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SAPinsider Las Vegas

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What We'll Cover

- We're listening context on the catalyst for change,
- What's the NEXT gen framework for E-Invoicing,
- Why this matters takeaways.



Background: Reasons for Change



E-Invoicing Evolution

- Fast pace of adoption of E-Invoicing requirements around multiple regions.
- Technology and architecture advances over the past decade.
- Large number of local end points and communication protocols.
- Lack of global E-Invoicing data models create a large burden to SAP teams.
- Fast pace of updates create a need for simplification.



Feedback Evolution





"Having e-invoicing compliance natively in SAP creates value to our business users."



"Our IT organization has many priorities and keeping up with local requirements is a burden for them."



"We want economies of scale when implementing compliance in SAP."



"We want to be able to make changes to the SAP configurations without depending expensive development resources."



"We need a fast turn around when needs arise to get a new market compliant."



"We want to have the flexibility of using our own middleware strategy."

GOALS: Impacts to the Market



Flexibility

- Connect Once API
- Middleware options
- Compatible with distinct <u>integration</u> strategies
- Configuration model



Simplicity

- Easy to use, manage, and
- UPDATES



Cost Efficiency

- Reduce time to market for a region
- Reduce risk
- Less overhead

Next Generation: E-Invoicing



Sovos Key Concepts











Core + Market Objects



E-Invoicing Evolution



Microservice architecture ensures modularity, scalability and performance across Sovos Products



Containerized deployment

allows agile service deployment and scalability, reduces bugs and TTR



Market-Specific services & extensions are purpose built to address local requirements



Seamless orchestration layer built to remove complexity from business source systems

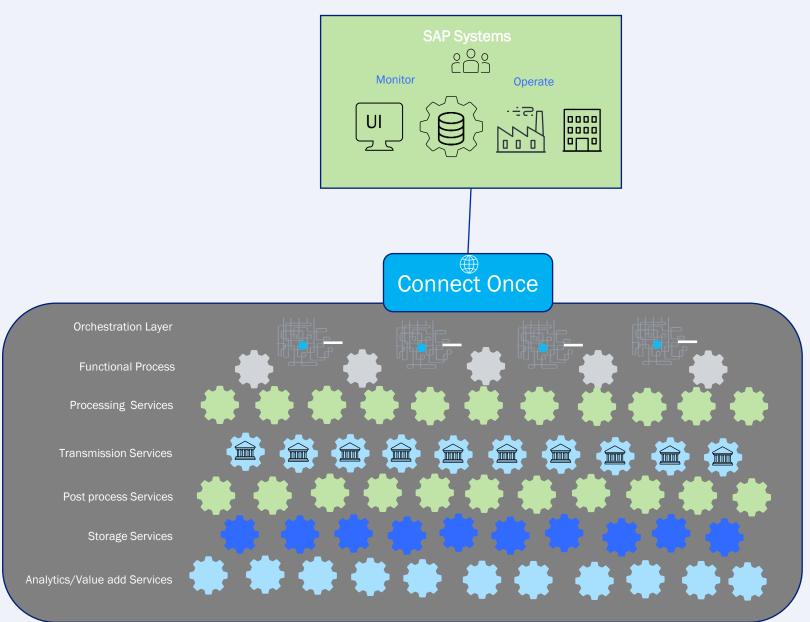


Storage and Data services to enhance existing business processes & reduce IT costs



Processing and Post processing

services built to adapt to local compliance challenges and add business value



Connect Once API: COAPI





The same methodology, frameworks and practices on what compliance is concern to deploy across countries & systems



No disruption of current ecosystem (no systems updates/changes required)

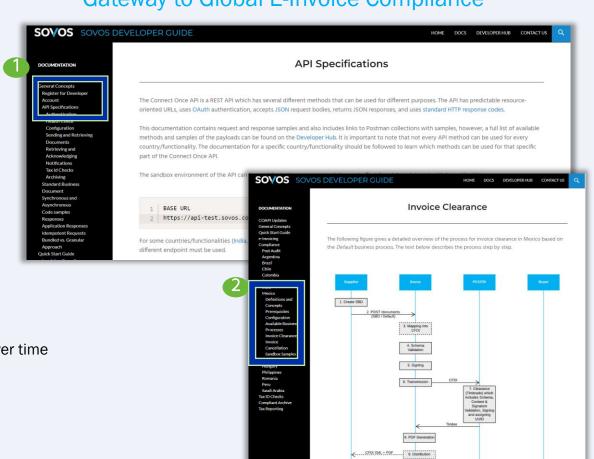


+60 embedded & integrated partner systems

Lower Total Cost of Ownership over time



- Setup
- Training
- Maintenance
- Support
- Change management



1 Documentation on general concepts on how the API works overall

Specific documentation on how the API works in each country, compliance type and document/process

