



FUTURE - PROOF YOUR ENTERPRISE:

*An STRATEGIC INSIGHTS FOR SAP ECC ENVIRONMENTS WITH AN
EYE TOWARD S/4 HANA*

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History RECAP

WE HAVE EVOLVED



1970s:
Mainframes



1980s: Rise of
Spreadsheets



1990s: ERP
Systems



2000: BI Tools



2010s: Cloud Computing



2020s: AI, Machine Learning

WHY FUTURE - PROOFING MATTERS

IMPORTANT



Sticking with outdated systems can slow down innovation and increase security risks.

Future-proofing ensures your business remains competitive and efficient.

Outdated processes in bussiness and IT side

IT can also stay behind in technology if we do not invest in our resources





► *Future-Proofing SAP Investments*

1

Collaborate

No more Finance & IT silos

2

Standardize

Avoid over-customization

3

Train

Continuous learning, change management

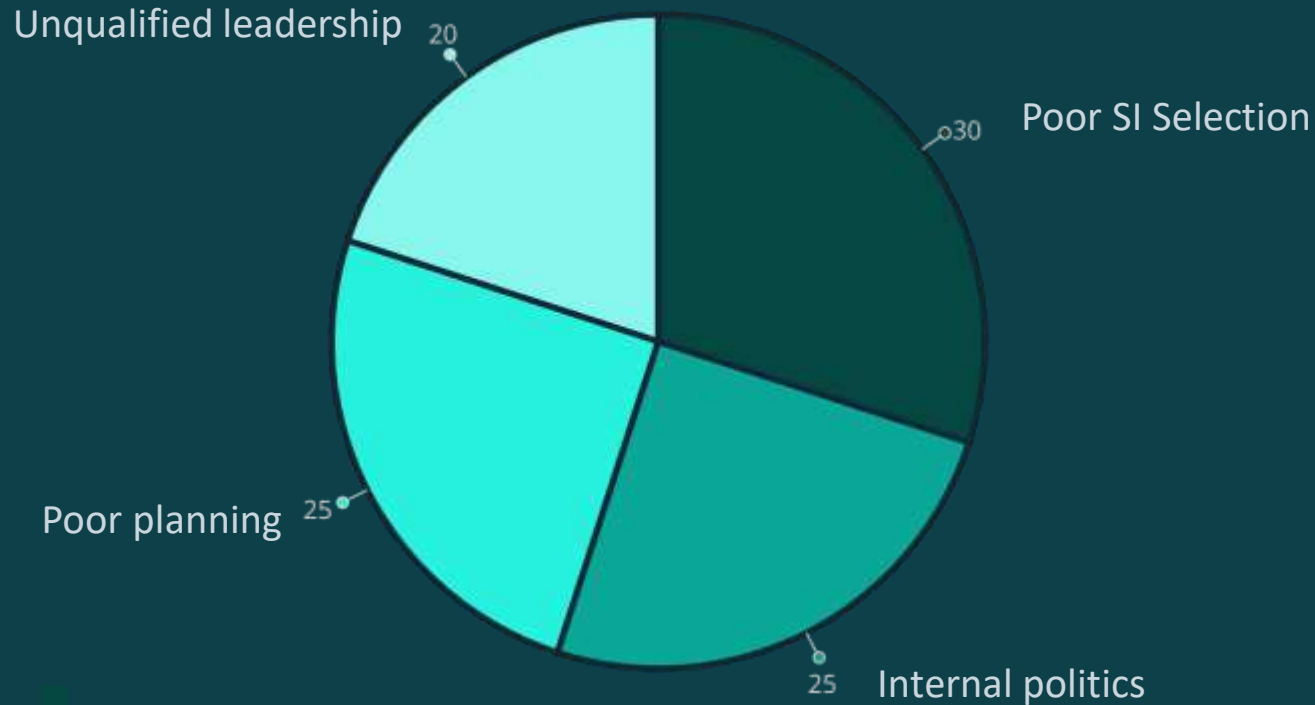
4

Govern Data

Clean data for AI & analytics



The Top Reasons SAP Projects Fail



► Stop Customizing Your SAP... or Else!



Customization

- Too much SAP customization leads to extended go-lives, higher costs.
- endless regression testing.



Adapt or Die

- Companies that refuse to change their ways end up with major SAP failures.
- Embrace the best practices or prepare to be left in the dust!



Stop the Politics!

