



Grow with SAP S/4HANA Cloud, Public Edition using SAP BTP

Salprashanth Reddy Venumbaka, SAP

SAPinsider
Las Vegas

2023

SAPinsider

Solution

**RISE
WITH
SAP**

Driving business innovation together

Products
and services



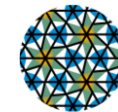
Cloud ERP



**Business
process
intelligence**



**Business
platform and
analytics**



**Business
networks**



**Outcome-driven
services and
tools**



SAP S/4HANA Cloud, public edition

Ready-to-run cloud ERP that delivers the latest industry best practices and continuous innovation

Run on the industry standard

- **Deliver results right away** with ready-to-work processes built on proven industry best practices
- **Quickly tackle your top business priority** and expand as your needs change

Keep innovation moving

- **Stay ahead** by always getting the latest process and technology innovations
- **Build your own breakthroughs** with a fully extensible platform



SAP S/4HANA Cloud, private edition

Tailored-to-fit cloud ERP that adapts to your organization's unique transformation

Run on your own standard

- **Maximize your differentiation** by tailoring business processes to your unique requirements
- **Protect your investment** and move to the cloud at your speed

Keep the control

- **Manage the pace of change** by rolling out innovations on your timeline
- **Choose the cloud infrastructure** based on your landscape and preferences

GROW and RISE with SAP | Differentiated Cloud journeys



GROW with SAP



RISE with SAP

Primary target market
(offering optimized for)

Net-new, mid-market customers starting a green-field ERP deployment

SAP ERP installed base customers migrating to the cloud by leveraging their existing solution

Solution

RISE with SAP S/4HANA Cloud, public edition + Acceleration services, tools and methodologies

RISE with SAP S/4HANA cloud, private edition

RISE with SAP S/4HANA Cloud, public edition + Acceleration services, tools and methodologies

Customer journey

Implement a ready-to-run cloud ERP that delivers the latest industry best practices and continuous innovation

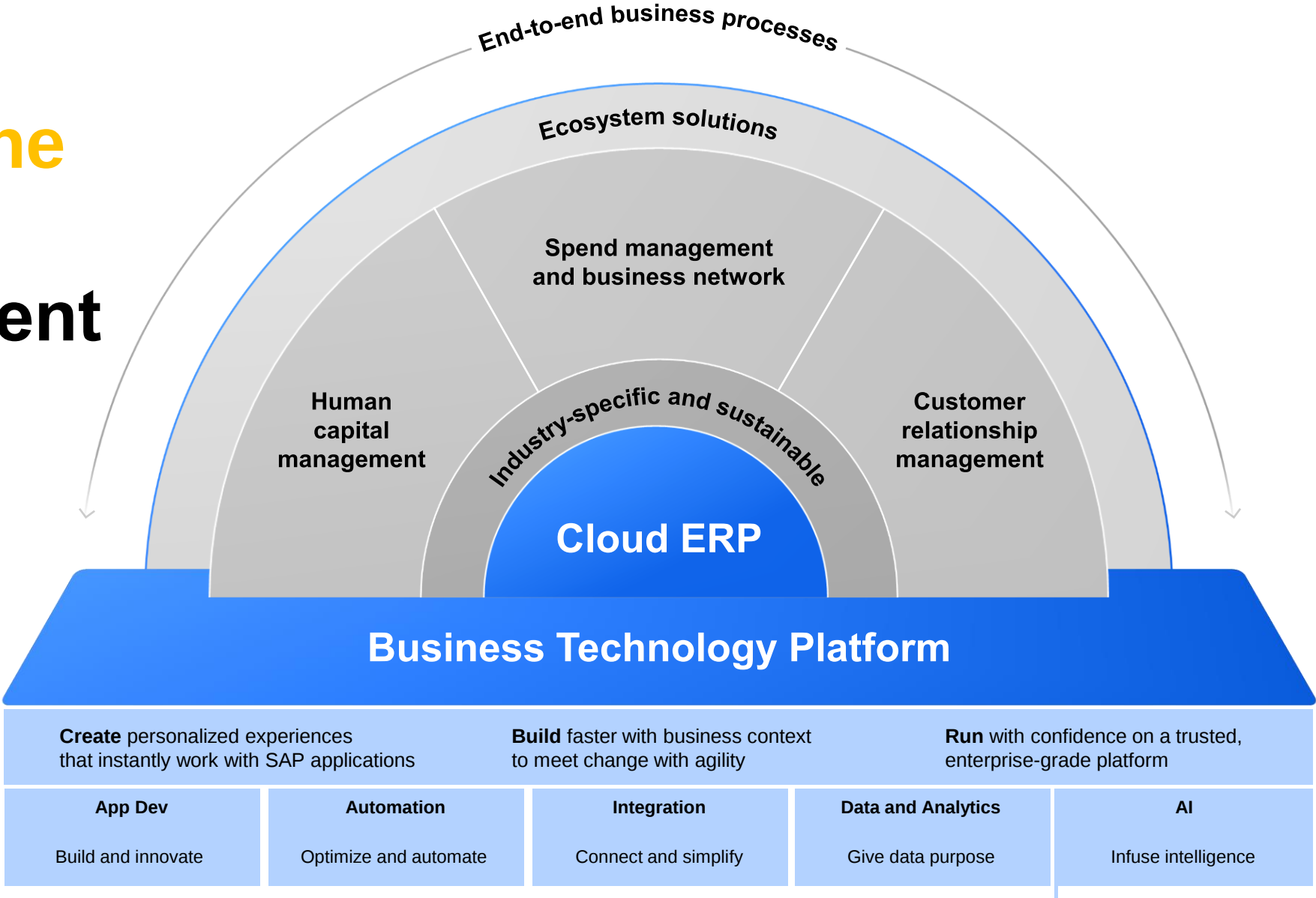
Migrate installed base customers to cloud with a tailored-to-fit cloud ERP that adapts to their unique transformation.

Drive a clean core journey to realize cloud qualities and facilitate an eventual migration to public edition and/or drive adoption of public edition through a hybrid 2 tier landscape.

Learn more: sap.com/grow

Learn more: sap.com/rise

SAP BTP is the foundation of the Intelligent Sustainable Enterprise



**RISE
WITH
SAP**

**SAP Business Technology Platform for
SAP S/4HANA Cloud, public edition**

SAP BTP unlocks three sources of differentiating value on your RISE with SAP journey



**Accelerate Development
and Automation**



**Integrate
Business Processes**



**Plan and
Analyze**



Accelerate Development and Automation



- **Unification of enterprise processes** in one interface that was quickly accepted by users
- **10 weeks to complete** implementation
- **13 hours of time saved each month** through process automation

[Read the story](#)

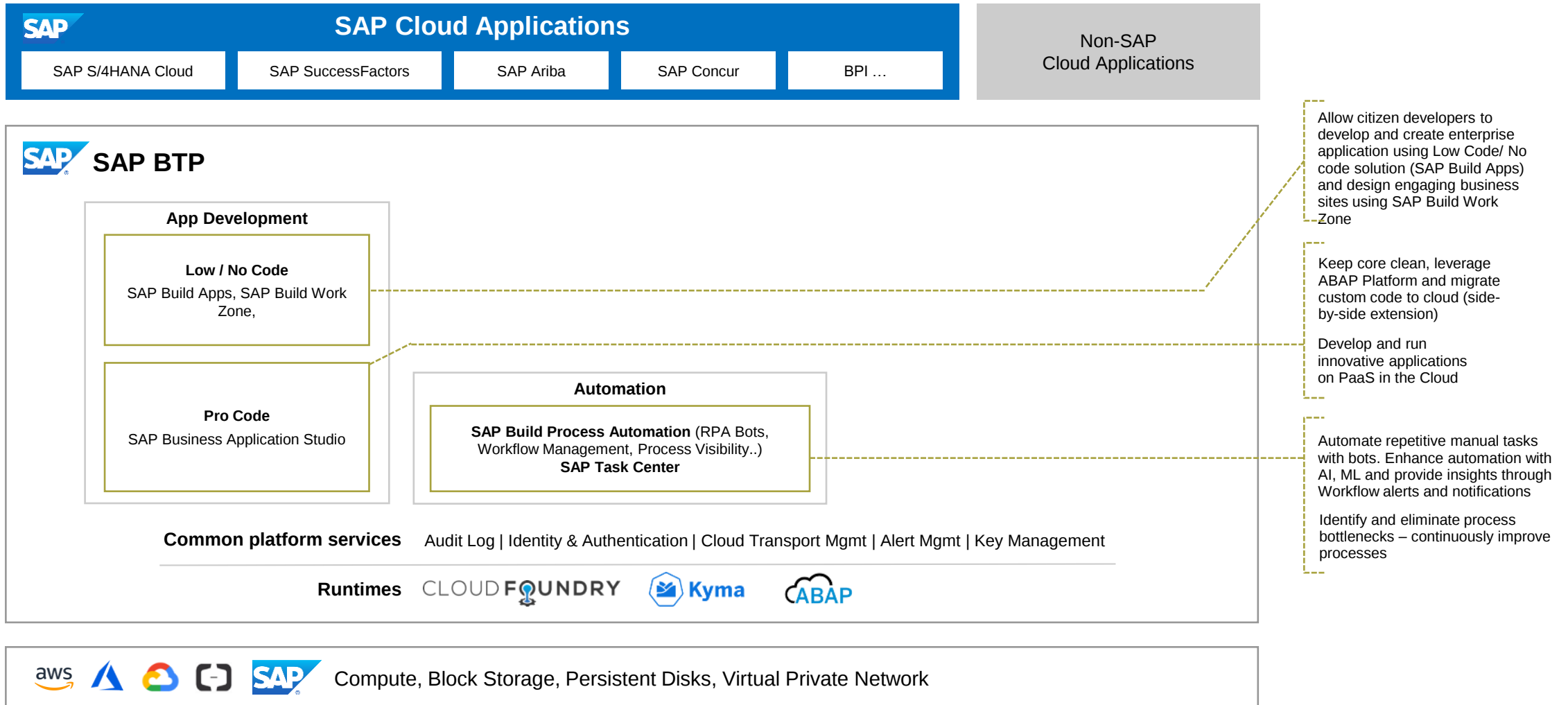
Deliver business agility,
minimizing modifications, leveraging
SAP BTP side by side extensions