Sovos Canonical Invoice (SCI)

THE invoice compliance standard:



Common extraction and integration formatting definition



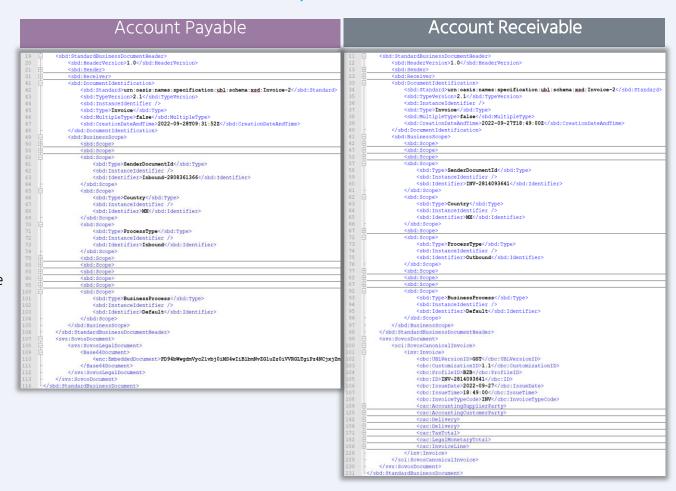
Complete standard to accommodate any data required by Tax Authorities



Always up to date with the latest regulation



Automatic compliance orchestration across multiple countries

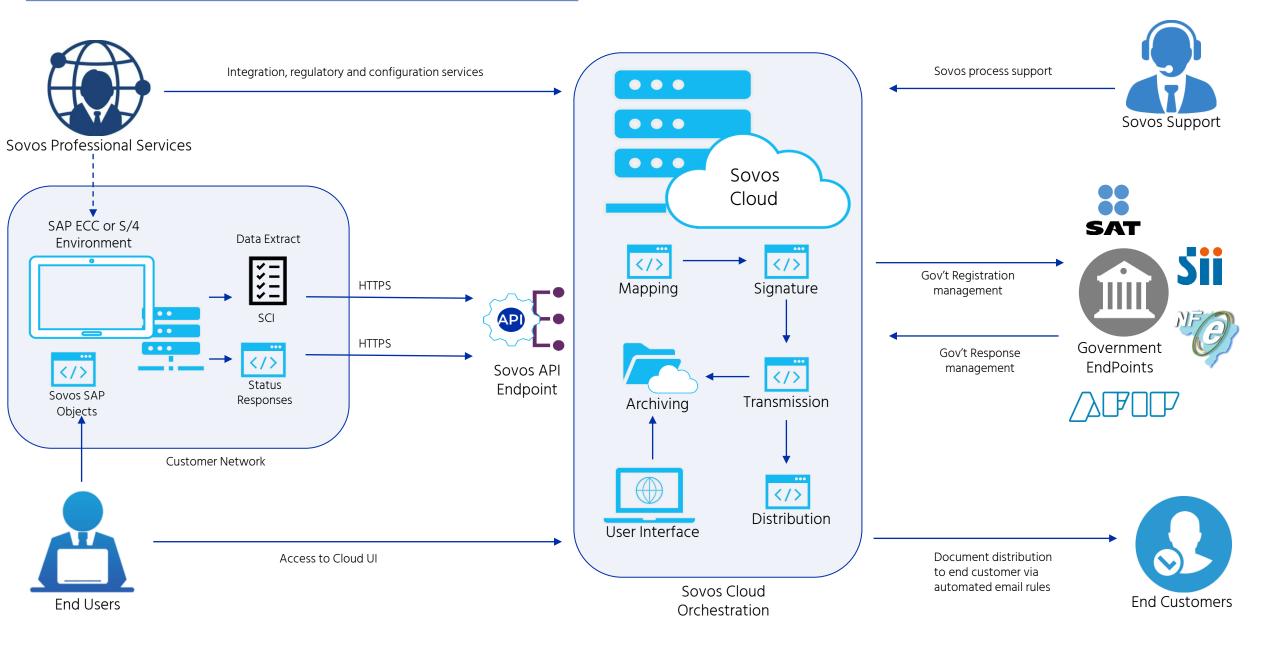


The Header (based on GS1 Standard) identifies the document key elements (e.g. type of document if invoice, credit/debit note, transport note; document ID; jurisdiction; and operational process) to route it into the correct compliance orchestration

