Collaborate

13 - 14 MARCH 2025

CORDIS HOTEL | AUCKLAND



Contact Energy's SAP LeanIX Journey

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What We'll Cover Today

- Contact Energy Background
- The Case for Change
- Implementation
- Lessons Learned
- Examples & Integrations
- Future Use Case Backlog











About Contact Energy

Contact **started in 1995** and over time we've built a flexible and largely renewable portfolio of electricity generation assets. Our customer connections have grown to over 600,000.



Strategy – Help build a better New Zealand by leading the decarbonisation of our country.









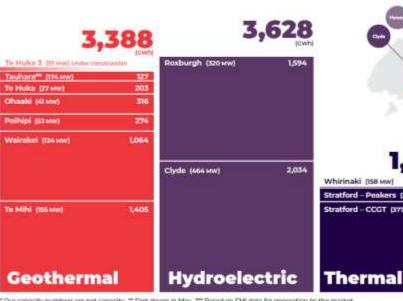
Our Generation & Trading Business

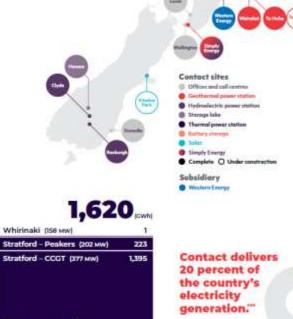
Our energy generation is led by **Geothermal** and **Hydro** with a **thermal** capability as well.

By FY27, we aim to grow to 10.3TWh per annum of **renewable assets** from geothermal new build, solar, wind & battery.

Key Applications – **SAP S/4HANA** + Aveva PI, NiSoft Eclipse, SAI360 EHS, Prometheus, Hitachi TRM Tracker,







Where we are









Our Retail Business



Key Applications - **SAP CRM/IS-U/MCF-U/EMMAX + Opentext**, Genesys PureCloud & WFM, Windcave ...



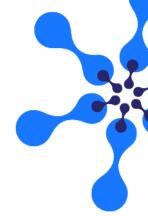






We want Contact to be famous for leading the way in decarbonising New Zealand and helping kiwis use cleaner, greener energy that's good for their home, and our shared home - Aotearoa.

By FY27, we aim to have 685,000 connections across Energy, Broadband, and Mobile.



Good Plans



Good WeekendsFree power every Saturday and Sunday from 9am-5pm

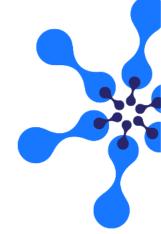


Good Nights
Free power Monday to
Friday from 9pm-midnight









Contact26 Strategy



Contact 26 We are deep in the execution of our strategy to lead New Zealand's decarbonisation



Strategic theme

Objective

Grow demand

Attract new industrial demand with globally competitive renewables



Grow renewable development

Build renewable generation and flexibility on the back of new demand



Decarbonise our portfolio

Lead an orderly transition to renewables



Create outstanding customer experiences

Create NZ's leading energy and services brand to meet more of our customers' needs

Enablers

ESG: create long-term value through our strong performance across a broad set of environmental, social and governance factors

Operational excellence:

continuously improving our operations through innovation and digitisation

Transformative ways of working:

create a flexible and high-performing environment for New Zealand's top talent

Outcomes

Growth

Pivot our business to a new growth era that captures the value unlocked by decarbonisation Resilience

Deliver sustainable shareholder returns. aligned with our ESG commitment

Performance

Realise a step-change in performance, materially growing EBITDAF through strategic investments





contact

Our Tech Journey since Deploying SAP

SAP was deployed at Contact as part of a large-scale enterprise transformation programme. After 2016 our Enterprise Architecture **pivoted towards a more open, decoupled, flexible state** and we developed an **experienced internal capability** alongside SAP.