- Corporate politics are the silent killer for your SAP transformation.
- Put aside your egos and work together or kiss your innovation goodbye.



Future-Proof Your SAP

- Remove / Reduce customizations and make your SAP future-proof.
- Avoid costly upgrades, regressions, and headaches down the line.



► *Choosing the Right SI*

Don't just read what they promise. Watch them work, test their tools, and meet their team before you decide. Visit 2-3 current customers with similar projects.

1

Ask for Demos

Skip the presentations. Ask them to show their work using your data. See how they handle real problems when things go wrong.

2

Look at Their Tools

Good partners use up-to-date tools to work and track projects. If they say they'll update your business, their own methods should be current too.

3

Know the Team

Meet the actual people who will do your project. They should get your business and be good teammates. Your staff needs to work well with them.

Remember: skills alone aren't enough. You need a partner who gets both the tech side and your company's needs. Take time to see how they work before you choose.



▶ Supercharge Your SAP ECC Migration

1 Project Management Tool

Kick off your migration with a robust project management tool . DITCH EXCEL

2 Data Conversion Tool

Bring in a data conversion tool to seamlessly sync all your systems, even if your legacy data is a mess.

3 SAP SIGNAVIO your GPS for your project and beyond



Before diving into your migration, install Signavio on your ECC system. Their process analysis will help you identify optimization opportunities FAST. Minimizing tedious and annoying workshops.

4 Phase Zero Planning

Dedicate an entire 'Phase Zero' to comprehensive migration planning.

5 Use SAP Pre-made BOTS for enhance Processes for ECC and S4

Use SAP out of the box BOTS for normal day to day activities

Be sure to bring in a diverse set of REAL SAP S4 experts.





► *AI in S4 HANA: Propaganda vs. Reality*



AI Can

Automate tasks, detect anomalies, improve analytics, and make your life easier



AI Can't

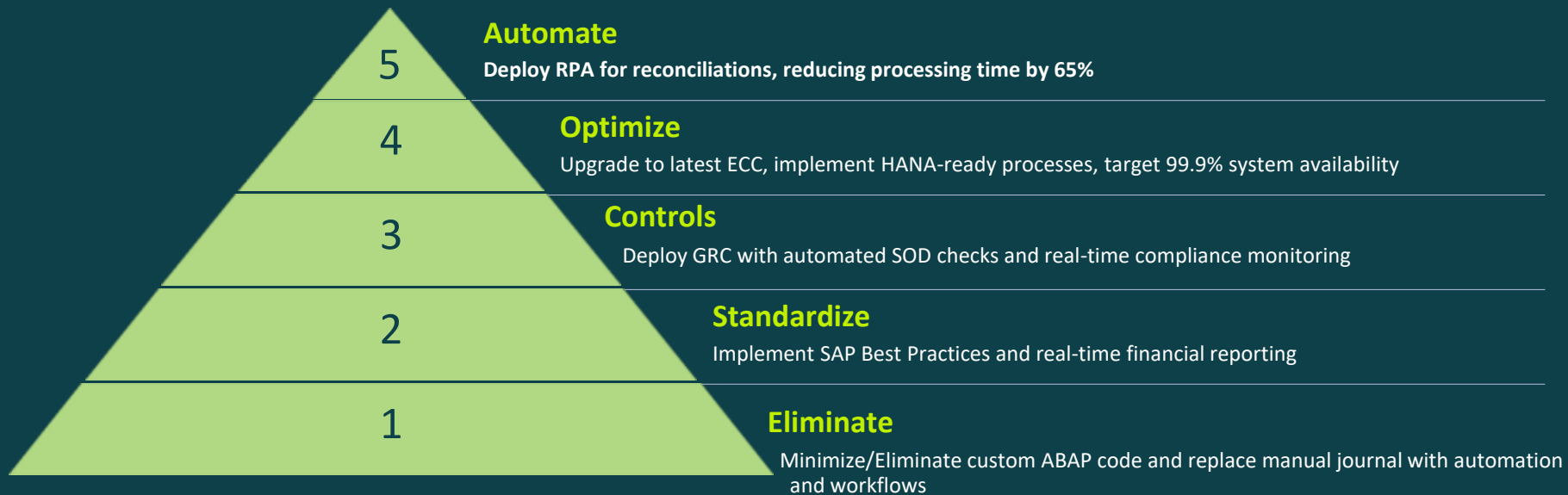
Fix bad processes, or clean your BAD data



Real Value

Predictive accounting, Intelligent automation, early fraud detection, fast adoption with chatbots

► Optimize Your SAP ECC Now



1 45% faster month-end closes

2 70% less reconciliation work

3 90% automated compliance checks

► ECC SAP System Past 2027?