SCI uses UBL (Universal Business Language) format v 2.1

Legal document information based on Tax Authority and recipient requirements

Sovos E-Invoicing Next Generation

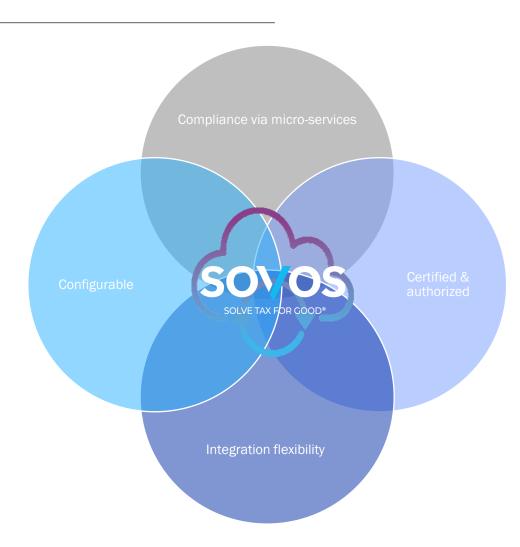


Solution Preview

- Sovos Namespace
- Core mapping, multiple countries
- Extraction configuration vs ABAP coding



Solution Overview







SovosO Framework - Configurable compliance package



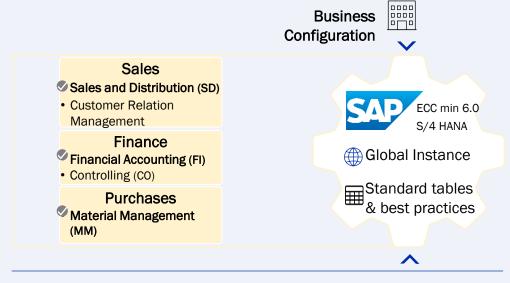
SAP Master Data standard configuration & Tax
Authority Requirements never match. Avg. client sees 40% gaps within their localization structures



SAP native solutions for better user experience as 85% of support scenarios are from business dataside issues



Focus your SAP COE team on innovation vs. constant Country Maintenance & Support Triage





Localization Gaps

- Country-specific package (OSS notes)
- Pricing format (e.g. SAP 2 decimals vs Colombian Peso no decimals)
- Address rules (e.g. MX & ES interior/exterior, DE number after street name)