Build and automate with low-code solutions that accelerate
development

Drive rapid innovation without
disruption

Accelerate Development and Automation

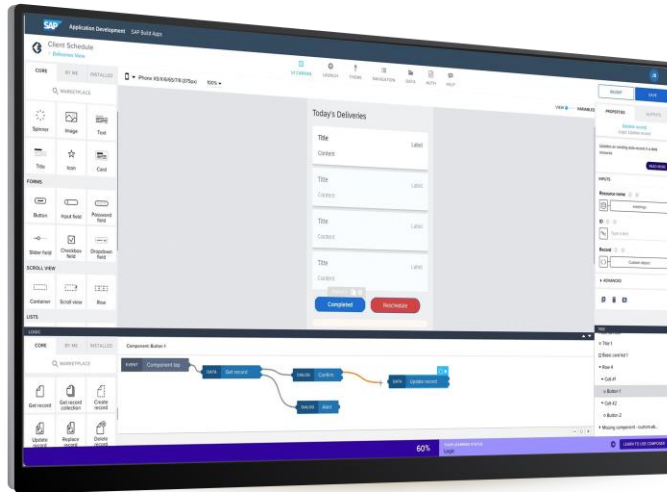
SAP BTP for RISE with SAP – Architecture and Components



SAP Build

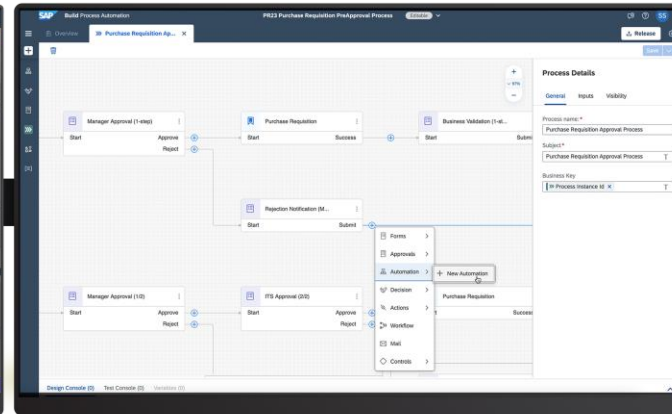
Create and augment enterprise apps, automate processes, and design business sites, all visually

Compose apps



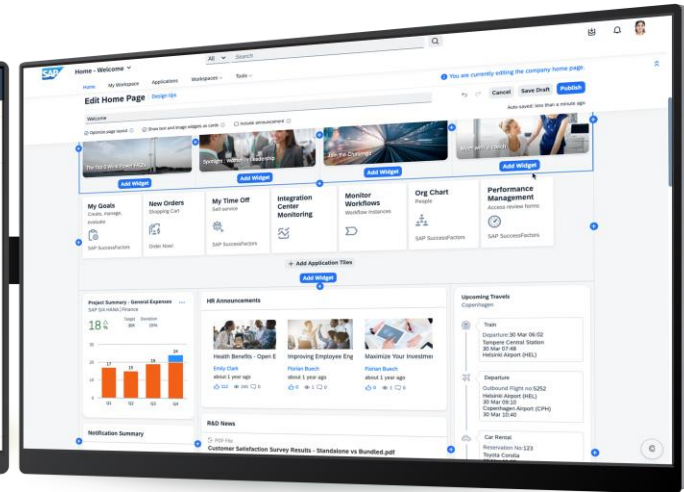
SAP Build Apps

Automate processes



SAP Build Process Automation

Design business sites



SAP Build Work Zone

Build Visually
Integrate Seamlessly
Collaborate Securely

SAP Business Technology Platform

1

Keep the core clean

Extend & automate beyond S/4H in-app development capabilities

2

Empower business

users & scale development
Automate daily tasks with low-Code functionality

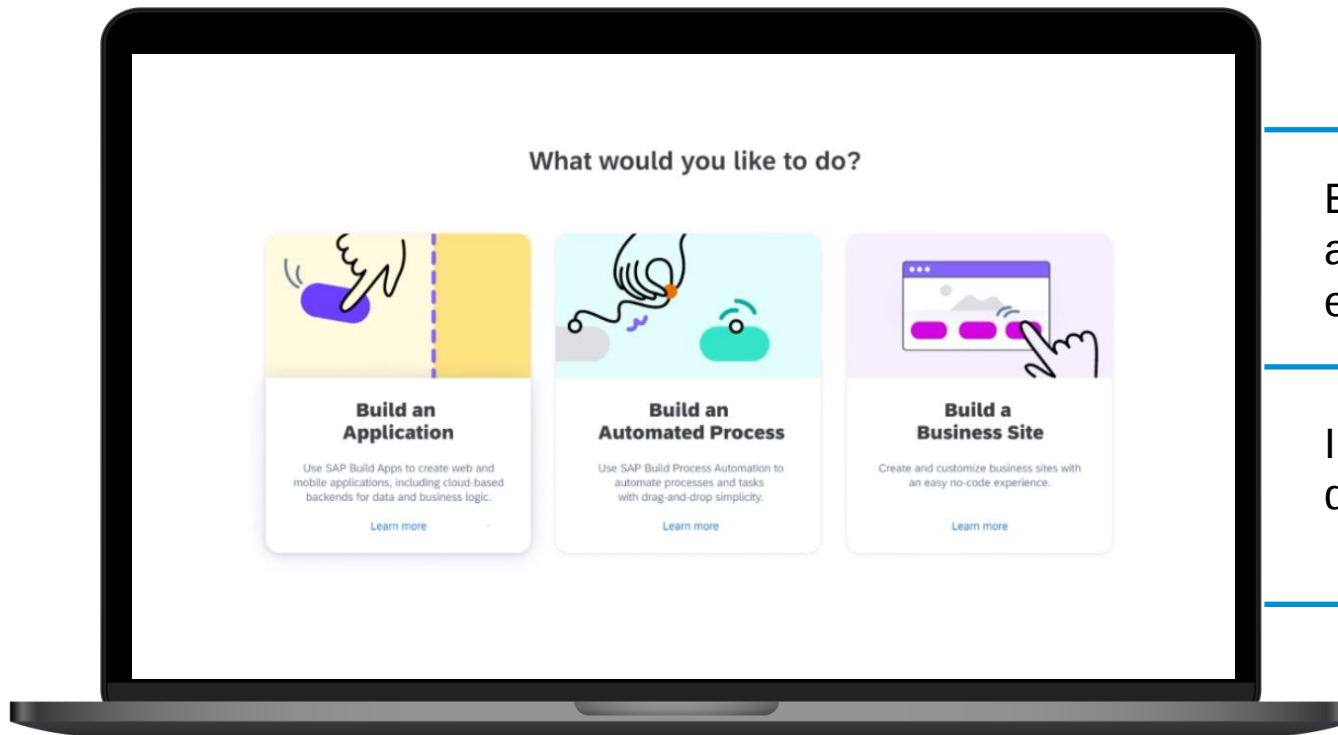
3

Visualize and continuously enhance processes

Work collaboratively, get process improvement recommendations; further enhance with Signavio

Build simpler and faster

Empower everyone to build and customize enterprise applications visually



Empower business users to build with an intuitive no-code development environment

