didn't spend millions for workarounds** – you invested in SAP to streamline operations, not to frustrate your teams.
- **Confused users = broken processes** – errors, delays, and rework are just symptoms of poor enablement.
- **Your business deserves more than "just go ask IT"** – build systems that answer questions *before* they're asked.
- **Empowered users drive ROI** – when your team knows what to do, they move faster, smarter, and with purpose.



***“SAP didn’t fail you. Neither did Oracle or Dynamics 365.”***

Your company failed itself by trying to ‘install’ discipline, strategy, and old processes.

***ERPs don’t fail.***

Leadership fails. Culture fails. Communication fails.

**“Stop blaming the software. Start fixing the foundation.”**



# ***THANK YOU!***

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