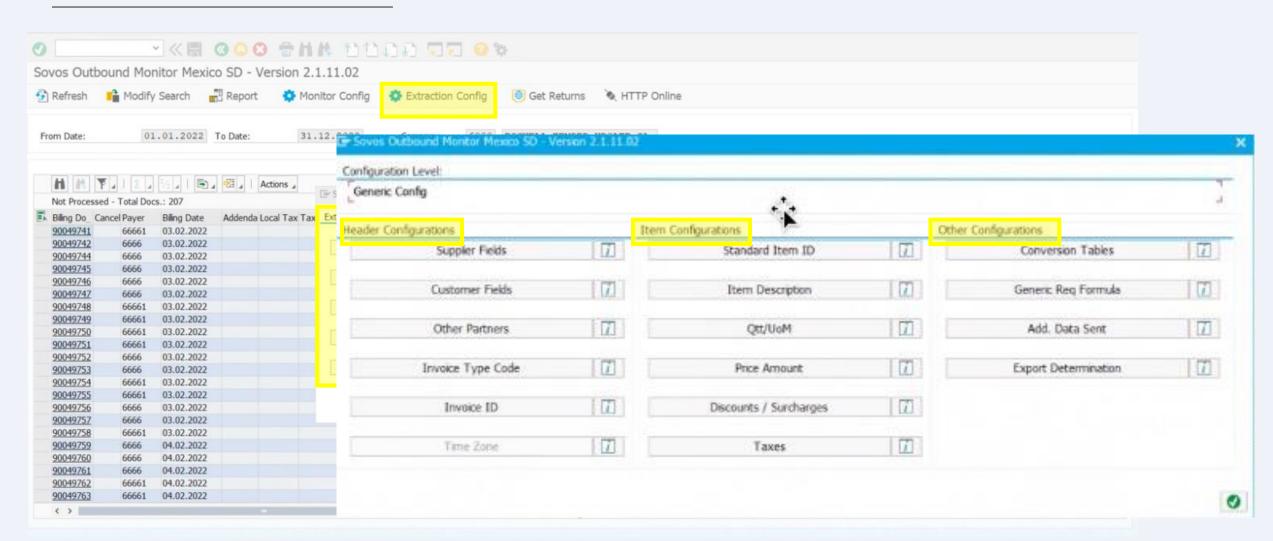


Local Tax Authority (TA) Requirements

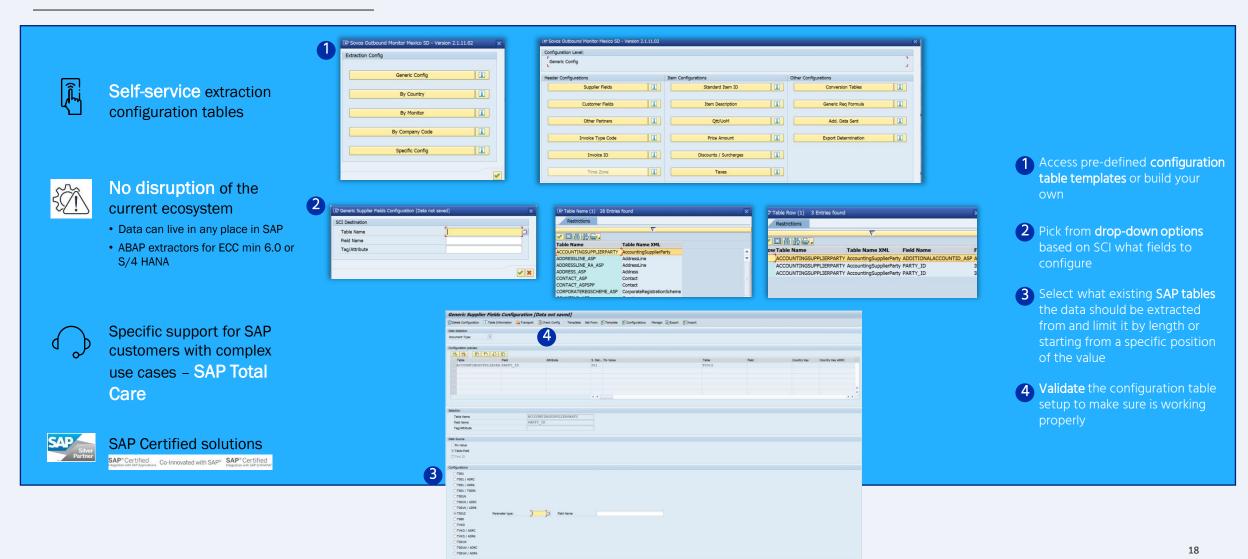
- Stock Keeping Units (SKUs) codes (i.e. CO, PE & CR)
- PE: Logistics notes aren't supported
- Distinction between regular invoice vs export invoice based on tax IDs types



Configurations vs Coding



Scalability - One generic extraction configuration logic across multiple countries and obligations



Easy to Use



User experience similar to company's SAP look & feel and across multiple countries for

ease of use



Gain visibility over transactions/ documents with real-time status tracking as well as with reports

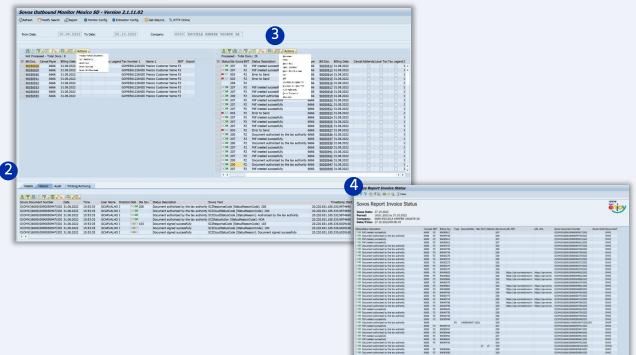


Follow up on documents/ transactions **next step** e.g. reprocess, resend, cancel, decline



Account Payable: compare legal data approved by the TA with tax and master data in SAP to make sure they are consistent





- Adjust the monitors and report configurations for better usage and analysis support
- 2 Isolate document to access to further detail
- Make the required actions on the transaction / document
- 4 Access to by country standard reports for further analysis

Key Takeaways

1. Flexibility

- Configuration vs custom code,
- Integration options,
- Indirect tax compliance should be a key consideration when implementing SAP S/4HANA to help reduce complexity.