Improve professional developer productivity

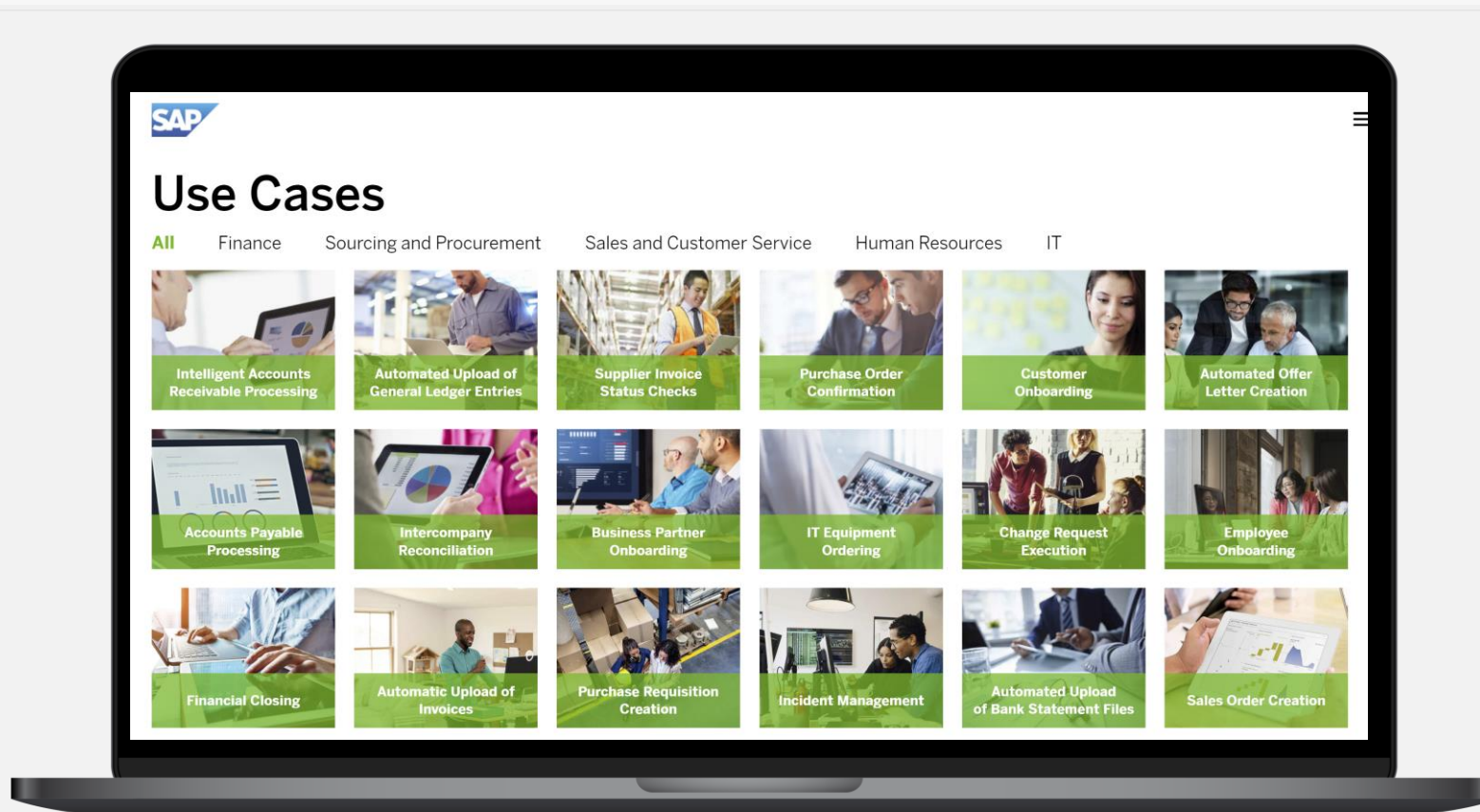
SAP Build Apps

Pre-Built content by the S/4HANA Team for S/4HANA

Over 300 Pre-Built packages

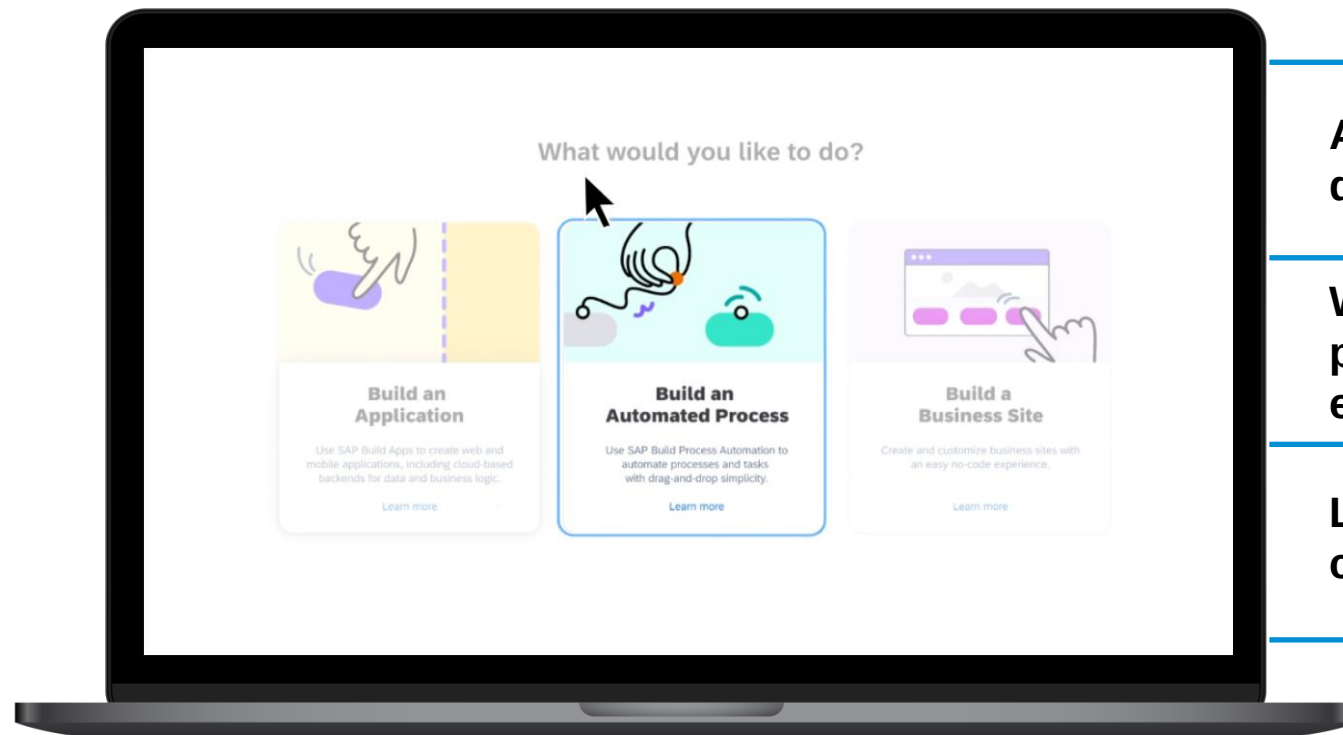
Over 80 S/4HANA specific and growing

Use Case Specific Scenarios: Finance, Sourcing & Procurement, Sales & Service, HR, IT



Automate visually

Simplify process and task automation



Automate processes and tasks with drag-and-drop simplicity

Workflow management, robotic process automation (RPA), and embedded AI in a single solution

Leverage process expertise without coding

SAP Build Process Automation

Common use cases



Automate manual, repetitive tasks

Challenge

Time-consuming, error-prone manual tasks such as copy-and-paste operations, data extraction, data entry, and data creation

Solution

Automate repetitive tasks within process flows using robotic process automation (RPA)



Example

Villeroy & Boch automated recurring tasks like general ledger postings, updating purchasing information records and more

[Read the customer story](#)



Enable “lights-out” automation of high-volume process steps

Challenge

High-volume process steps that must be completed time after time but don’t require human intervention

Solution

Automate using unattended bots that can be scheduled or triggered when needed



Example

Chunghwa Telecom automated the transfer of 300 pieces of information required to generate a monthly bill

[Read the customer story](#)



Automatically aggregate data from multiple systems

Challenge

Tasks that involve accessing multiple applications that offer no suitable APIs

Solution

Automate data-transfers by mimicking user interactions on UI-level



Example

Singha Estate automated data mapping and reconciliation between disparate business applications

[Read the customer story](#)

Common use cases



Digitalize manual and semi-automated processes

Challenge

Paper- or e-mail-based loosely organized process

Solution

Structured digital process following to a defined flow, including variants and business rules



Example

Danone replaced an e-mail-based approval process with a mobile-enabled digital workflow

[Read the customer story](#)



Extend and adapt standard application flows

Challenge

Existing (or out-of-the-box) process no longer supports changing business requirements or requires customization

Solution

Process adjustment, variant or all new process extending existing application



Example

TasNetworks extended its SAP ERP with a mobile app to improve asset inspection process

[Read the customer story](#)



Automate comprehensive cross-application workflows

Challenge

Disconnected process stages running in different applications and locations

Solution

Orchestrated end-to-end process spanning cross different applications, systems, and services



Example

Toyota created end-to-end lead-to-cash and source-to-pay processes across SAP and 3rd-party systems

[Read the customer story](#)

Prebuilt content

SAP Process Automation content store

 SAP Intelligent Robotic Process Automation Store

Help

SAP Intelligent RPA Store

Discover the SAP Intelligent RPA Store where you can access predefined content for your automation

With the SAP Intelligent RPA Store, access a library of pre-built automations ready for use in your project. Boost your productivity with a large panel of predefined content that fits your needs while maximizing your time.