Extend ECC Licenses

Clean your ECC system

Stay Current with Maintenance

Keep your system healthy: security patches, and strategic improvements. Document your system thoroughly to preserve critical knowledge.

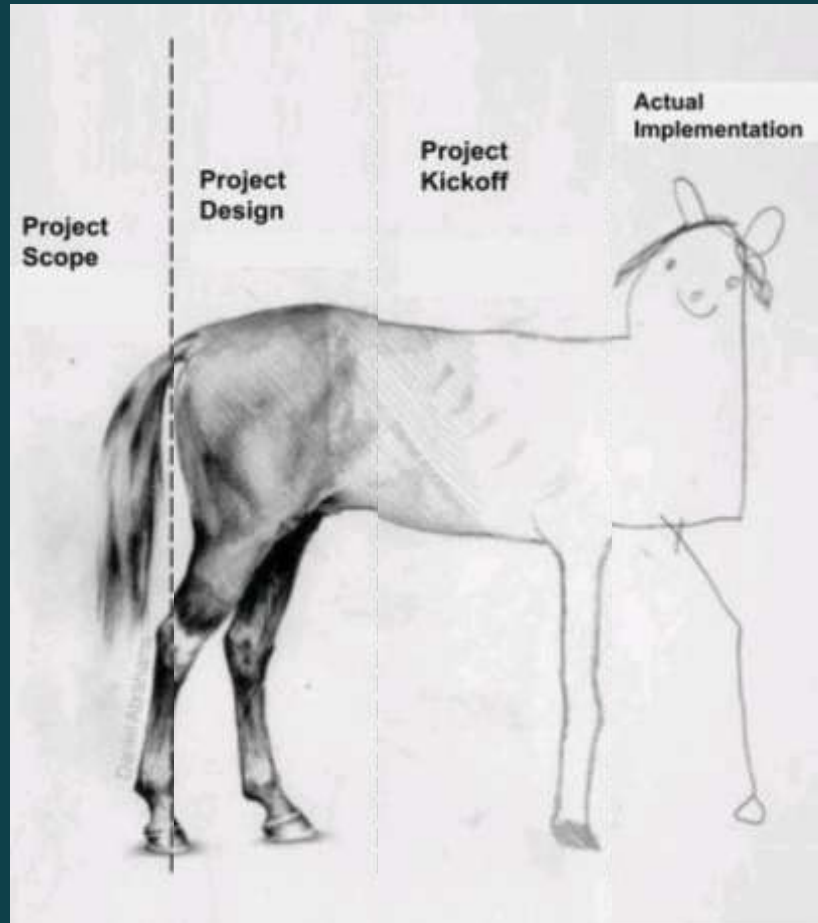
Plan Your Path Forward

Develop a realistic timeline that fits your budget and business needs. Prioritize critical updates while maintaining smooth daily operations - there's no need to rush.

Remember: Your current system still works great - let's focus on keeping it that way with expert care and smart planning! ALWAYS with a mindset towards S4 HANA



► When we have the **WRONG** people leading SAP Projects...



► Don't Rush During Planning....