2010-2014

 SAP ERP + CRM rolled out for Corporate, Generation & Retail businesses

2016

 SAP ERP + CRM upgraded to the latest enhancement packs;
 MCF-U deployed

2019-20

 SAP Concur exp. mgt & SAP Analytics Cloud financial planning & reporting deployed

2021-2023

- Convert SAP ERP to S/4HANA 2021
- Fiori, Enable Now & Data Intelligence deployed



2010

2017 >



- Cloud move SAP & other "on prem" apps to Contact's Public Cloud (AWS)
- Digital start our Digital Transformation firstly with Retail
- Data move data & analytics to run on a Cloud based Data Platform (AWS)
- Integration refreshed Integration Strategy
 i.e API centric, decoupled architecture

2025

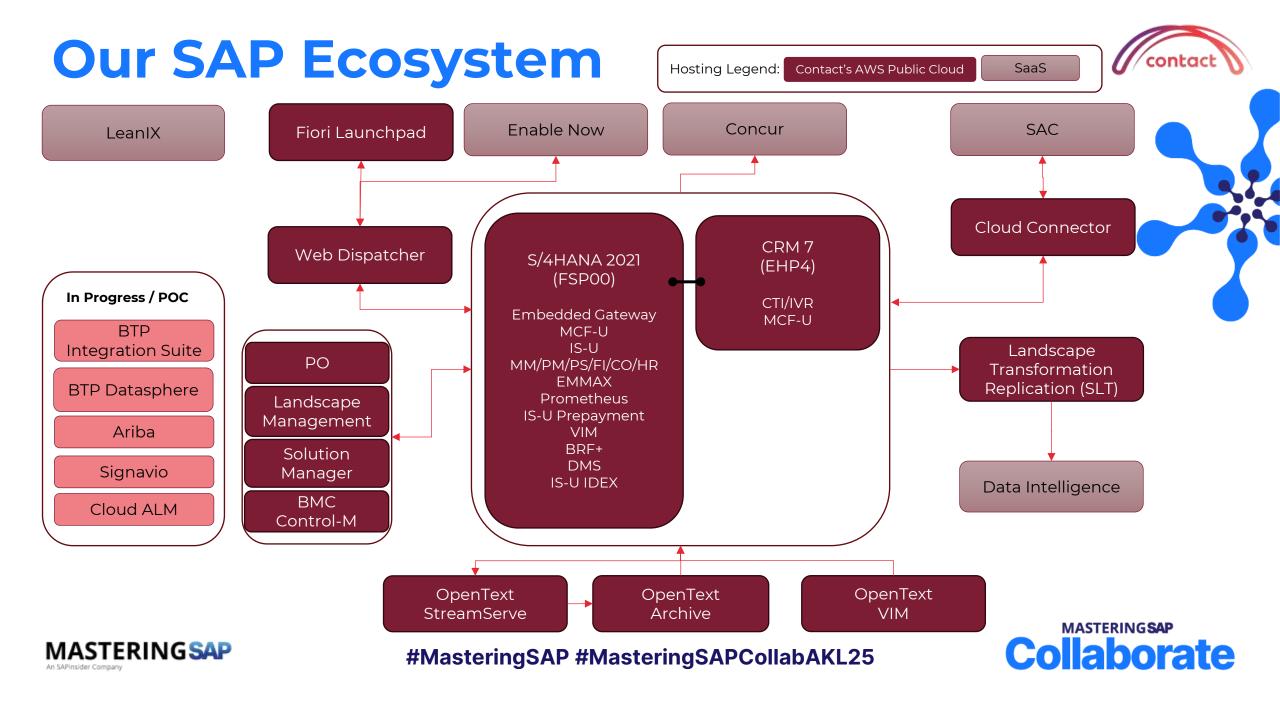
2022

SAP LeanIX deployed







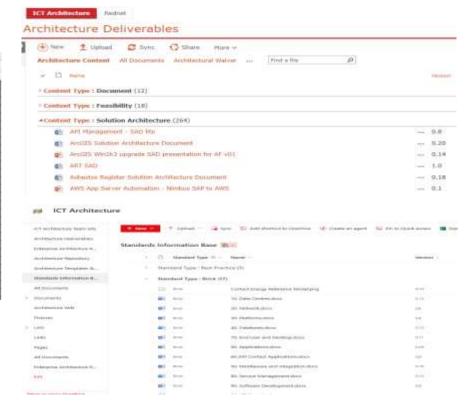




The Case for an Enterprise Architecture Tool

We put forward an initiative in 2021 for an **Enterprise Architecture tool** to better enable our Enterprise Architecture capability ahead of a transformation and growth journey led by the Contact26 strategy.

