



What the SOC!?

Clarifying the Audit Certificate Chain and Shared Responsibility

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What if SAP Software Stopped Working Today?

Stage 1



Electronic Transactions Stop

- Cash-only required to buy anything – ATMs soon run out or do not work
- Shops run out of perishable goods, black markets emerge
- Hungry citizens do what they must

Stage 2



Supply Chains Break Down

- Gas stations run out, shops and facilities no longer are replenished
- Manufacturing shuts down
- Energy generation and distribution stops
- Transportation stops

Stage 3



Civil Unrest and Disorder

- Social order breaks down without authorities having an ability to respond
- Lines of communication break
- Command structures rendered ineffective
- Total Societal Collapse

Existential Cyber Risks

Regulatory Audit Failure

- Failed 3rd party audit for regulatory compliance (ISO/SOC, C5/KRITIS, FedRAMP, HIPAA, etc.)



Cause

- Organizational indiscipline
- Impossible policy requirements

Mitigation

- Governance and Accountability

Data Extortion or Destruction

- Loss or exposure of individual customer data
- Mass extraction or destruction of customer data



Cause

- Leaked credentials/phishing
- “Ransomware”

Mitigation

- Secrets Mgt, CSPM, IAM, MFA

Nation State Attack or Action

- Intelligence/Cyber Espionage
- Disruptive/Destructive Attacks



Cause

- Advanced Persistent Threats
- Zero Days, Endless Resources

Mitigation

- Resilient security capabilities

Security Risks Driving Priorities

High Level Risk Categories to Focus on the Most Critical as a Cloud Service Provider



Common Sources of Security Breaches

- Cloud infrastructure misconfigurations, known vulnerabilities and leaked credentials are the most common sources of cloud security breaches
- Compliance with security policies and hardening procedures, enterprise vulnerability management and managing secrets protects SAP against these threats



Risks Affecting SAP and Employees

- Threats against employees remain relevant, such as social engineering, loss or theft of equipment, or physical threats against employees or facilities
- Cloud admins and those with access to source code and CI/CD pipelines at particularly risk
- A vigilant workforce that is prepared for their security role in the organization and appropriate controls protects SAP against such threats