[Explore the Store](#)[Explore SAP Intelligent RPA](#)

Business Content



Browse through all the Business content and find powerful processes built to replace tedious and common tasks. The SAP Intelligent RPA Store works fully with both SAP products and your favorite management software. Boost your deployments, find the best package and start using it in your projects.

BUSINESS CONTENT | Desktop Studio

Automated Upload of General Ledger Entries (48I)

Automating the Upload of Journal Entries in General Ledger on SAP S/4HANA Cloud, SAP S/4HANA Cloud, private edition, and on SAP S/4HANA 1809, 1909, 2020, and 2021.

BUSINESS CONTENT | Desktop Studio

Activate Communication Arrangements (4JB)

Automatically creates communication arrangements in SAP S/4HANA Cloud, essentials edition(ES)

BUSINESS CONTENT | Desktop Studio

Automatic Creation of Customer Data (4G5)

Automatically creates customer data from Excel in SAP S/4HANA Cloud, private edition and 2021

[See all 272 Business Content Packages >](#)

Workflow content packages on API Hub

Workflow Management

Explore all Workflow content packages from SAP Workflow Management.

Packages

Showing 1 of 8 results

[View All Results](#)[Previous](#)Page 1 of 8[Next](#)Sort by: A-Z

 Live Process

Accrual Object Creation Approval

Manual Accrual Object Approvals through the Workflow and Creation of it in SAP S/4HANA

4 Live Processes

 Live Process

Ariba Purchase Requisitions Approval

Automate the approval of Purchase Requisitions from SAP Ariba, at Header level by considering all line items using SAP Workflow Management.

3 Live Processes

 Live Process

Authorization For Expenditure

Authorization For Expenditure approval process used to approve, control, and monitor high value investments in Capital and Operational Expenditure processes.

4 Live Processes

 Live Process

Automatic Overtime Split

Calculate overtime categories for service order and service confirmations based on predefined rules and request approval for them

3 Live Processes

 Live Process

Automation of Customer service request creation process in SAP Utilities

Automates Customer service request creation process in SAP Utilities

 Live Process

Automation of customer data validation process in SAP Utilities

Automates the customer data validation & update process in SAP Utilities

 Live Process

Business Partner Creation Approval Process

Business Partner Creation Approval Process content package for SAP S/4HANA and SAP S/4HANA Cloud enables to automate business partner creation in a flexible and transparent way.

3 Live Processes

 Live Process

Business Partner Payment Data Change Approval

Manage change requests for Business Partner Payment Data.

3 Live Processes

 Live Process

Cancel Customer Invoice

This content package for SAP S/4HANA and SAP S/4HANA Cloud enables to manage the cancellation of customer invoices through a workflow managed process with required validations, app...

4 Live Processes

 Live Process

Capital Expenditure Approval Process

Manage Capital Expenditure across line of business units to get required approvals in a transparent way.

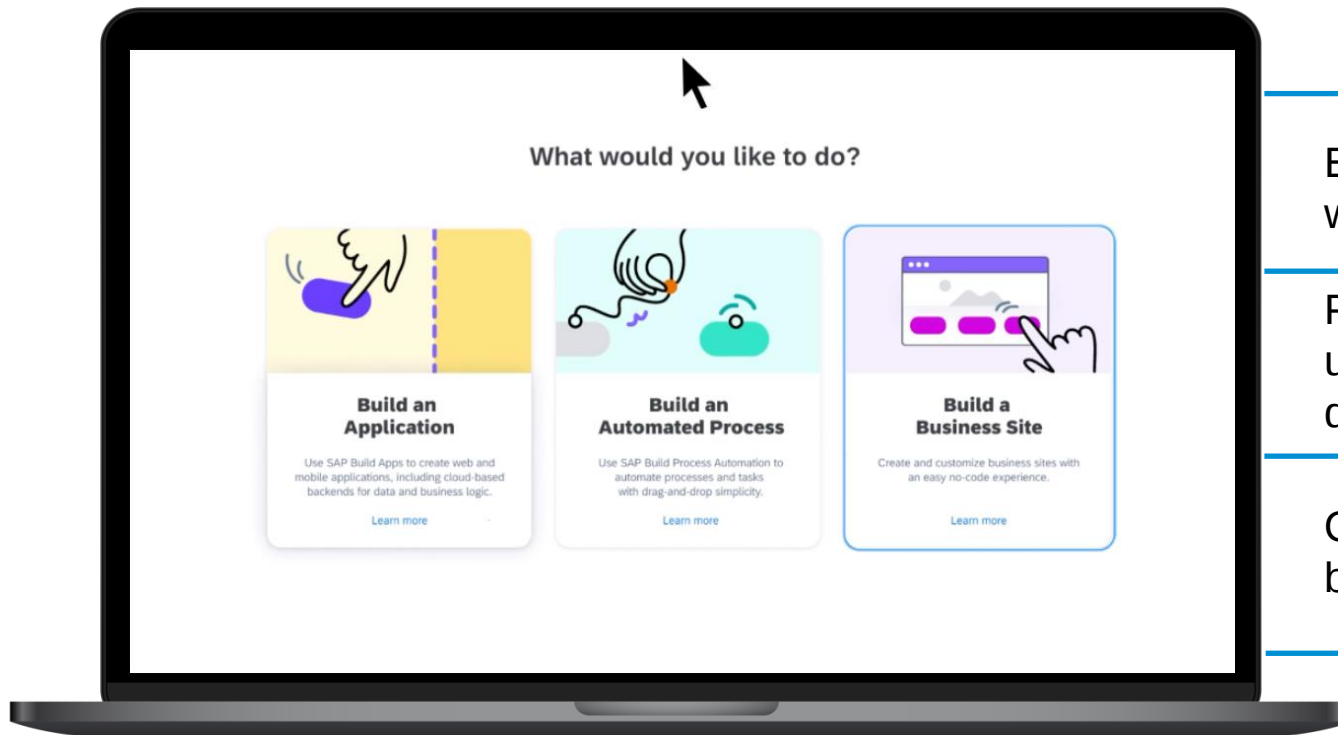
3 Live Processes

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Build simpler and faster

Empower everyone to build and personalize business sites visually



Build branded sites, pages and workspaces without writing any code

Personalize sites and target content to users based on profile information (location, department, role)

Quickly add new users and deploy business site updates

SAP Build Work Zone



Integrate Business Processes

TRUSCO.

- **4-5 hours** inventory hit rate, resulting in more immediately satisfied customers
- **50,000 quote requests** processed automatically each day
- **2,949 hours** of employee labor saved in one month

[Read the story](#)