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Intuitive UX & Ease of Access



Raise EA Maturity & Controls Improvement



Enable Collaboration between Stakeholders



Single Source of Truth



Information Consistency & Transparency



Improve Productivity & Decision Making

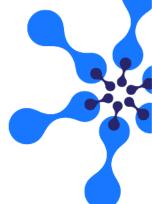






Selection Process

We ran a **RFI style process** and referenced Gartner and Forrester reports to guide our selection. Aligning to our business drivers, localised support and customer base, we narrowed down to a few options for further evaluation.







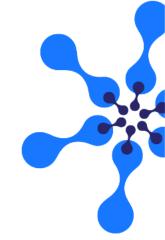












LeanIX Selected in 2021

LeanIX received the **highest overall score** from our stakeholders' evaluations, and the pricing model, based on applications rather than users, aligned with our 'strong collaboration' goal. We performed a couple of customer reference calls to cover things off.

SAP LeanIX named a Leader in the 2024 Gartner® Magic Quadrant™ for Enterprise Architecture Tools for fourth consecutive year

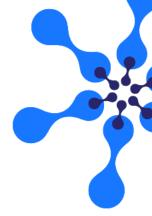






Our LeanIX Subscription

We started with the **Application Portfolio Management (APM) module** and bolted on the **lifecycle catalog** from the TRM module.



APM Application Portfolio Management

Business Capability Modelling

Application & Service Asset Repository

> Application Rationalization

Integration & Data Architecture

> Standards Management

SaaS Discovery & Catalog

	Price Me	etric: 200 Application	ns	
	Module	Use Case	Features*	+ SMP Discover
ure Management	APM	Application Portfolio Management	 ✓ Unlimited users ✓ Unlimited dashboards ✓ Out of the Box Reports ✓ Best practice Data Model ✓ 1 Live + 1 Sandbox workspace 	 ✓ Virtual Workspaces ✓ Inventory, Import, Tags ✓ Survey & Quality Seal ✓ SSO, IP restriction ✓ Full Self-Configuration
Architecture	+ TRM	Technology Risk Management	✓ Lifecycle Catalogue for hardware and software	 Advanced technology risk reporting

Note - We recently increased our application metric from 200 to 300 applications as we discovered apps through new use cases and deep dives.







Implementation Support

LeanIX and the APAC partner Citadel (now Kapish) provided a **Customer Success Manager** and **Customer Success Support team** to assist with the implementation. We used a standard onboarding process to ensure fast time to value. At the start we revisited our **goals & objectives** through a **Q&A approach** to ensure we were clear on the **use case outcomes**.











			Who are your stakeholders?	What are their questions?	How are their questions answered?
	Strategic	C-Suite / SVP	Leadership Team CIO + ICT Leaders + CDO Senior Leaders (CLT/OLT)	 What is our application portfolio? What are our investment/retirement candidates? How does our technology support business strategy? What is our IT roadmap? 	Mainly presentations. ICT & Business Strategies. ICT Asset Runway (due for replace/upgrade/enhance)
creasing Complexity	Tactical	Business Partner / Domain Architect	Del. Mgr - Cloud & Infra Application Supp. & Enhancement Mgr Snr. Info & Sec. Specialist Del. Mgr - People Tech Delivery Leads - Digi, ICT	 Which of the critical Applications are affected by obsolete Technology? Which Applications have auth. via SSO? Where do we use sensitive data? What is our technical debt? What is our cloud footprint? 	Mainly Ad-hoc PowerPoint / Excel lists and presentations. Have list of applications from PwC and a list Tina Whalen (BA) from the Windows 10 rollout.
Dec	Operational	IT Community	Application Owner Solution Architect IT Business Analysts IT Specialist / Tech Leads	 What is the state of my application (rating)? Who owns which applications? What is the application landscape? What integrations & data flows are there? 	Mainly Ad-hoc PowerPoint / Excel lists and presentations. Building Integration catalogue. SAP Integrations documented by Jarvis project. Data team has a Data catalogue.