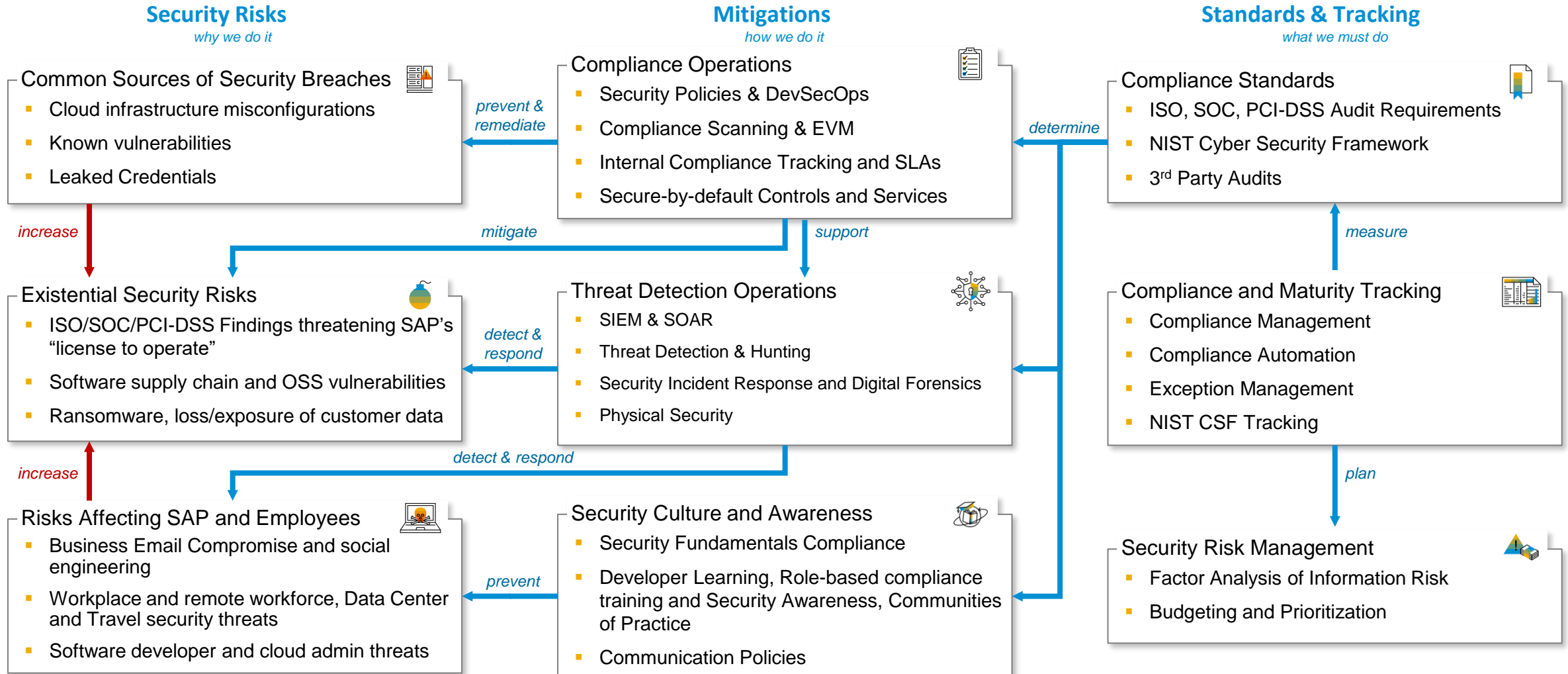


Existential Security Risks

- Failure to meet audit certification and regulatory compliance, or a security breach exposing or destroying customer data would be detrimental to SAP's strategic goals and the company's future
- Brand reputational loss would increase if proven to having failed our own security policy standards and commitments
- Best-in-class security and compliance operations mitigates against these security risks

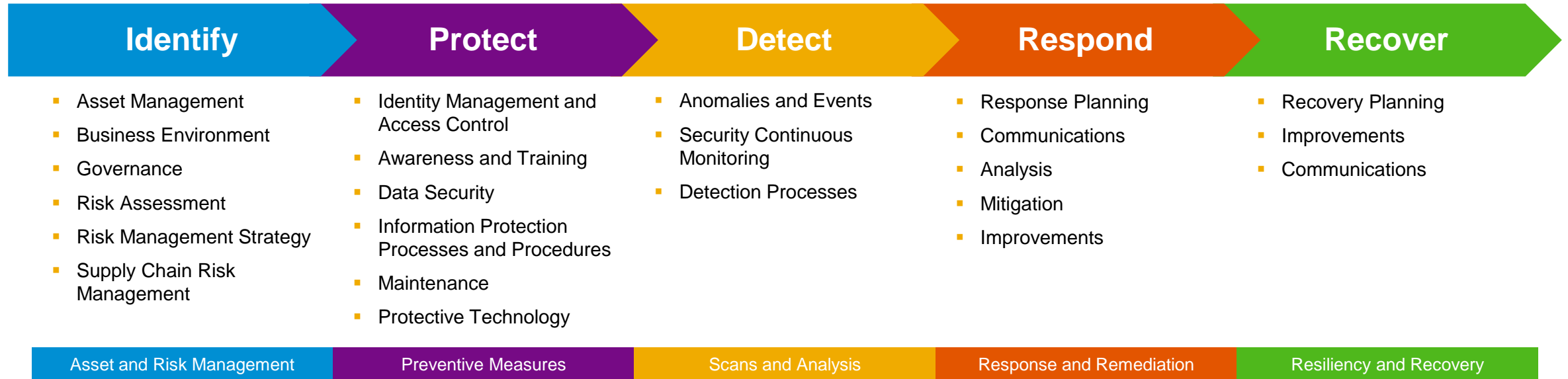
Best-in-Class Security & Compliance Operations Protect SAP

