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KOKUYO XAMLIN LTD.

CUSTOMER STORY

CONTEXT

Kokuyo Camlin Ltd., previously named "Camlin Ltd.", is a Mumbai-based Indian multinational stationery manufacturer. Specializing in Art Materials, Writing Instruments, and Office Products, the company boasts over 700 employees and an annual revenue of US\$ 1 Billion. Kokuyo of Japan holds a majority stake in the company since 2012.

CHALLENGE

Camlin aimed to enhance productivity and digitize business processes by harnessing the capabilities of SAP S/4HANA. They sought to integrate various functions such as project planning, purchasing, vendor management, quality control, sales, marketing, demand and supply analytics, project management, and status reporting for improved system efficiency.

SOLUTION

Nihilent assisted Camlin in two stages. Initially, a Proof of Concept (PoC) was conducted, marking one of the earliest transitions to SAP S/4HANA 1511. This instilled confidence in Camlin to migrate their production system to SAP S/4HANA. In the subsequent phase, the actual migration to SAP S/4HANA 1610 took place, preceded by a SAP Readiness Check to summarize key conversion aspects in a user-friendly manner.

RESULT

By adopting best practices, Camlin significantly reduced end user efforts. The solution optimized the data upload program design in SAP, reducing maintenance requirements. Implementing more innovative Fiori Apps improved business operations, while the system's efficiency was enhanced through a reduced data footprint and the utilization of more productive Fiori-based transactions.

CONCLUSION

Kokuyo Camlin Ltd. transitioned from ECC to SAP S/4HANA 1610 to embark on a digital transformation journey, connecting and streamlining their business processes. This switch allowed them to embrace digitization and leverage the benefits of SAP S/4HANA for improved operations.

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