

# UNDERSTANDING YOUR PLATFORM & YOUR PROCESS

PREPARING TO MOVE TO S/4HANA &  
Things you can do right now!



**DALRAE**  
**SOLUTIONS**

**SAP® Recognized Expertise**  
SAP HANA®

**SAP® Recognized Expertise**  
User Experience



member of the **SAP**  
**AppHausNetwork**

# MEET YOUR SPEAKERS



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Business Development Manager

*DalRae Solutions*



**Ana Travers**

Regional Head of Alliances

*SAP Signavio APJ*

# PLATFORM REVIEW



Configuration



Custom Elements



Standard Product areas  
not utilised



Modernisation options



System education, risk  
identification and process  
insights



Size and capacity



Currency – patching and  
support



Issues faced by users  
and support



# Platform Review | Findings & Recommendations



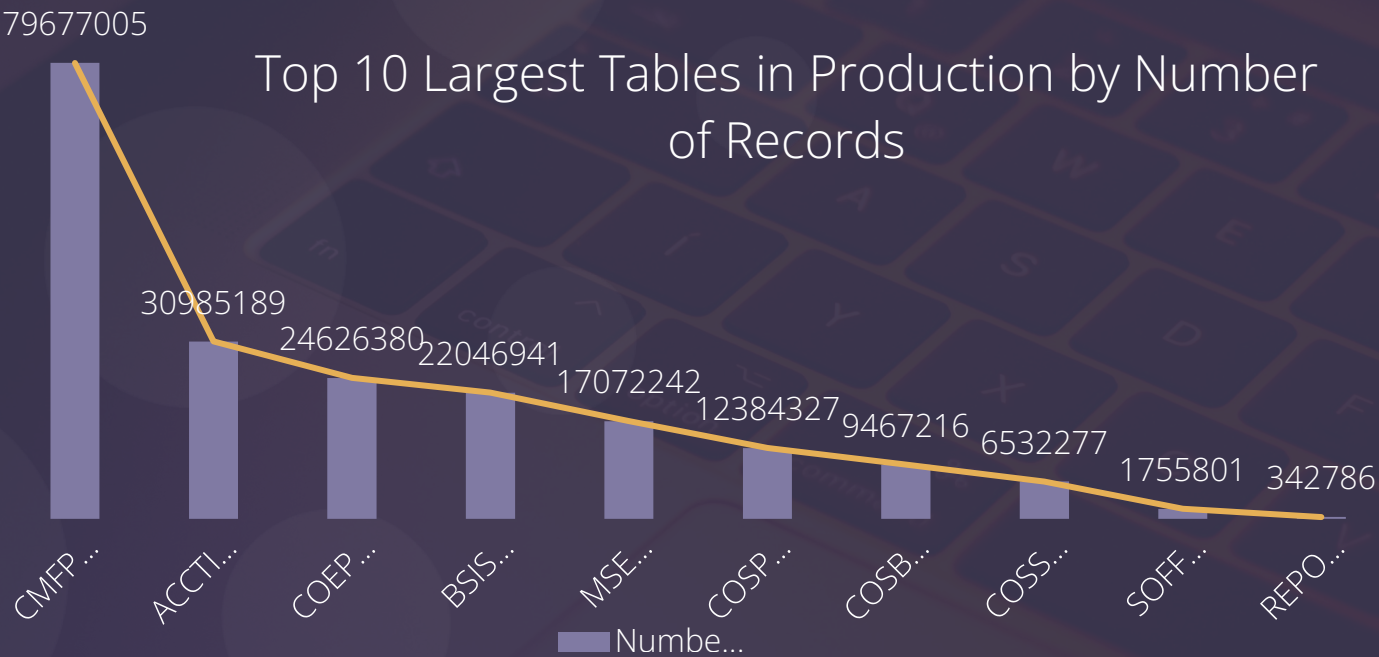
Findings



Impact



Remedy Options  
and Resources



# SAP Platform Review



SIGNAVIO