Compliance contributes greatly to reducing security risks



NIST CSF Framework Core Functions

NIST CSF Control Coverage

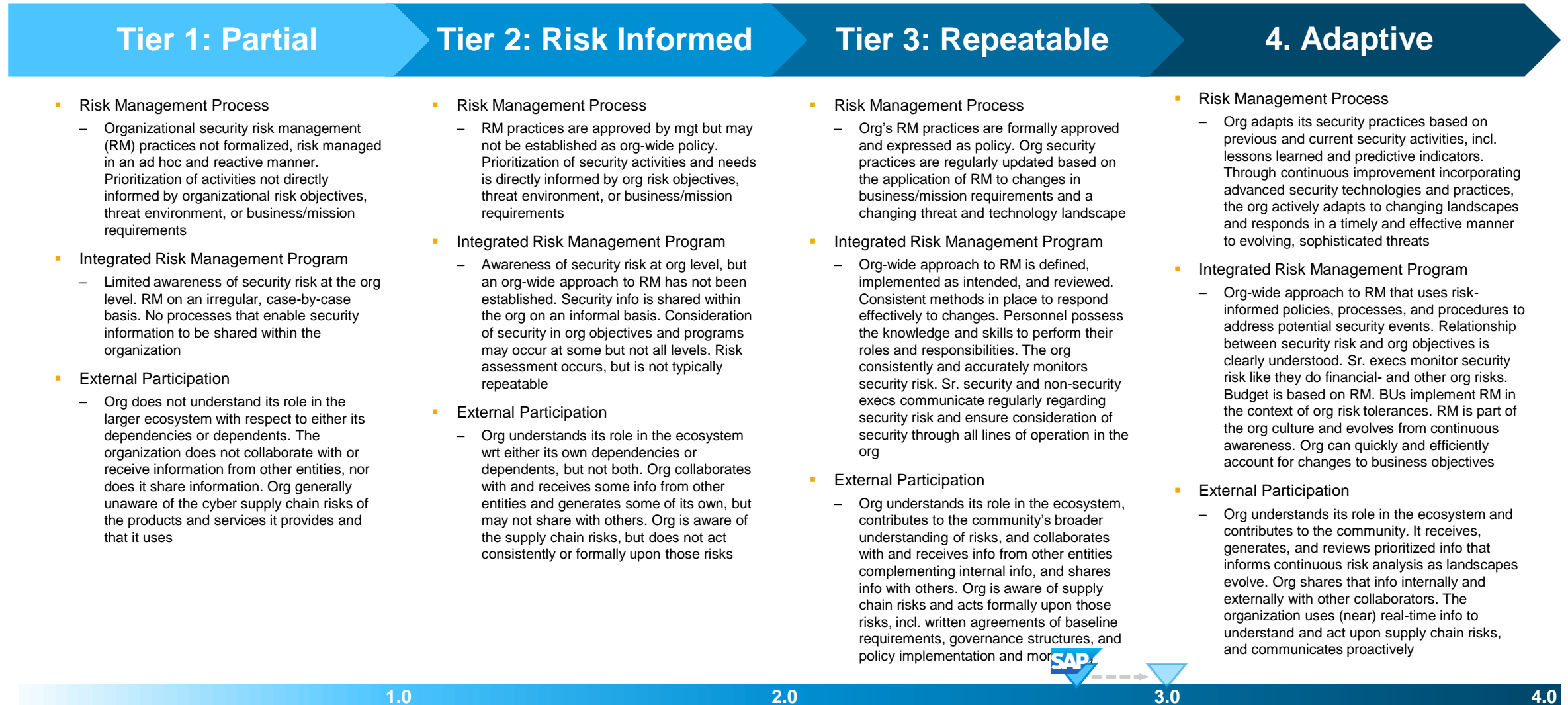


- A common [cybersecurity framework](#) maintained by the US govt. [National Institute of Standards and Technology](#)
- Current revision 1.1 – a 2.0 draft is available for feedback
- Defines a comprehensive set of core controls and multiple tiers
- Tiers describe “an increasing degree of rigor and sophistication in cybersecurity risk management practices”
- Good guideline to build security programs on, and what functions and processes need to exist
- Familiar to auditors
- Self-select the ones you will commit to doing

NIST CSF Framework Implementation Tiers

Indicating Maturity

Source: [NIST CSF v.1.1](#)



Cyber Resiliency

The ability to anticipate, withstand, recover from, and adapt to adverse conditions, stresses, attacks, or compromises on systems that use or are enabled by cyber resources. Cyber resiliency is intended to enable mission or business objectives that depend on cyber resources to be achieved in a contested cyber environment.

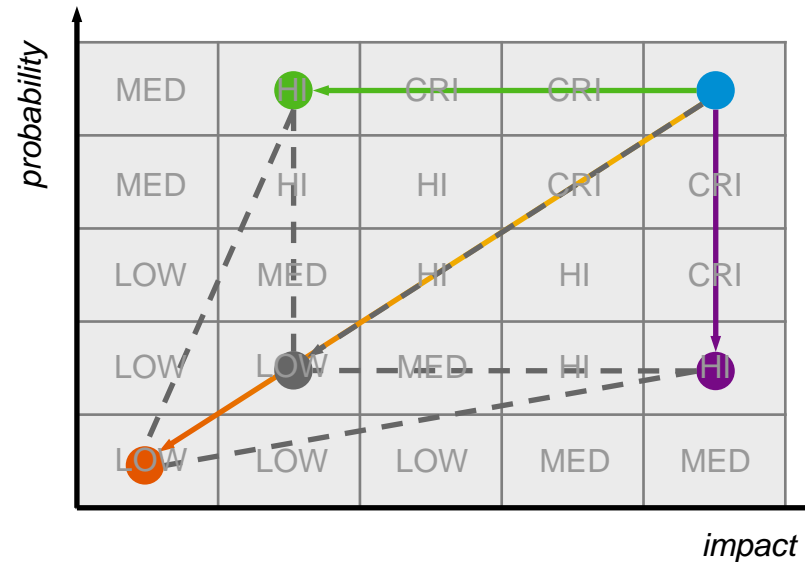
[NIST 800-171r2](#)