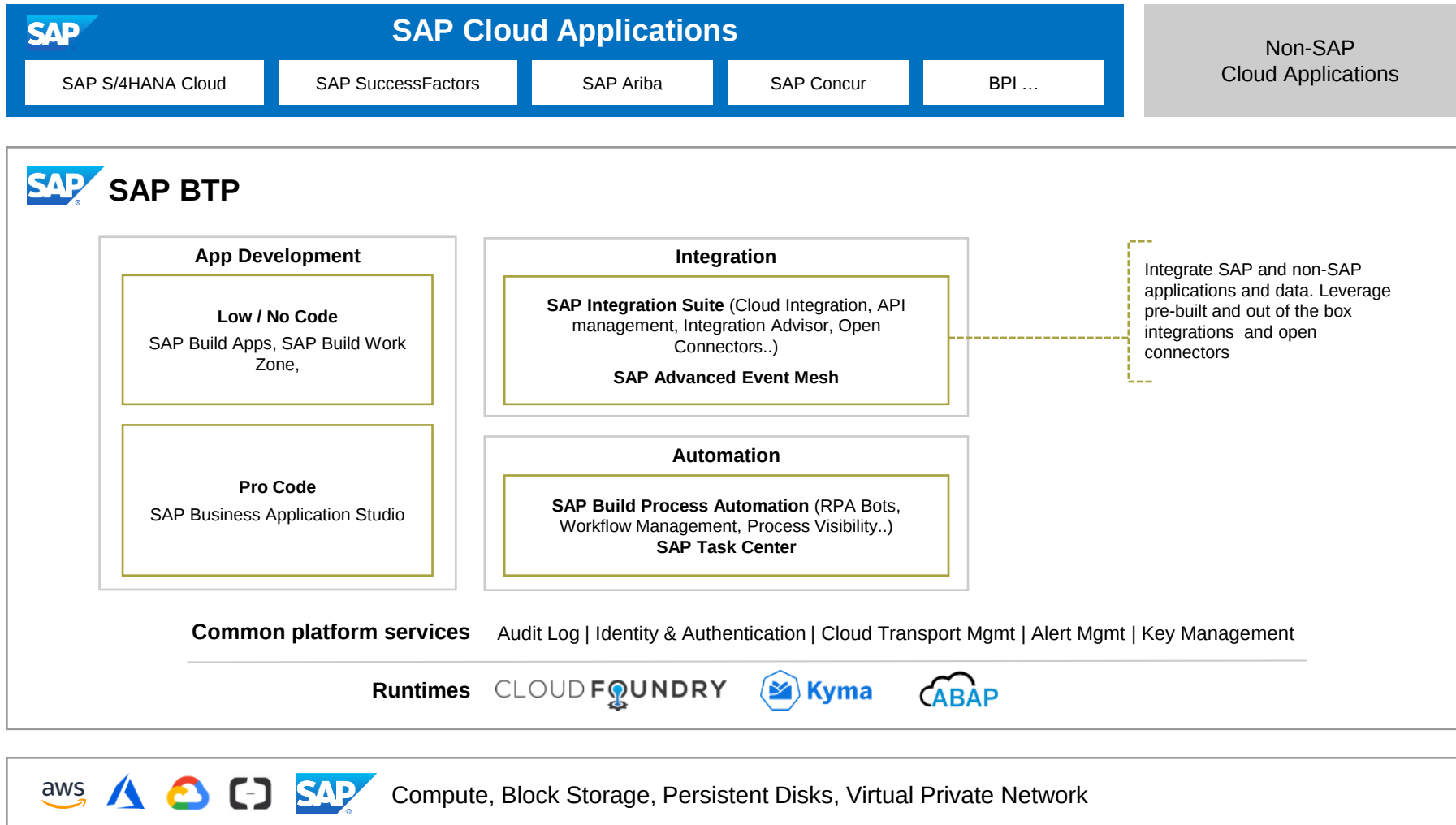
Run a connected enterprise
with SAP Integration Suite

Simplify connectivity with open
connectors to third party
applications

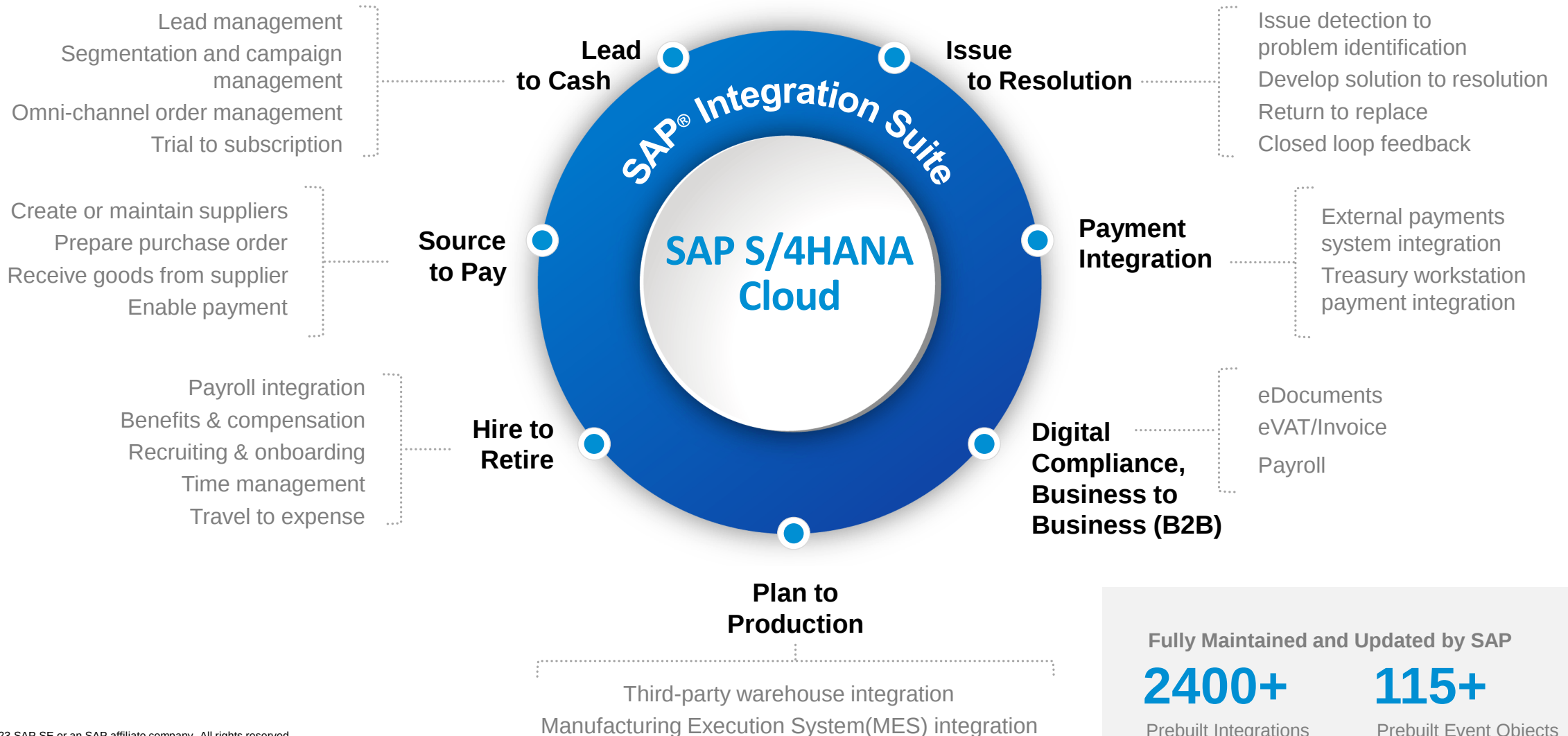
Visually build workflows,
automate tasks and decisions

Integrate Business Processes

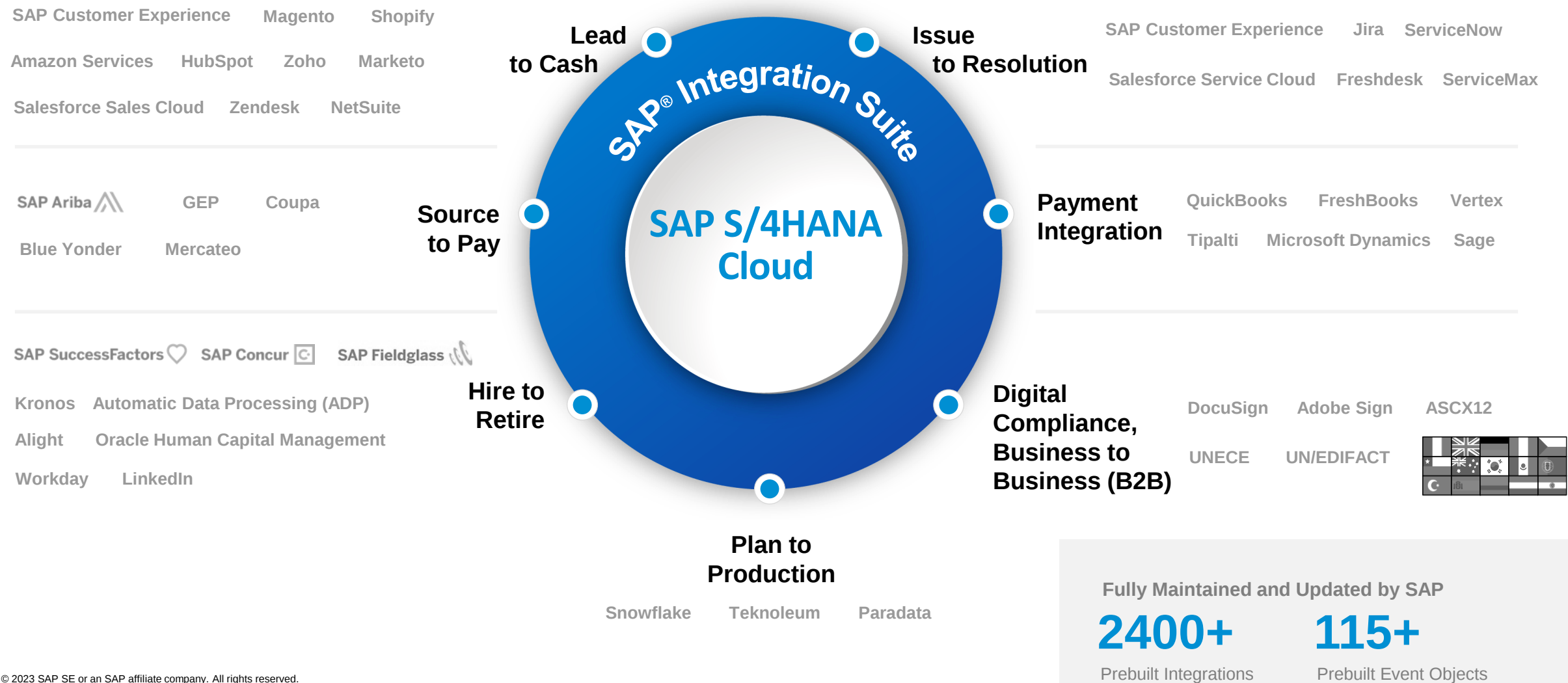
SAP BTP for RISE with SAP – Architecture and Components