2. Simplicity

- Support market specific needs with a CORE framework,
- Market agnostic data extraction model,
- Lower cost by including indirect tax compliance at the beginning of the migration process,
- Implementing country mandates now will help you prepare for the upcoming EU Proposal impacts.

3. Reduce Costs - Efficiency

Partner with a registered E-Invoice provider to stay compliant across multiple markets.



Thank you! Any Questions?

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Please remember to complete your session evaluation.

Where to Find More Information

https://sovos.com/blog/vat/as-an-sap-customer-what-are-my-options-for-e-invoicing-compliance/

• How can SAP users manage their e-invoicing compliance? As an SAP user, when implementing an e-invoicing solution, you have two choices in your approach, and you can build your tools on SAP architecture or select an end-to-end provider. Click above to learn more.

https://sovos.com/content-library/vat/boost-tax-compliance-capabilities-and-visibility-with-sap-s-4hana/

• As the digitization of tax continues, many organizations are looking to reduce the complexity and cost of tax compliance. Our latest spotlight report, created in partnership with Americas' SAP Users' Group (ASUG), "Boost Tax Compliance Capabilities and Visibility with SAP S/4HANA", discusses when to include tax capabilities in SAP S/4HANA migrations.

https://sovos.com/blog/vat/how-sap-s-4hana-finance-can-simplify-tax-for-your-organization/

• In a recent partnership with SAP Insider, Sovos sponsored a benchmark report to understand better how SAP customers are adapting their strategies and technology investments to evolve their finance and accounting departments. In this blog, the author discusses some of the critical points in the report and offers some direct responses from survey respondents.

https://sovos.com/blog/sut/consider-indirect-tax-with-sap-s-4hana-migration-to-ease-the-burden-on-it/

• In a constantly evolving industry, a cloud-based sales tax solution can benefit businesses looking to stay compliant. Organizations must recognize the indirect tax burden that IT departments may experience due to user-centric solutions that adhere to the most up-to-date regulatory requirements. Moving to SAP S/4HANA will help IT teams better manage sales tax solutions.

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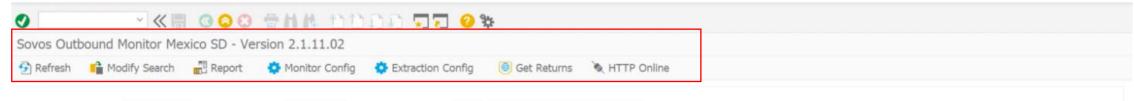
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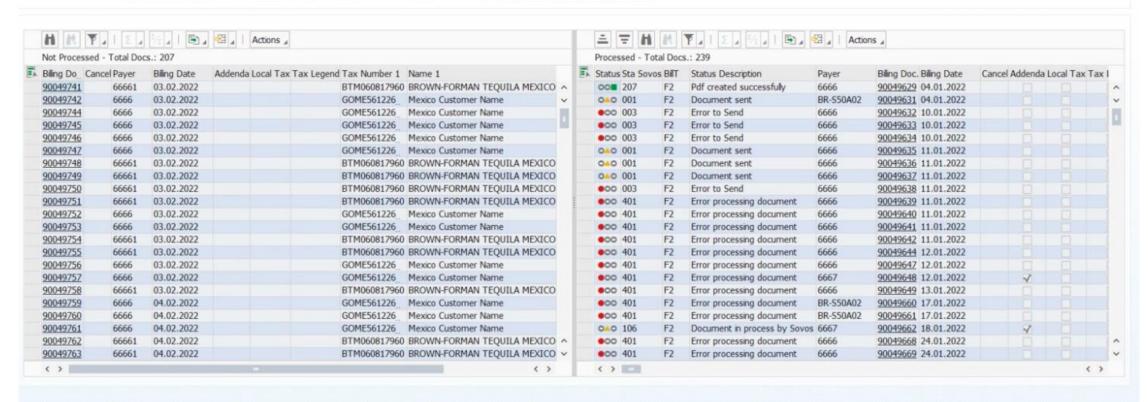
Appendix