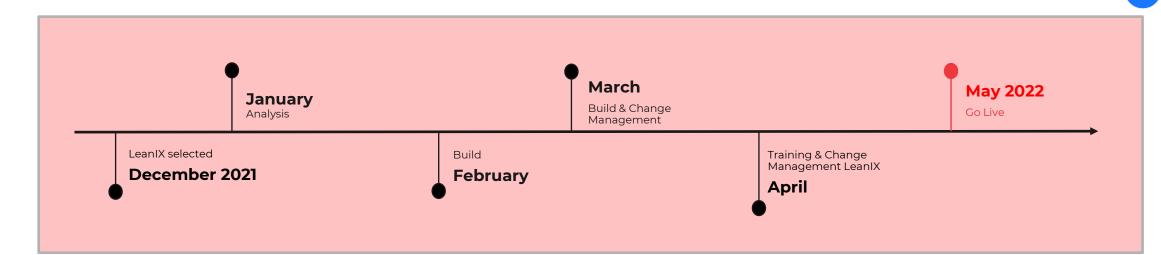






Implementation Timeline

Our implementation took **4-5 months** which was longer than originally planned but traded off SME resource availability constraints. We had our source data in good shape from recent strategy refreshes. The main focus was the change impact.













Change Management



Vision

Contact26 strategy **Enterprise Transformation** Improve decision making



Why

Address controls gap

Existing pain points & opportunities

Collaboration & transparency



What

New tooling

New processes

Use cases scoped



How

Stakeholder workshops

Change Champions onboarded

Comms channel, Information repo & FAQs



Who

Stakeholder grouping -LT to Analyst

Engagement plan per grouping



Success Criteria

Seamless roll out

User satisfaction and engagement

User counts

Use cases met







Op Model & Delivery Framework

- We have a 0.7 FTE focused on LeanIX housekeeping activities i.e. user onboarding, quality gating, Q&A etc.
- Allow time to keep a constant eye on the LeanIX roadmap keep pace with change and releases etc.
- We made Solution Architects accountable for ongoing updates etc with support from Application Business & Technical Owners as responsible – it's a partnership
- Touchpoints with LeanIX span ideation to ongoing BAU support have clear processes in place and expectations at each gate

Architecture Touchpoints

Ideation High Level Design / Estimation

Options Analysis

Solution Design

Deployment + BAU





Lessons Learned



What Could Have Been Better

Planning assumptions

- o **Impact** Limited access to SMEs extended the rollout period and slowed down momentum
- Lesson Work closer with resource managers to highlight resource contention & discuss prioritisation

Lack of architects' accountability

- o **Impact** Accountability was not reinforced within delivery teams & technical change board, so updates were late or missing
- Lesson Ensure they acknowledge accountability
 & support the processes for maintenance

Story telling

- o **Impact** Limited comms to users after rollout so LeanIX wasn't front of mind for maintenance
- Lesson Have an ongoing comms plan to build presence & awareness with a regular cadence

What's Gone Well

- Approach Started small & slowly incremented. Reduced the change impact
- Stakeholder engagement User adoption has increased significantly over 3 years.
 Greater collaboration on the info in LeanIX
- Decision making Lifecycle management process has better informed decision making with business stakeholders
- Owners Central source of truth for technical
 & business owners proved a big win
- Roadmap clearly articulated quarterly view of changes. Since SAP acquired LeanIX the roadmap has accelerated with more features & capabilities being released. Regularly check upcoming updates for impacts & opportunities







LeanIX Deployment



We initially centered around **Applications** aligned to **Business Capabilities** and **User Groups** (Organisations). We then incrementally added other factsheets to fill out the Meta Model and widen the reporting capability. We've **extended LeanIX** for a couple of use cases.

Phase 1 (*)

- Organisation
- Business Capabilities
- Applications

Phase 2

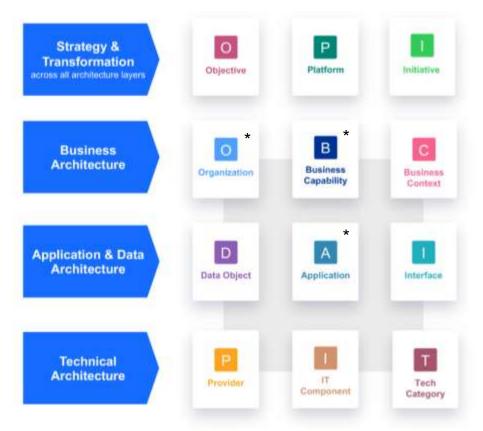
- IT Components
- Provider
- Tech Category