Seamlessly connect all your core business processes



Achieve end-to-end integration across SAP and 3rd-party system faster





Plan and Analyze



- **Created a multi-year plan** to meet sustainability objectives
- **Achieved transparency** by integrating SAP Analytics Cloud planning with SAP S/HANA Cloud
- **Implemented in 4 to 5 months** with pre-built content

[Watch the story](#)

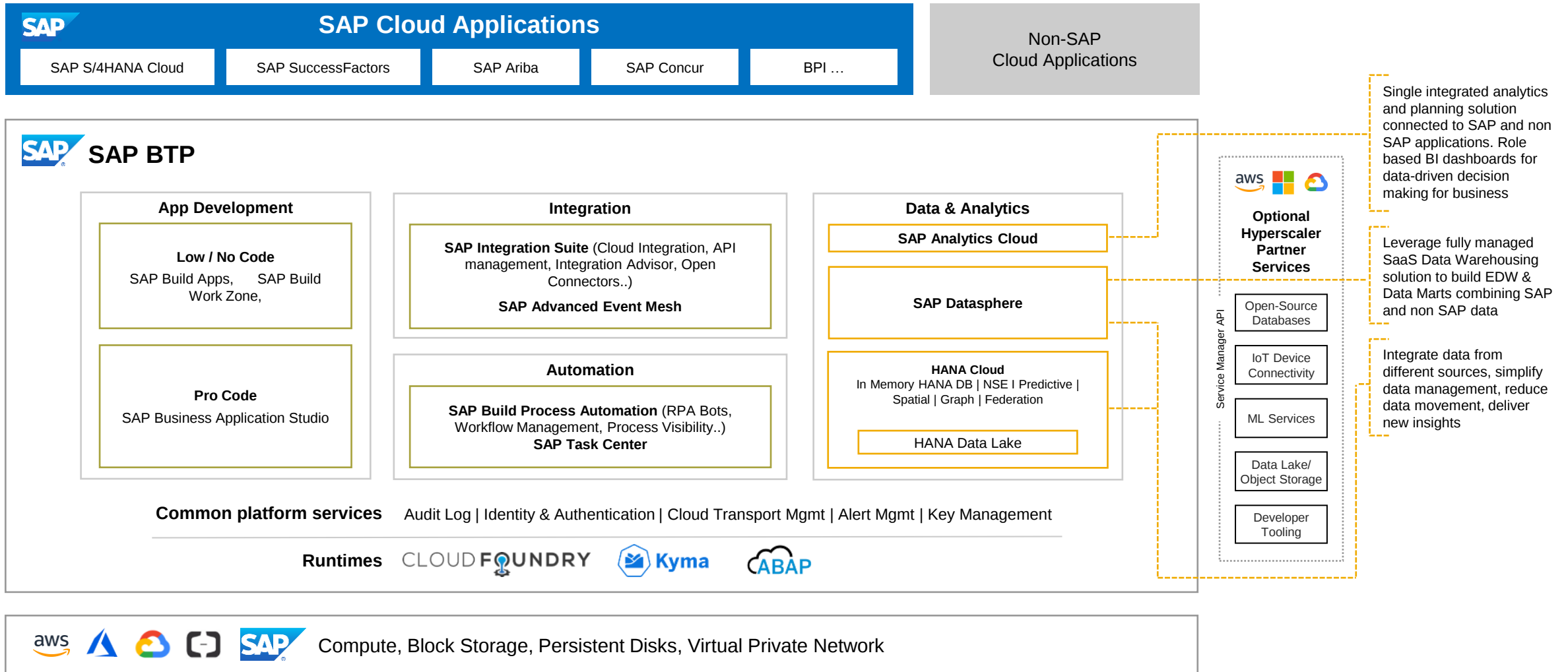
Plan and forecast across all departments using an integrated planning and analytics solution

Get real-time, complete views of all your data no matter where it resides without moving it

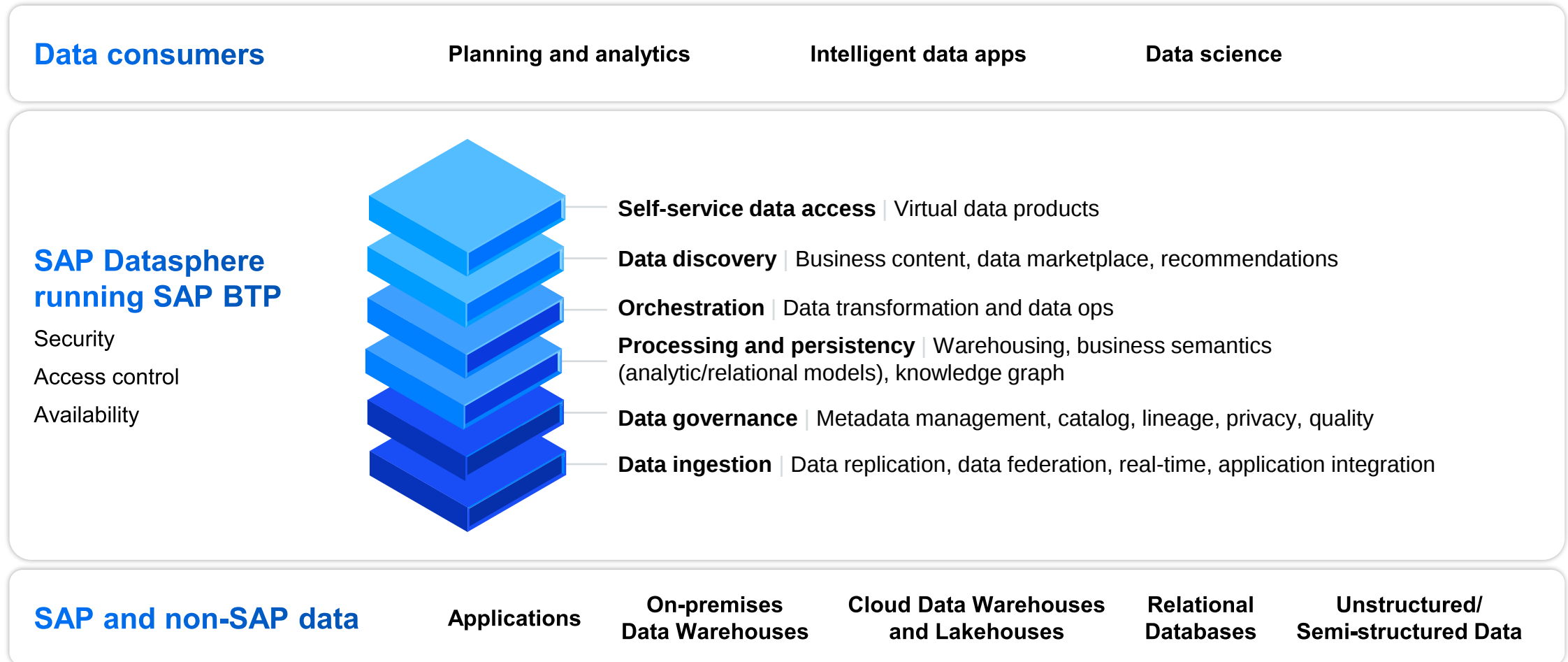
Anticipate change and trends using artificial intelligence and predictive analytics