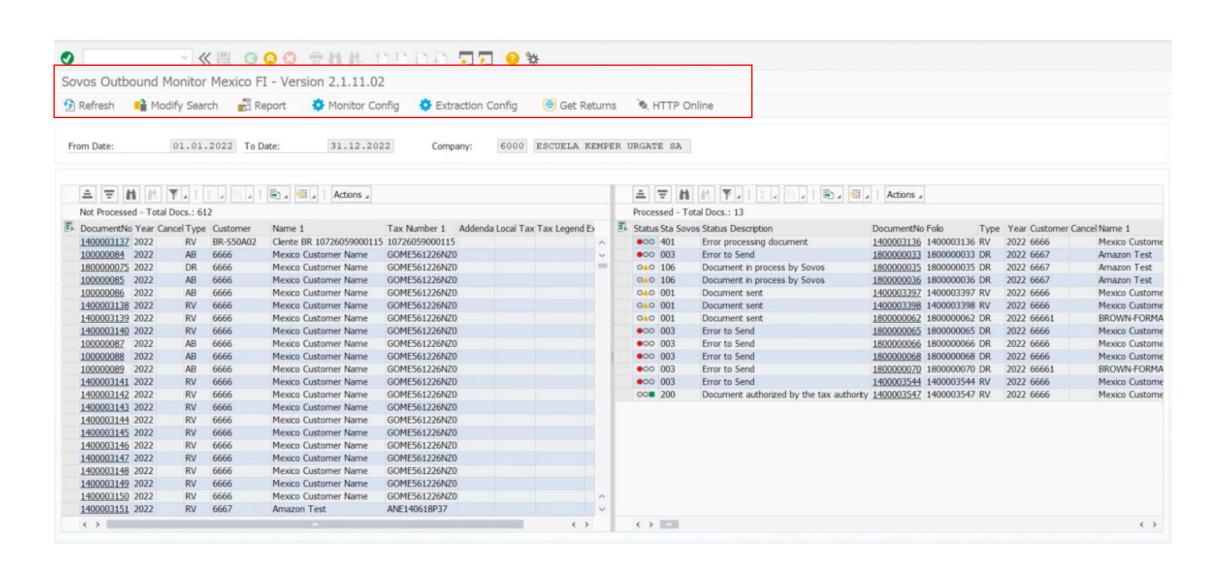
Reference Material

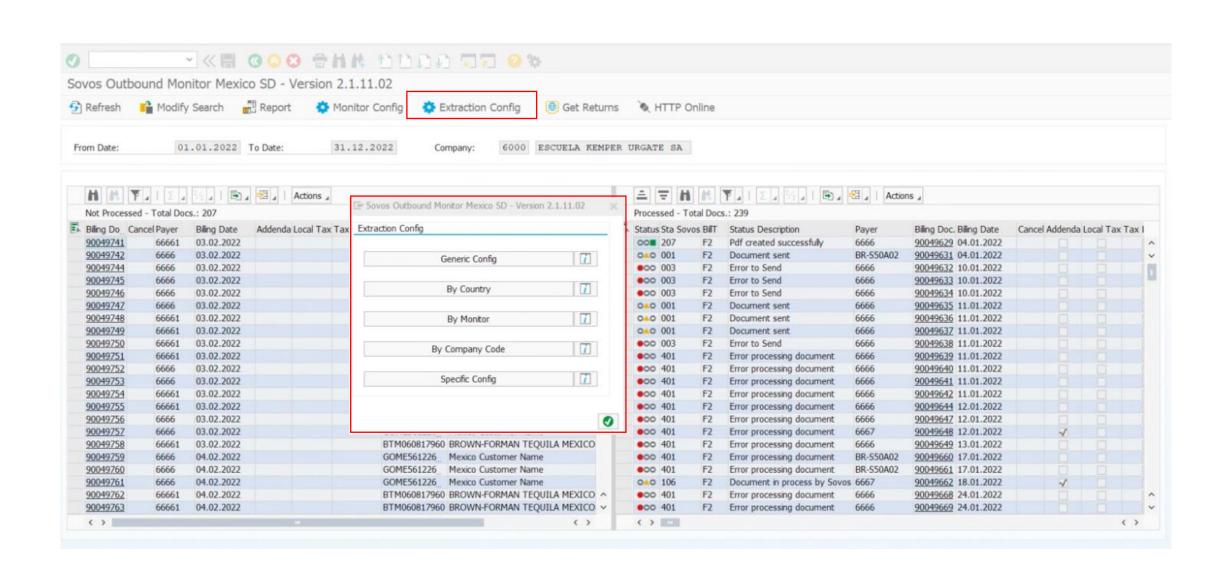


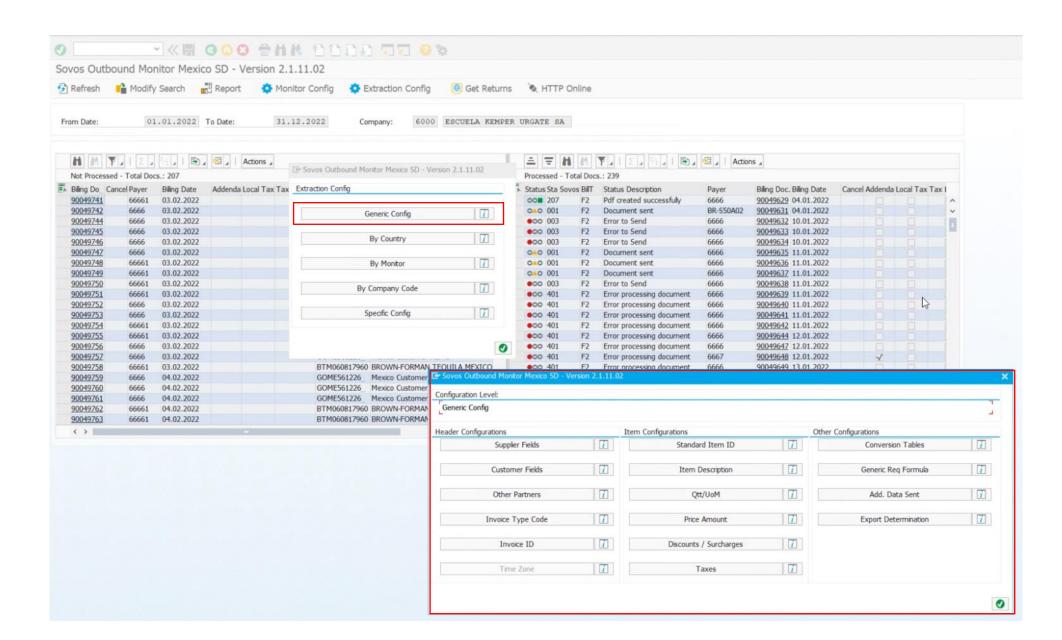