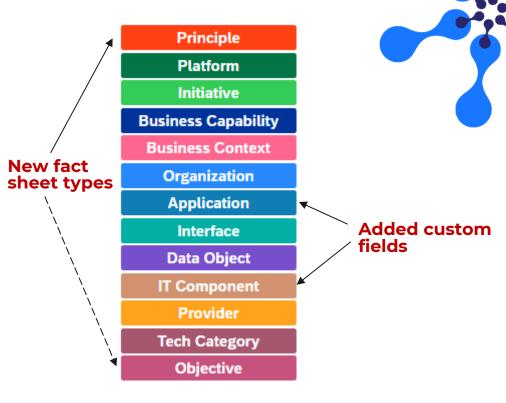
Phase 3

- Data Object
- Interface

Phase 4

- Objective
- Initiative
- Business Context







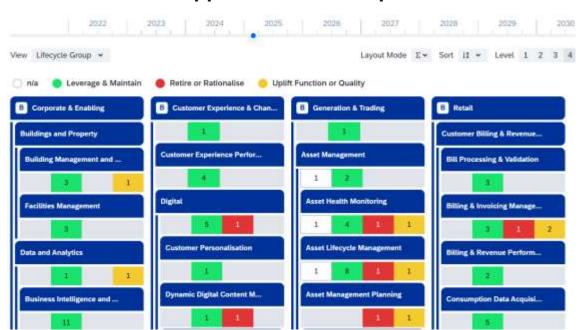




Decision Support

Our Business Capabilities (what) and User Groups (who), have been mapped to our Applications (how) in LeanIX, our **application portfolio management tool**. The catalogs also provide lifecycle dates for IT components and helps better inform **future technology decisions** i.e. fit for purpose and lifecycle (replace, upgrade or retire).