Recover

- Recovery measures reduce the **impact** of security incidents

Detect

- Detective measures allow for greater visibility in security compliance posture and threats



Protect

- Protective measures reduce the **probability** of security incidents

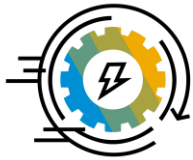
Respond

- Response capabilities reduce time to action whether in compliance findings or active threats

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[NIST 800-171r2](#)



Tools

- Commercial and Open Source security technology
- Automation



Processes

- Operationalization of tools
- Runbooks/playbooks
- Organizational accountability



People

- Comfortable with processes
- Collaborative, enabling
- Learn from mistakes

From NIST/ISO Control to Policy and Audit

NIST/ISO Control

What you must do



- The standard control list or framework states high-level requirements
- They don't tell you how to achieve them

Policy Definition

How you are going to do it



- Defines the specific policy controls for the organization
- Must be able to provide evidence that the policy is followed

3rd Party Audit

Prove that you are doing it



- Third party auditors will base their assessment on *your policies* and proof you follow them
 - ISO: are you doing it now?
 - SOC: have you been doing this the last six months?

So it is important you set policies your organization can achieve – especially in emergency circumstances!

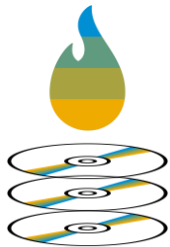
Beware of Idealistic Policy Definitions Without Resilience

Example for Illustration – *Don't get too specific or fail to consider emergency scenarios!*

Destruction of Physical Media

■ Scenario

- A set of hard drives are set to be destroyed
- Normal supplier has no capacity, the next option is 300 miles away
- No salaried employee able to travel
- Team takes the media to the parking lot and records the entire process on their cellphone



Policy A

- Lock media securely prior to destruction
- Video record the entire process from secure storage to media destruction

Audit Outcome



Policy B

- Lock media securely prior to destruction
- Transport media to destruction site in a locked box
- Salaried employee must witness an approved 3rd party provider shred the media
- Employee must sign off that media were destroyed according to policy