Plan and Analyze

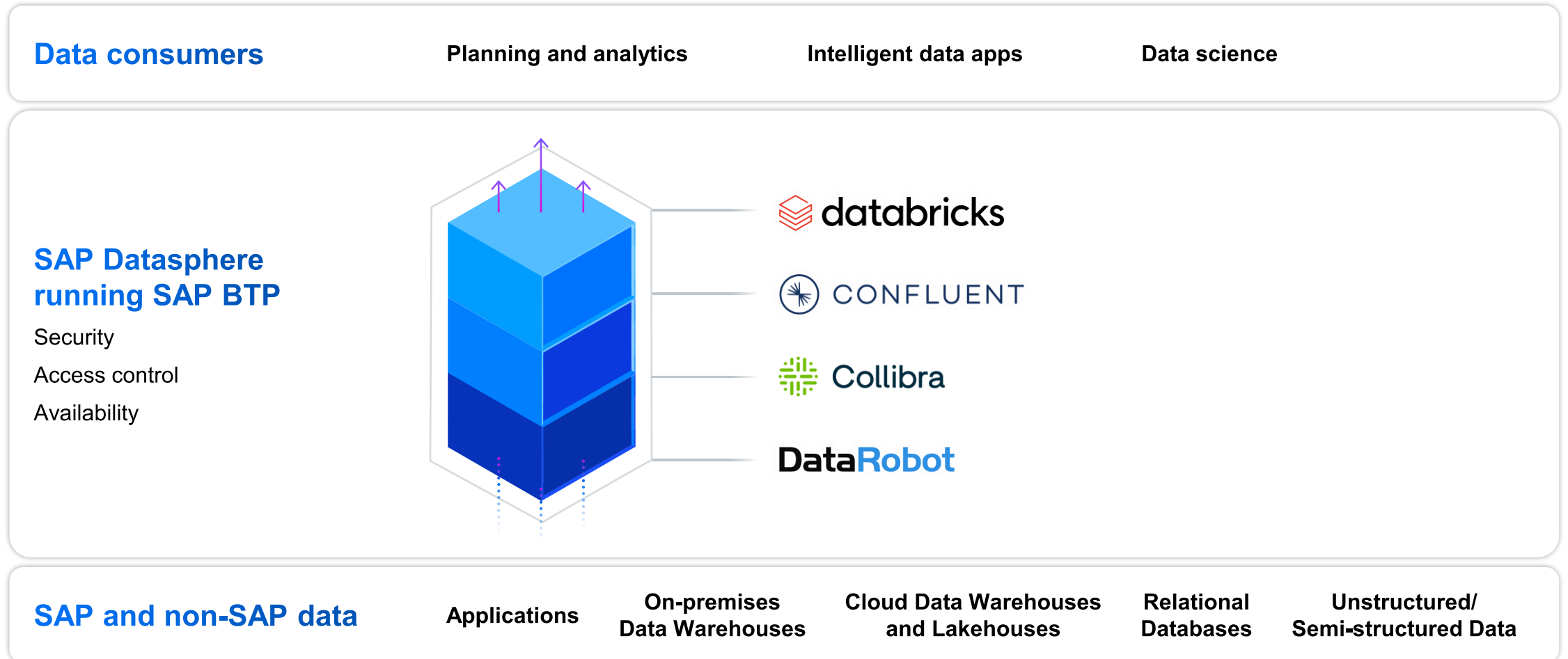
SAP BTP for RISE with SAP – Architecture and Components



SAP Datasphere is the foundation for a business data fabric architecture



Together with our open data partners



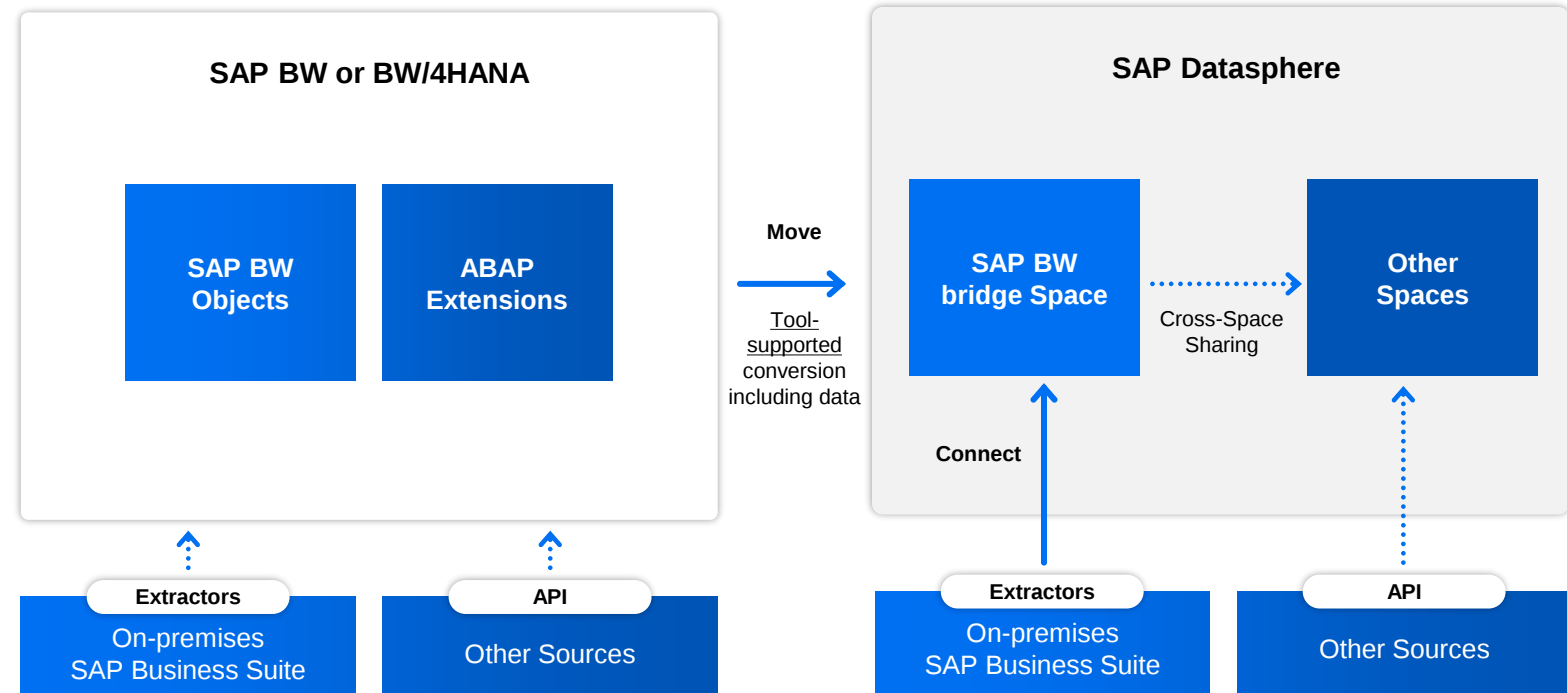
Simplify the data landscape

Leverage existing SAP BW models and transformations to innovate in the cloud

Reuse SAP BW content with SAP Datasphere, BW bridge

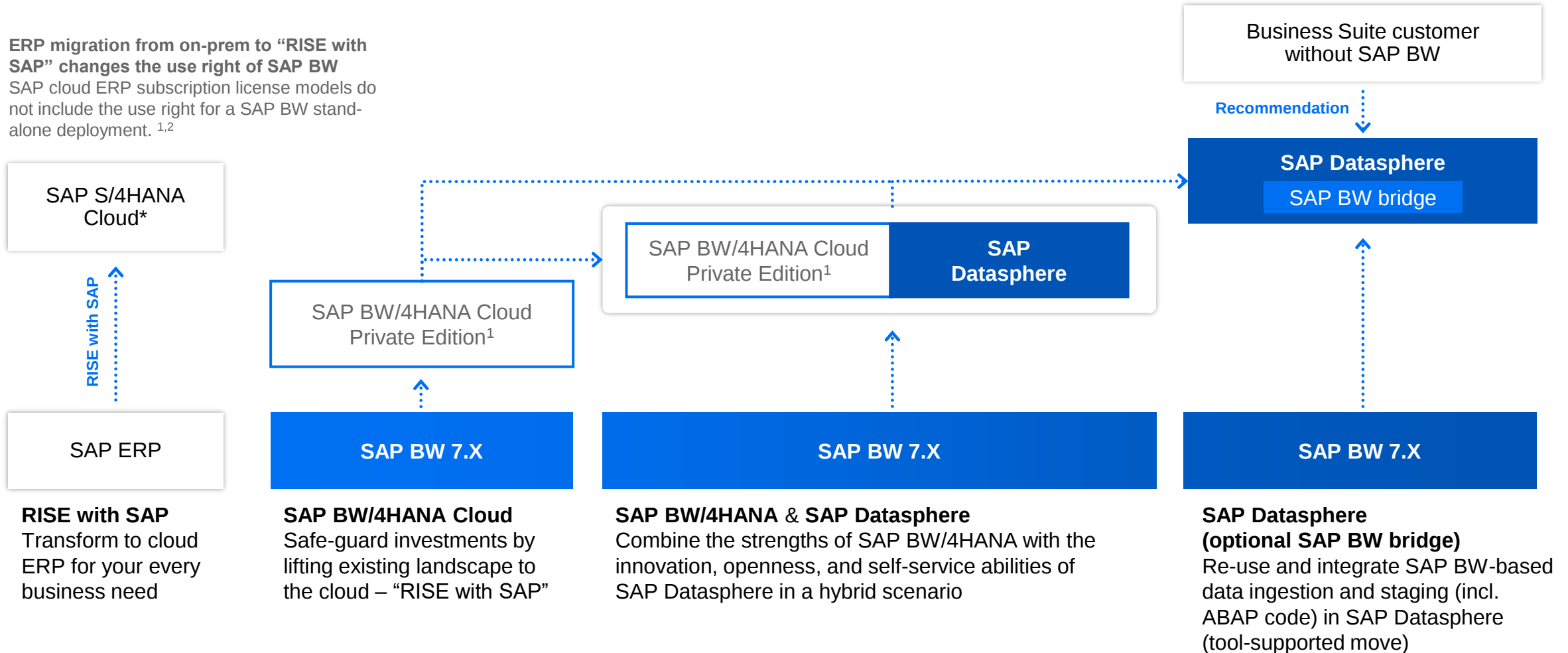
Move existing SAP BW artifacts with transfer tools.