Application Landscape



Application Roadmap

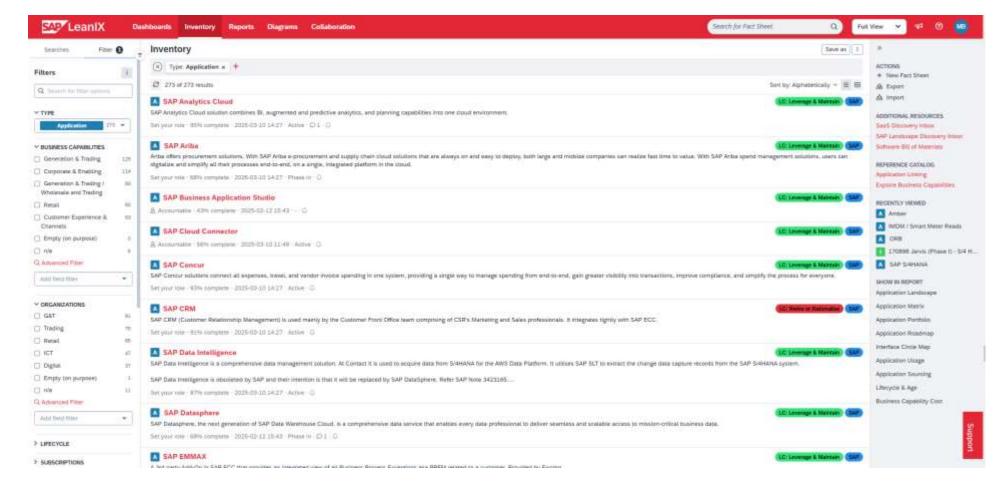








Application Inventory

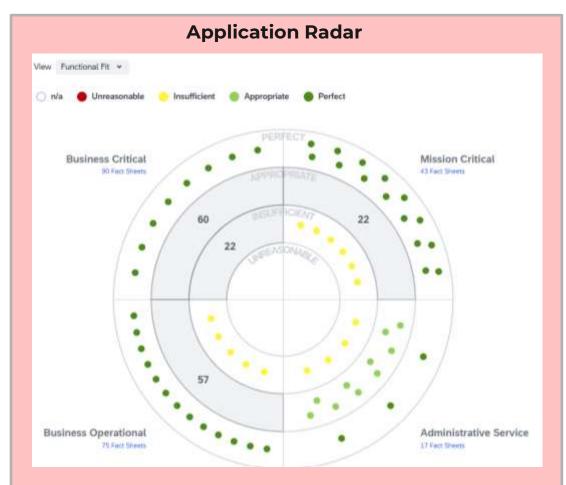


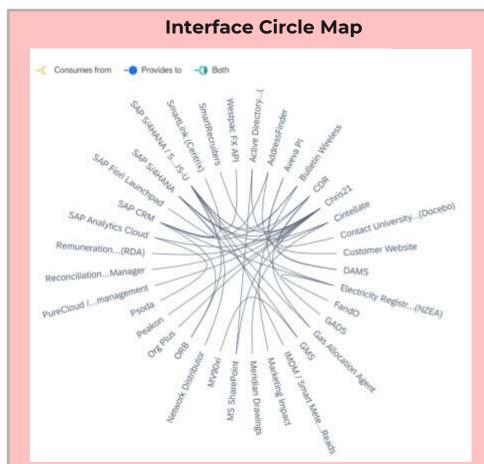


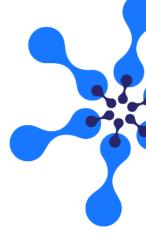




Out-of-the-Box Report Examples





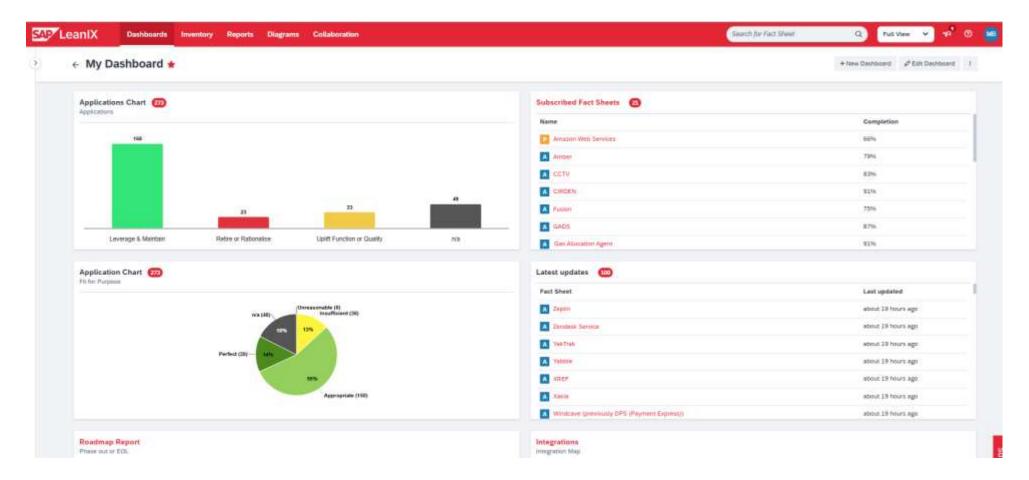








Example Dashboards



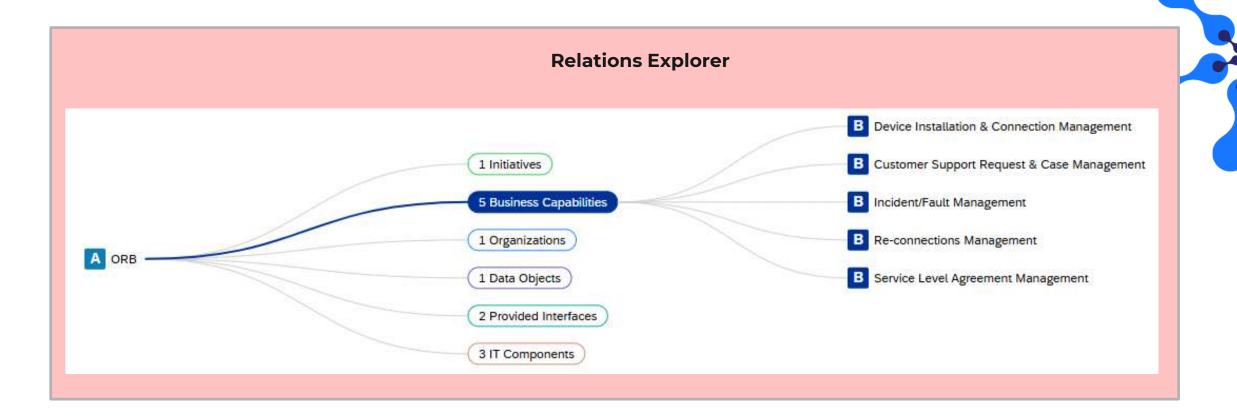








Example Visualisations







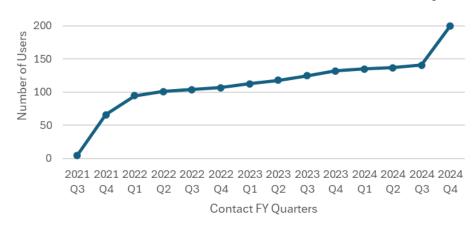


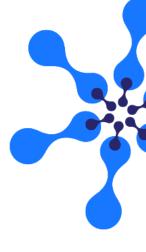
Metrics

Workspace Best Practice Report

Status	Topic	Value	Best Practice	
Busine	ess Capability Hierarchy	*	Na Carlotte	
	Number of Business Capabilities on Hierarchy Level 1	4	< 10	
	Number of Business Capability Hierarchy Levels	4	<= 3	
0	Ratio between Level 2 and Level 1 Business Capabilities	10	< 10	
•	Ratio between Level 3 and Level 2 Business Capabilities	8	< 10	
•	Percentage of Business Capabilities with Description	98%	> 80%	