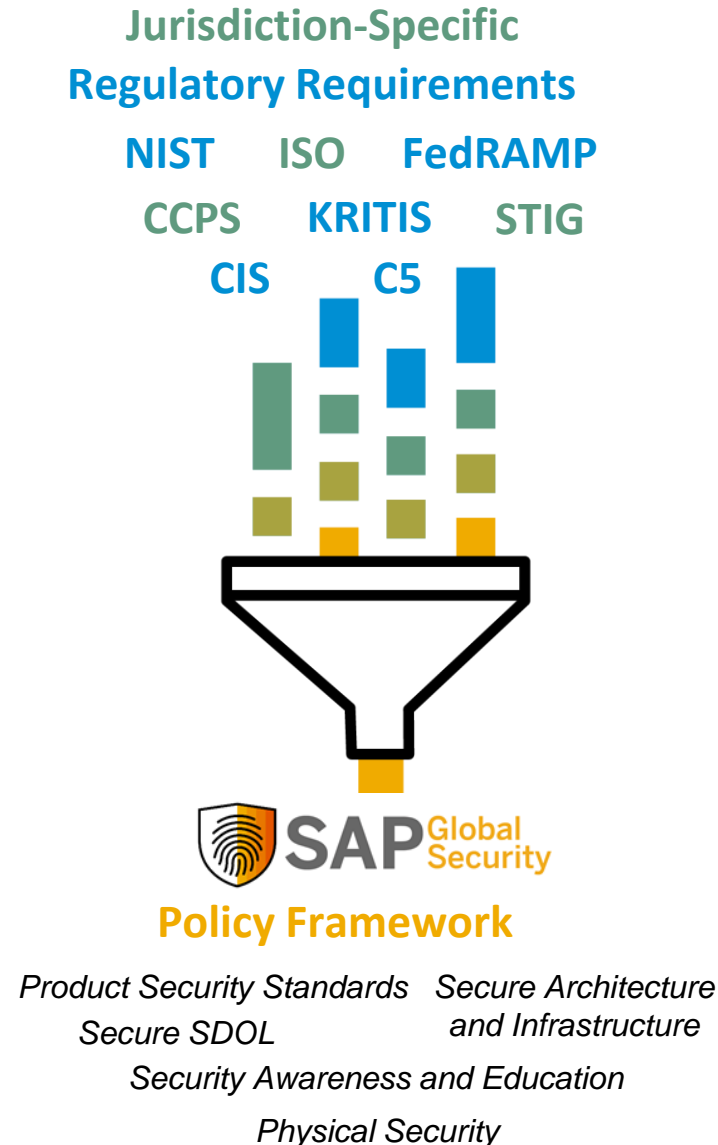
Audit Outcome



Policy Making at SAP

Policy-Once, Audit-Many

- SAP and its customers operate in many different jurisdictions, with different audit regimes
- SAP abstracts policies from all these requirements to ensure teams only have to follow one set of guidelines

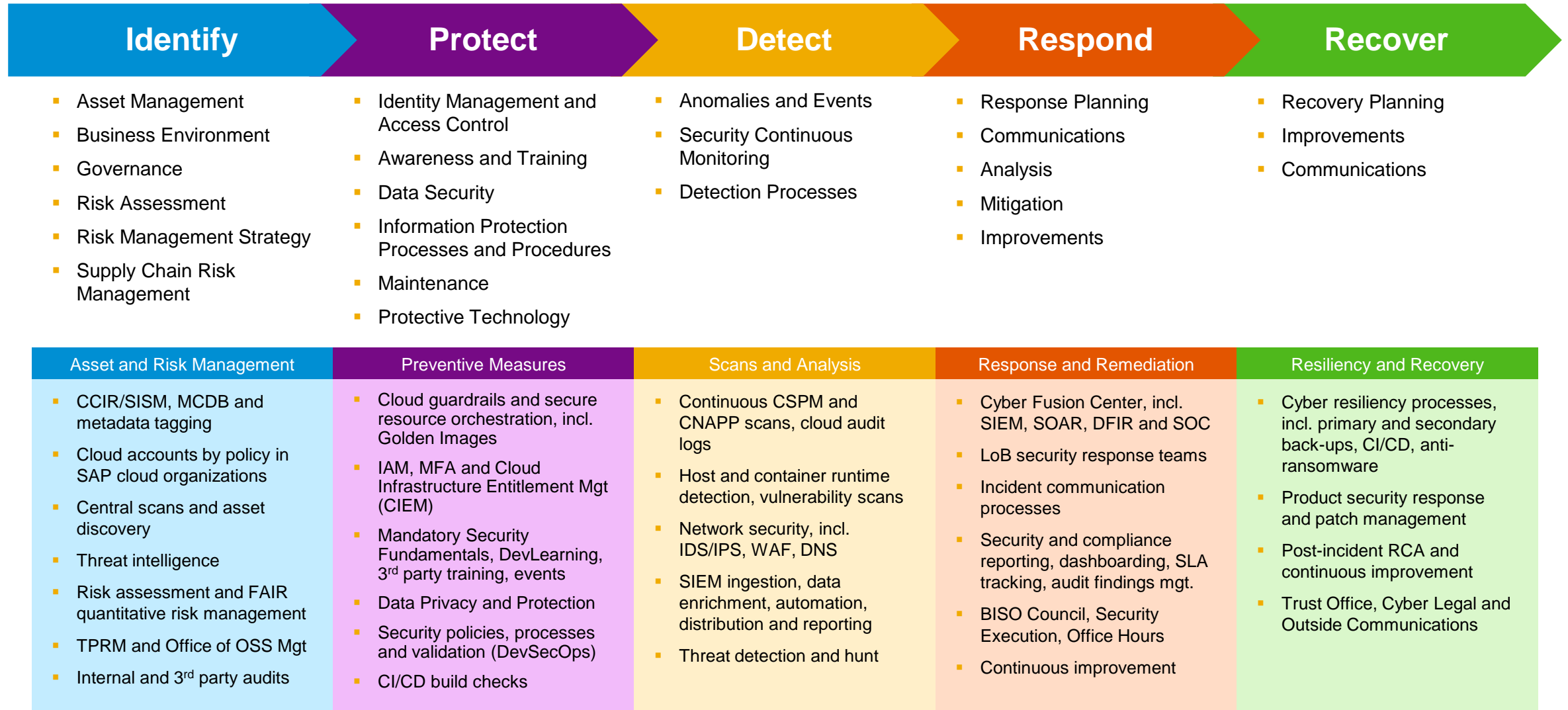


Policy Coverage

- Overall policy coverage determined by NIST CSF controls (broad coverage)
- SAP Cloud Solutions primarily covered by product security, secure development and operations lifecycle, and architecture and infrastructure policies