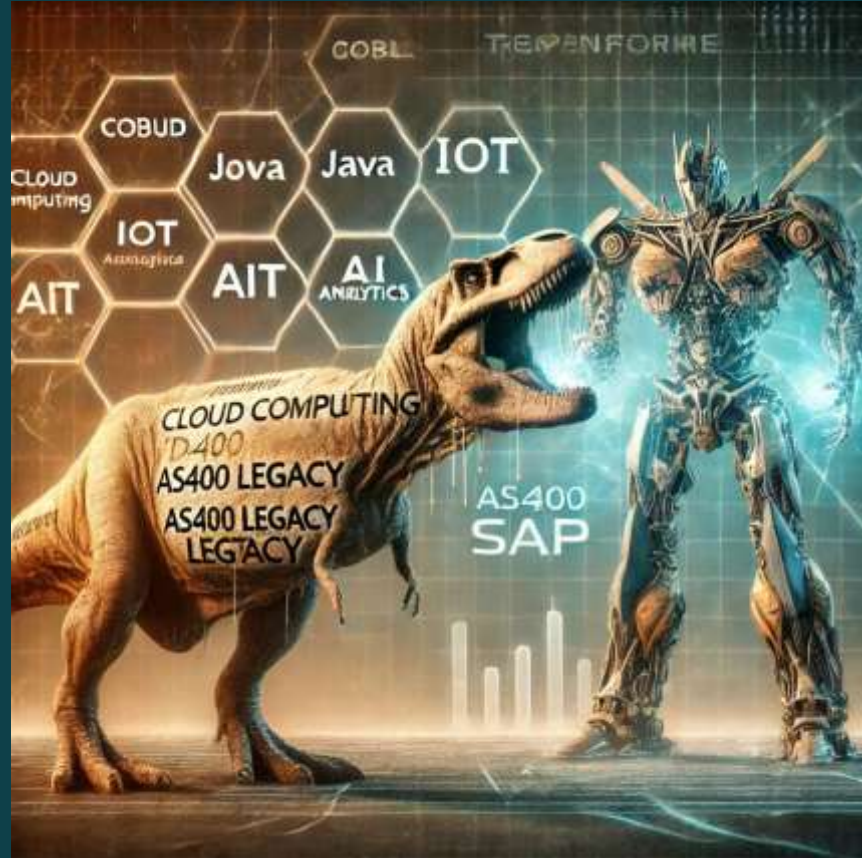
Expecting this in 5 months



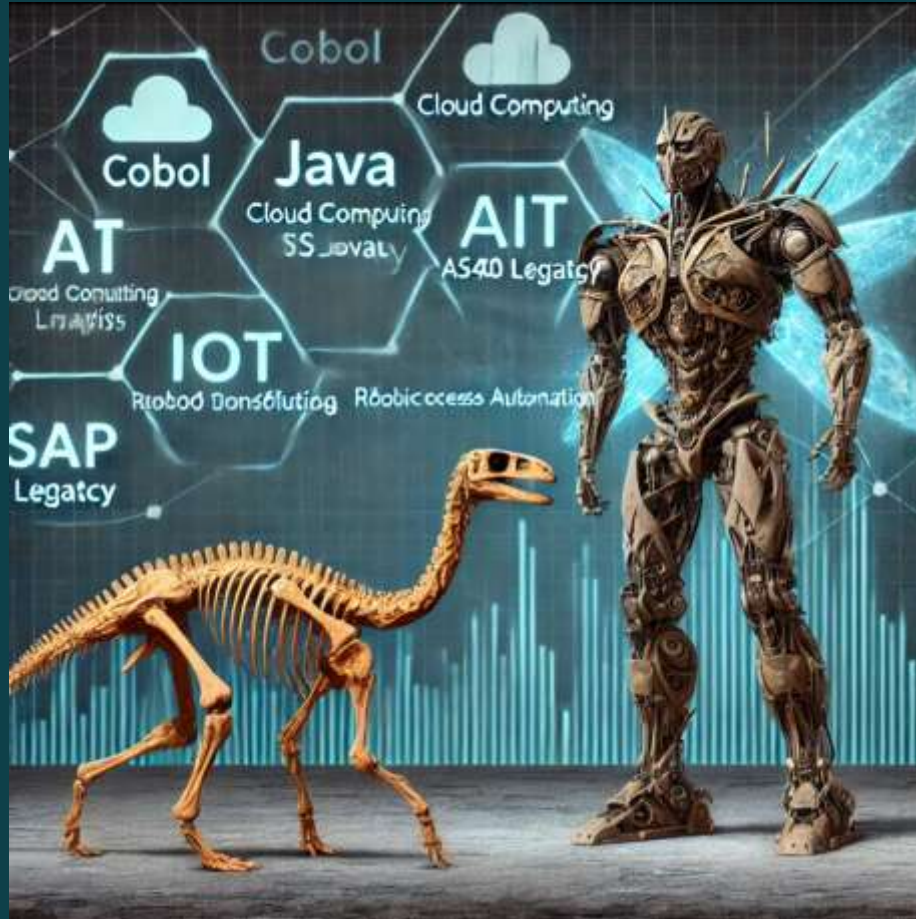
You will get this



► Call to action for Monday....



► Call to Action for Monday...





THANK YOU!

FRANK FLORIAN

Executive Adviser Project Excellent for Transformation
& SAP Finance



 **LinkedIn**