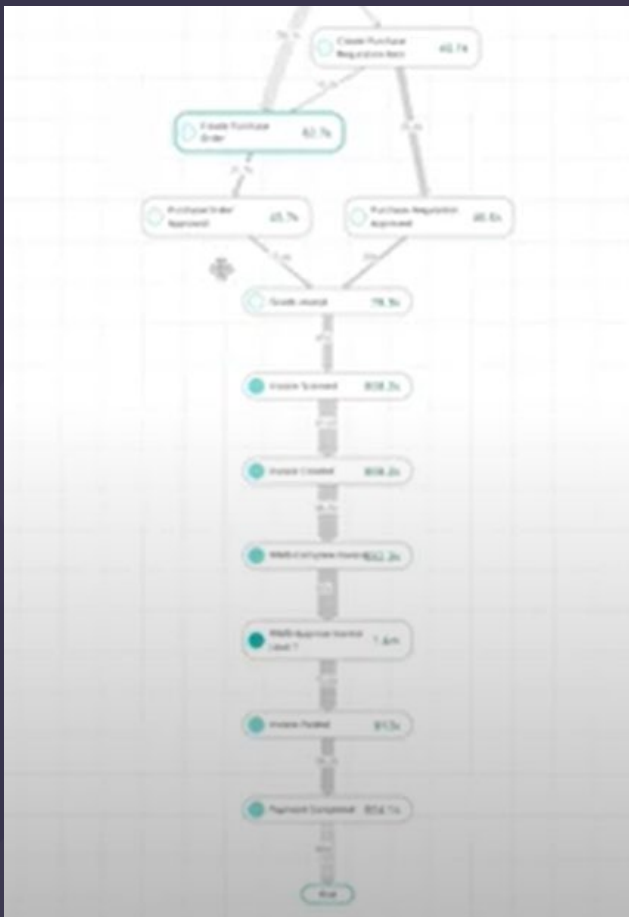
DALRAE  
SOLUTIONS



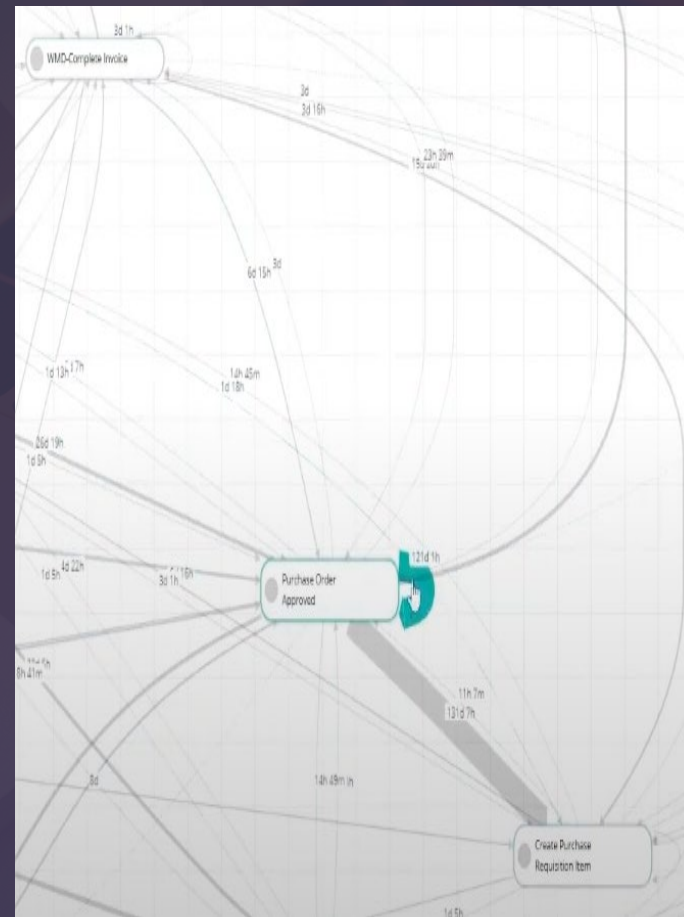
DALRAE  
SOLUTIONS



# Signavio | Process Insights

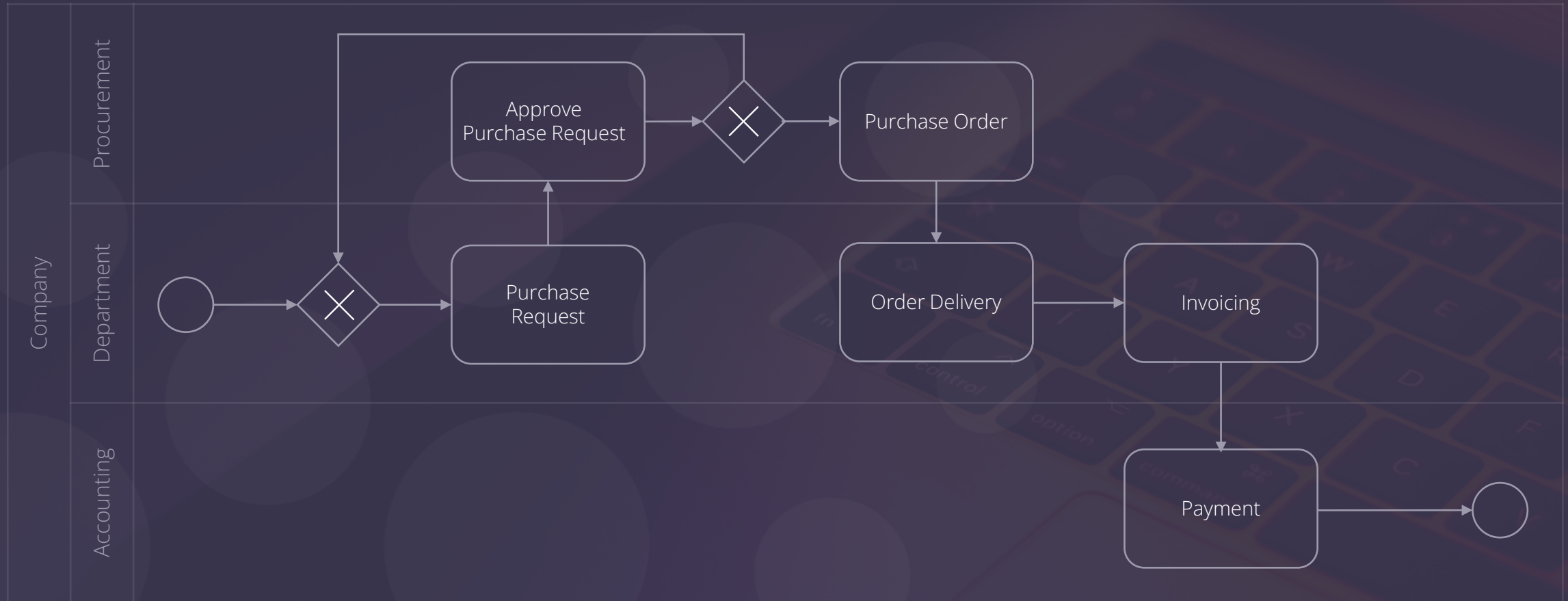


## WHAT YOU THINK IT IS



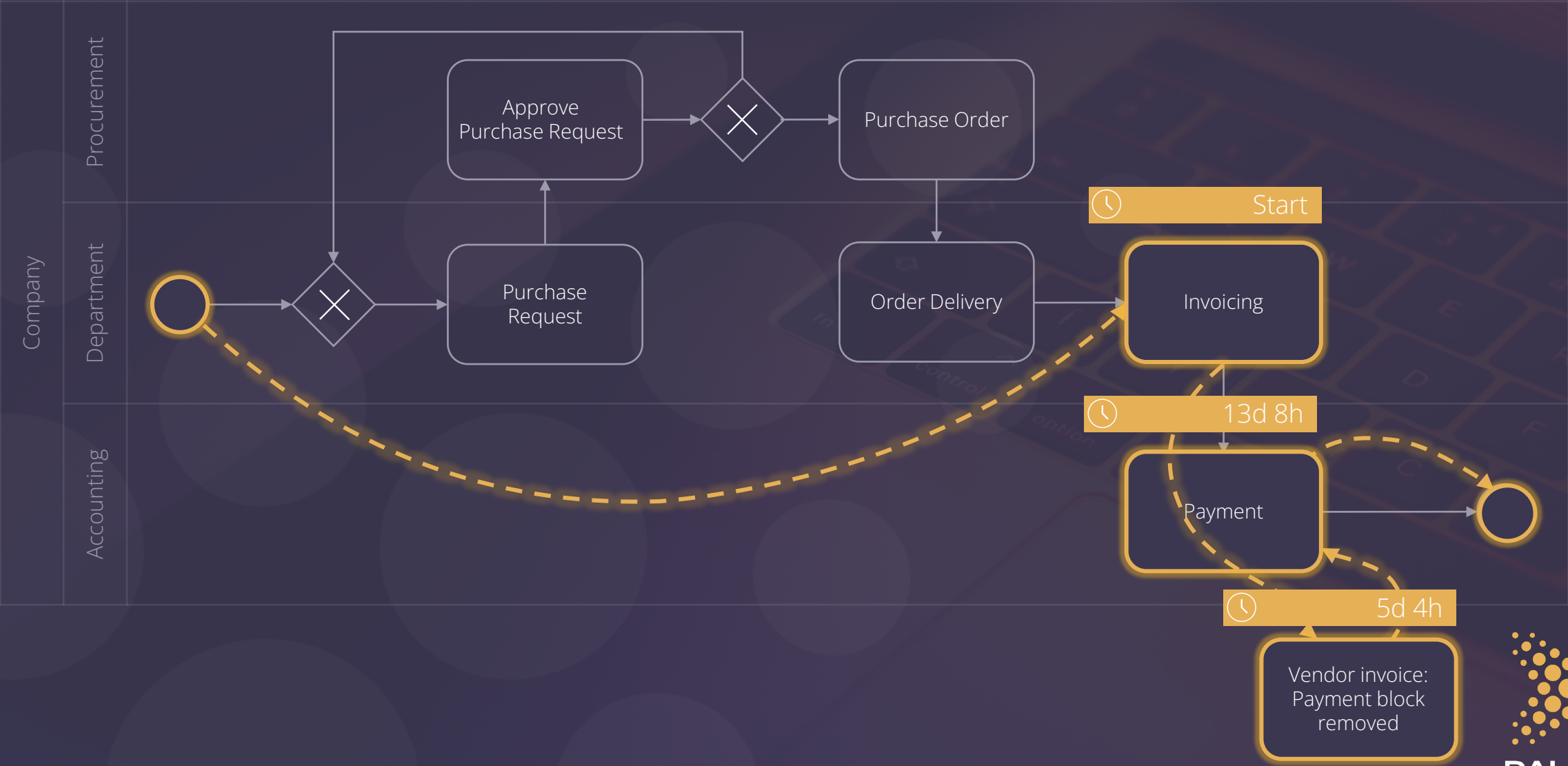
## WHAT IT ACTUALLY IS

# Process Identification





# Process Identification



# Process Improvement



# Where BTP can Help



**Invoice Automation**



**Compliance  
Documentation App**



**Work Order  
Management**



# DalRae Platform Review



SIGNAVIO



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# SIGNAVIO



POWERING  
**SAP  
BTP**



**DALRAE**  
SOLUTIONS



ERP  
continuous  
innovation



SIGNAVIO



DALRAE  
SOLUTIONS



**Our passion:**  
Create products that  
people love to use





... we help businesses **to find value & identify opportunities** to improve...