SAP Cloud Landscapes and NIST CSF Framework Core Functions

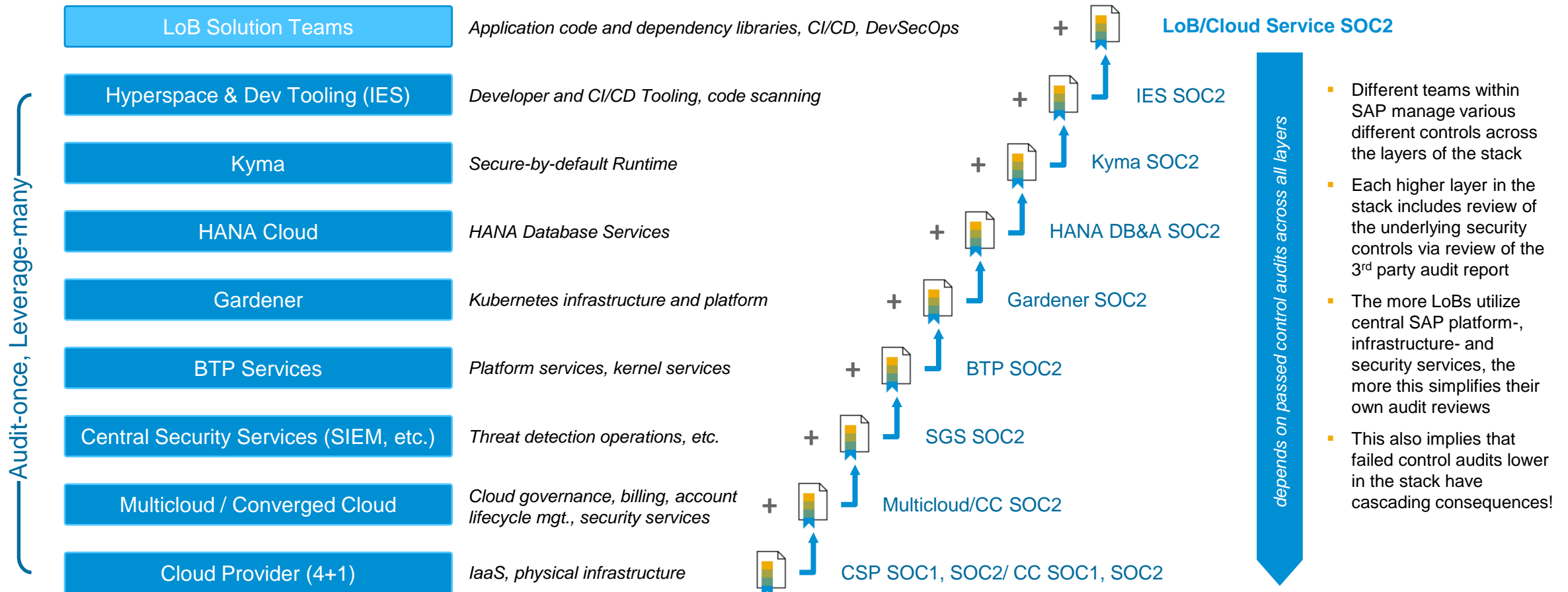
NIST CSF Controls Implemented and Operational