Transition to the cloud at your own pace



Safeguard investments & transition to the cloud leverage private cloud for complex systems

ERP migration from on-prem to “RISE with SAP” changes the use right of SAP BW
SAP cloud ERP subscription license models do not include the use right for a SAP BW stand-alone deployment. ^{1,2}

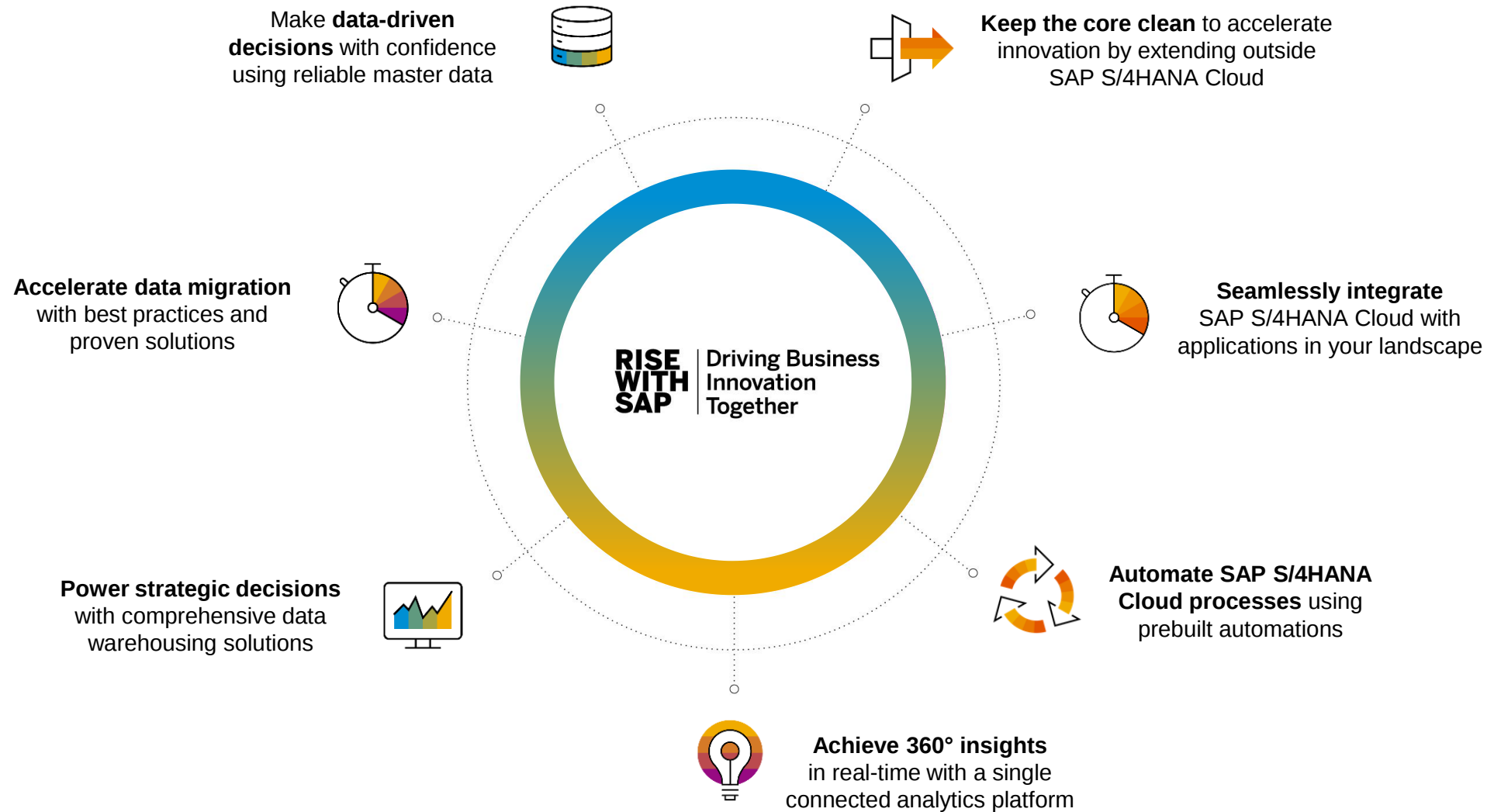


¹ SAP BW/4HANA is fully supported until 2040 and can also be deployed on-premises; SAP BW NetWeaver 7.5 available in private cloud

² SAP cloud ERP includes the embedded BW

More information on the [SAP Datasphere Roadmap](#)

SAP BTP Simplifies the Cloud Journey



Get Started Today with Use Cases



Fast-track digital transformation with a unified, trusted view of master data

(Master Data Governance)

[Read the use case](#)



Enhance core ERP business processes with resilient applications on SAP BTP

(Application Development)

[Read the use case](#)



Process and approve your invoices with SAP Build Process Automation

(Process Automation)

[Read the use case](#)



Create a unified vision with operational and strategic planning

(Financial Planning & Analytics)

[Read the use case](#)

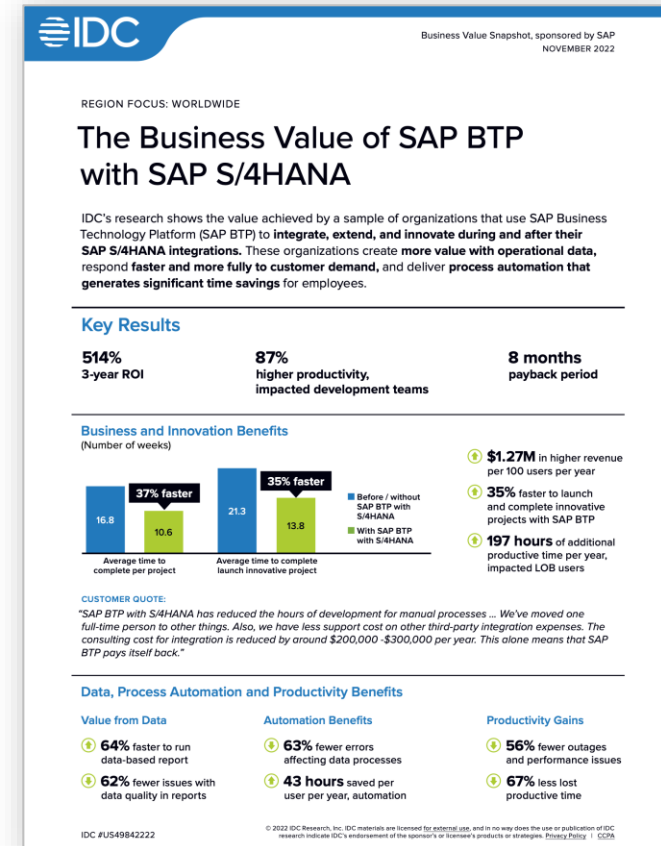
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IDC Business Value Study: SAP BTP for SAP S/4HANA Cloud

514%
three-year ROI

8 months
to payback

87%
higher productivity
to development
teams



IDC Study - Infographic

Key Points to Take Home

1. SAP BTP services are purpose-built & natively integrated with SAP solutions
2. SAP BTP credits come with the GROW with SAP and RISE with SAP
3. Citizen developers can build apps with SAP Build Low Code/No Code tools
4. Fiori UI based apps created using SAP Build reduces the training effort
5. Prebuilt content (integration, automation, analytics) accelerates SAP S/4HANA Cloud journey
6. SAP delivers and maintains prebuilt content
7. Prepare for SAP S/4HANA Cloud: Use SAP BTP with SAP ERP

Visit: sap.com/btp-for-s4hana ►

Q&A

Thank you.

Saiprashanth Reddy Venumbaka, SAP

Sr. Director, Product marketing and solution management

saiprashanth.venumbaka@sap.com

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