A man with a beard and a blue hoodie is looking at a large computer monitor. The monitor displays a business dashboard with various charts and graphs. In the background, two other people are working at a table. The office has large windows and a modern, industrial feel.

... a **data-driven** approach  
can help to find significant savings.



# 2M + users

ARISTOCRAT GAMING

Telstra

Zespri  
KIWI FRUIT

AkzoNobel

ALDI  
SÜD

BBC

cegeka

bugatti  
we are europe

BOMBARDIER

coop

nab

BHP

SwissLife

Coca-Cola

POST

DHL

AOK  
Die Gesundheitskasse

celesio

AUTODESK

CITY NATIONAL BANK  
AN REC COMPANY

Australian Unity  
Real Wellbeing

QBE

vodafone ziggo

DB

e-on

DKB  
Deutsche Kreditbank AG

Düsseldorf Airport DUS

BILFINGER

EDEKA

HOYA

nbn

Australian Government  
Department of Finance

zalando

HSE24

LIBERTY GLOBAL

BOSS  
HUGO BOSS

Lufthansa

Miles & More  
Lufthansa

KPMG

MAERSK

MIGHTY HELPFUL  
MITRE 10

NSW Revenue

AGORA

Marc O'Polo

Melitta

MAYO CLINIC

Mercedes-Benz

myToys

MediaMarktSaturn  
Retail Group

TOTAL

AMP

TPG

BIOMERIEUX

NN investment  
partners

OTTO

NOVARTIS

OUTFITTERY

PG&E

Oil & Gas Authority

pwc

GFG

T-Systems

Bloomberg

Quicken Loans

BAIRD

real  
Einmal hin. Alles drin.

Roche

ROLAND

RICHEMONT

ROSSMANN

SOUTH32

ANZ

telecolumbus

DAIMLER

Together  
ahead. RUAG

SCHOTT

SANOFI

SCOUT 24

SEAGATE

WORLD  
ECONOMIC  
FORUM

SIEMENS

# 2023 ANZ New Customers



In a world of hyper change, SAP Signavio allows organisations to achieve their **maximum potential** through **continuous business process transformation** and is the cornerstone for SAP to be the **world's process innovation** leader



In a world of constant change, SAP BTP allows organisations to respond to change **quickly and efficiently** without **modifying the core** and locking in **technical debt**.

# CONNECT WITH US



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