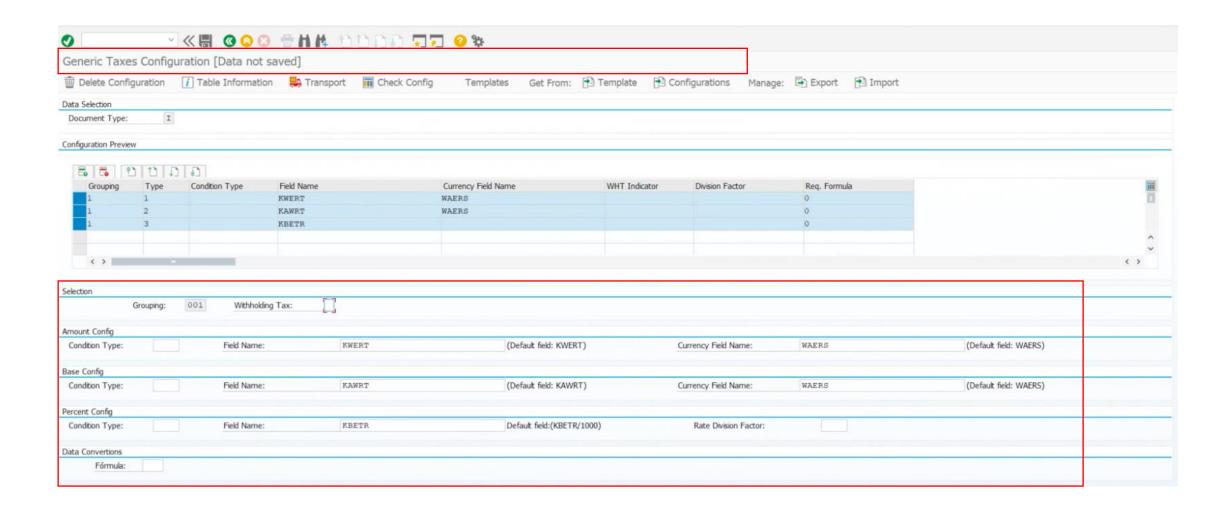
From Date: 01.01.2022 To Date: 31.12.2022 Company: 6000 ESCUELA KEMPER URGATE SA