User G	roup Hierarchy			
•	Number of User Groups on Hierarchy Level 1	11	< 20	
•	Number of User Group Hierarchy Levels	2	<= 4	
•	Ratio between Level 2 and Level 1 User Groups	0	< 10	
Applic	ation Completeness			
•	Percentage of Applications associated to Business Capabilities	98%	> 80%	

Number of Users in Contact LeanIX Workspace





User Type Logins per Month

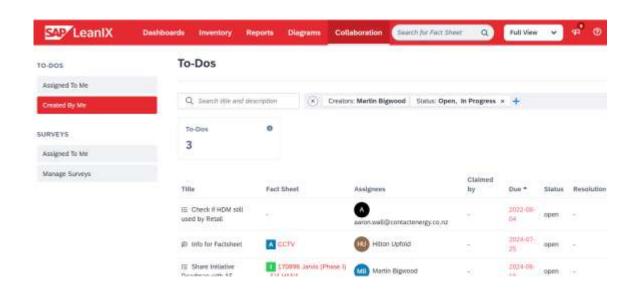


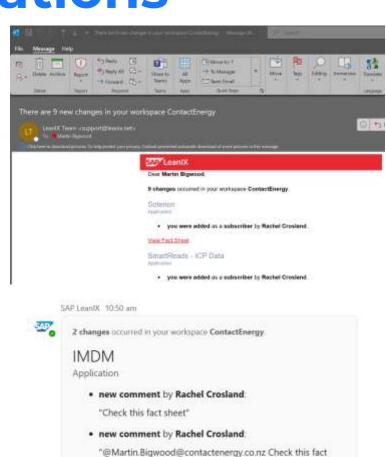






Collaboration & Automations





View Fact Sheet in contactenergy.leanix.net

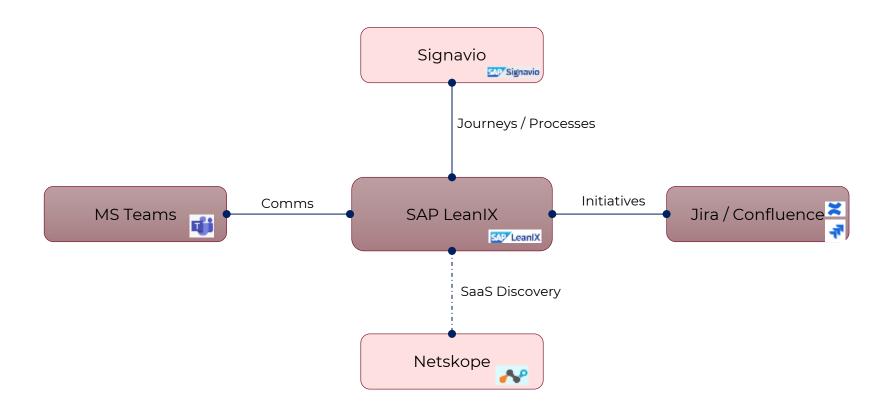


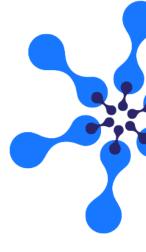




Integrations with LeanIX

In progress









Use Case Backlog

contact



ARP - Mergers

Business Continuity
Planning

Al Governance

IT Cost Reporting

Capability Maturity
Reporting

Application Portals









Questions















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