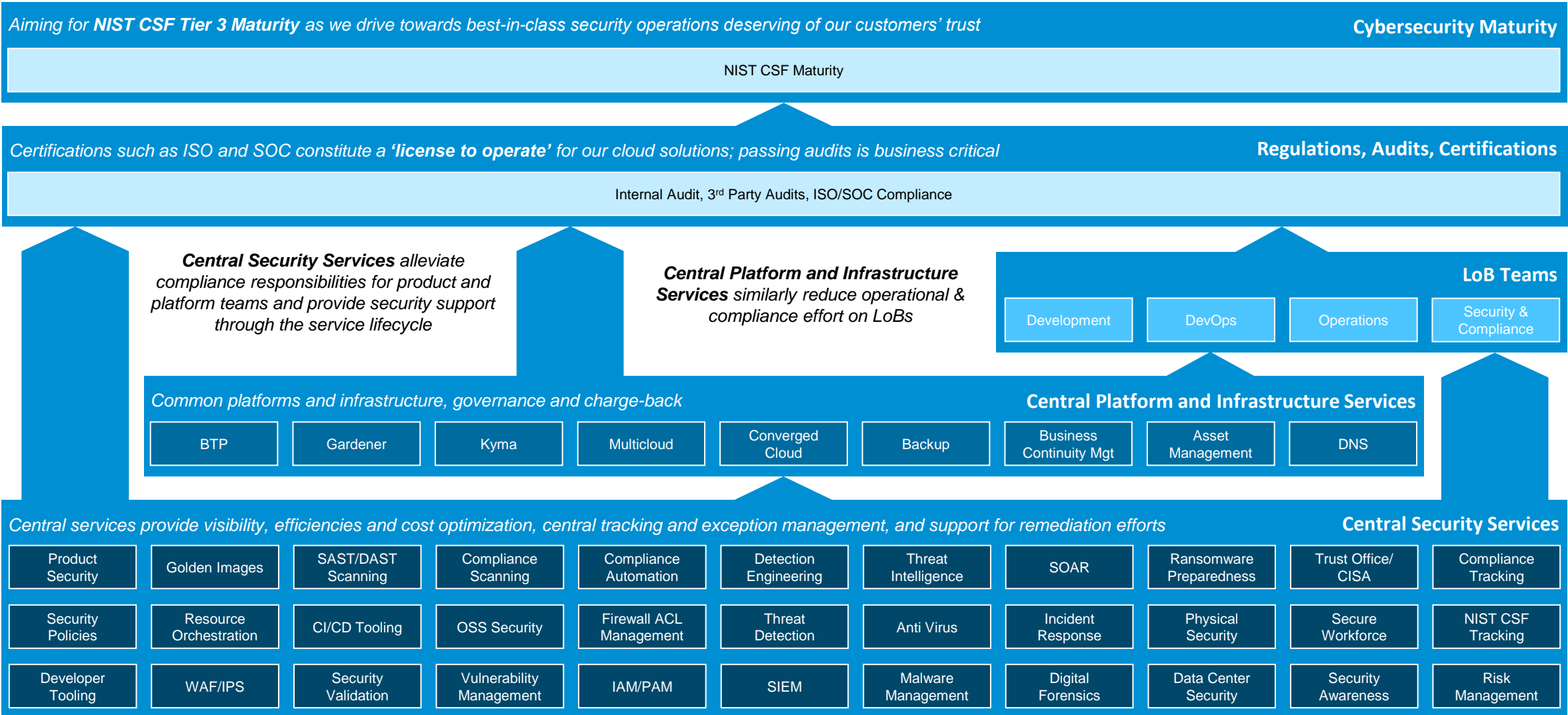
Audit Certification Chains, Operational Efficiency and Shared Fate

We Are All In This Together – Example: SOC2 Certification

- Central services used by LoB teams imply more controls are handled by central teams, increasing operational efficiency in audits – as long as the central teams providing them meet their own control audit requirements



Shared Fate in Security Compliance and Cybersecurity Maturity

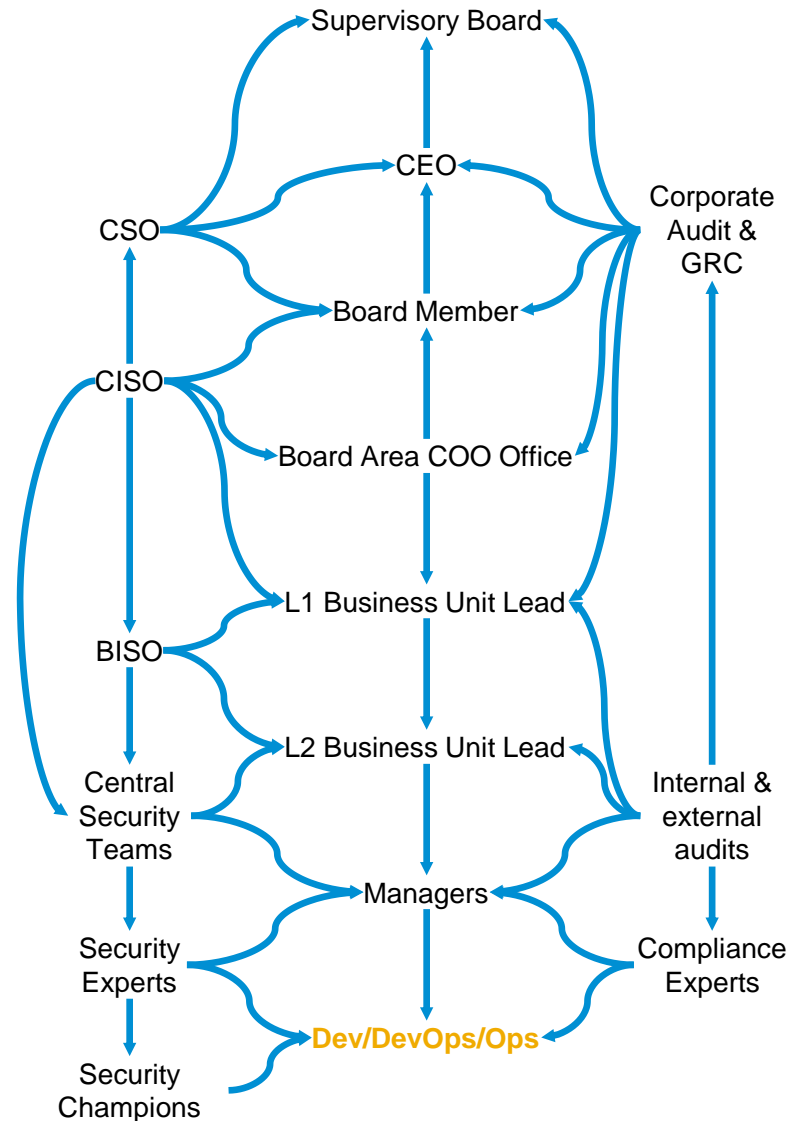


Accountability Throughout the Organizational Hierarchy

Making Security Matter

Reporting and SLA Tracking

- Experience shows policies are not followed unless verified
- Central security and compliance scans alone do not make an organization move
- Multi-level reporting and SLA tracking
- Multiple layers of accountability established throughout the organizational hierarchy to ensure alerts are followed up on
- Regular EB/SVB, L1, Board Area Delegate, BISO Council, Office Hours Meetings
- *Quis custodiet ipsos custodes?* Corporate Audit



Cut Through Competing Priorities

- Security competes with many different priorities – both within technical teams as higher up the organizational hierarchy
- Developers and DevOps Engineers don't set priorities – managers do, VPs do
- Security and Audit & Compliance support is needed to ensure priorities are understood

Cyber Resiliency Through Compliance

Compliance is not Security?

OK. But...

Compliance is how Security gets funded

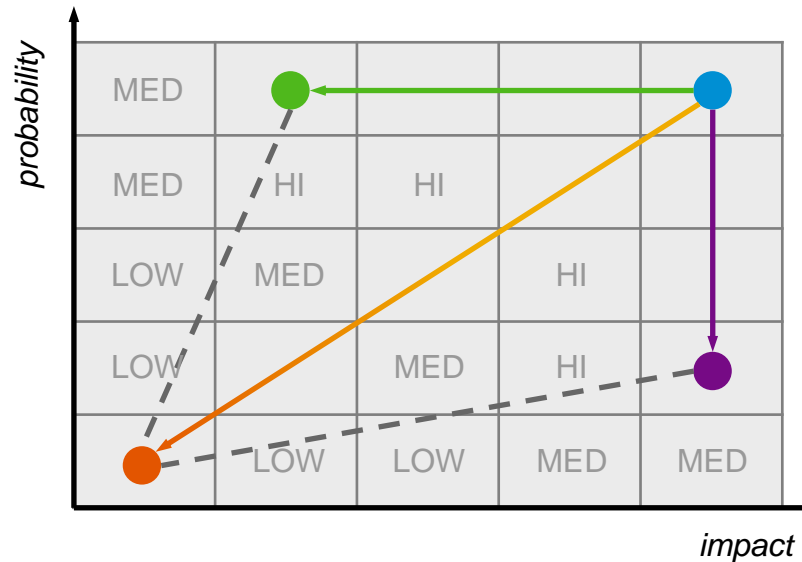
It is up to us in security roles to ensure we get the best outcomes out of available budget and resources

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The logo features the word 'SAP' in white, bold, sans-serif font, followed by a blue diagonal bar. To the right of the bar is the word 'NOW' in a larger, white, bold, sans-serif font.

SAP NOW

Future Proof Your Business

Save The Date

Date: August 8, 2023

Venue: The Hyatt Regency, Sydney

More details coming soon



Thank you.

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[Keeping SAP Customers Secure Around the Globe](#)
[Taking a Risk-Based Approach to Protect Customer Data](#)
[by Implementing the NIST Cybersecurity Framework](#)

- Vanessa Barber (SAP SE), Hedayatollah Hosseini (SAP SE), and Dr. Peter Westphal (Ernst & Young), sap.com, 2023