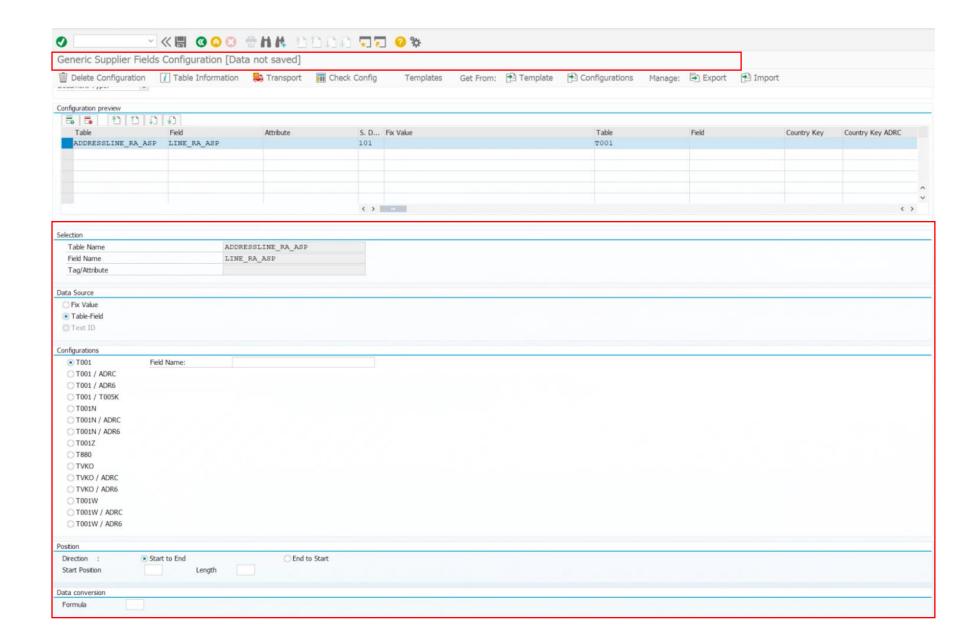


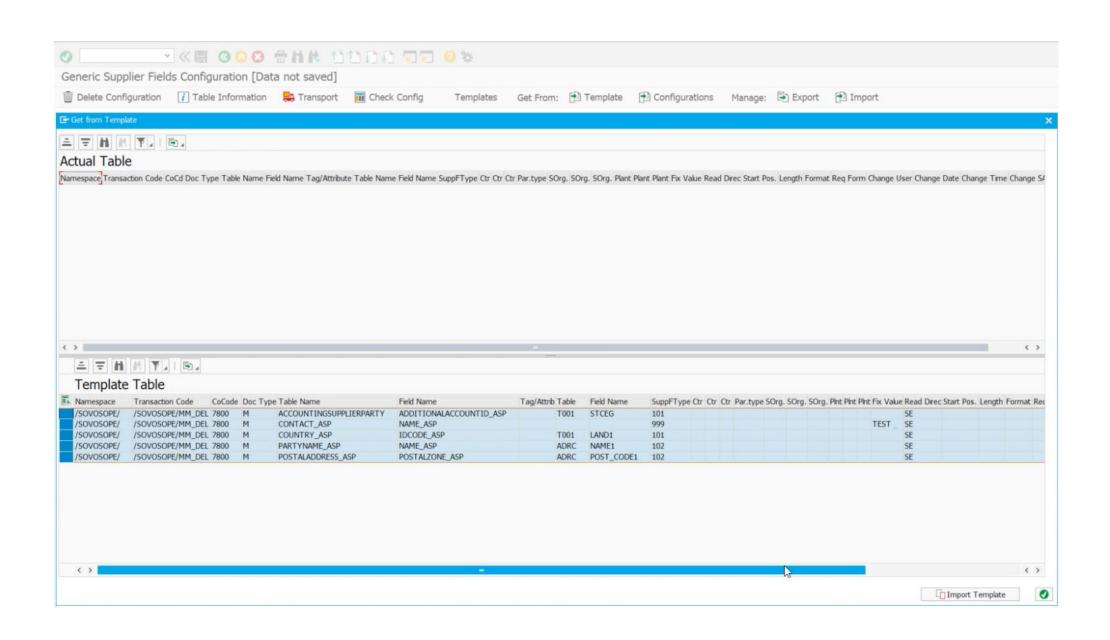


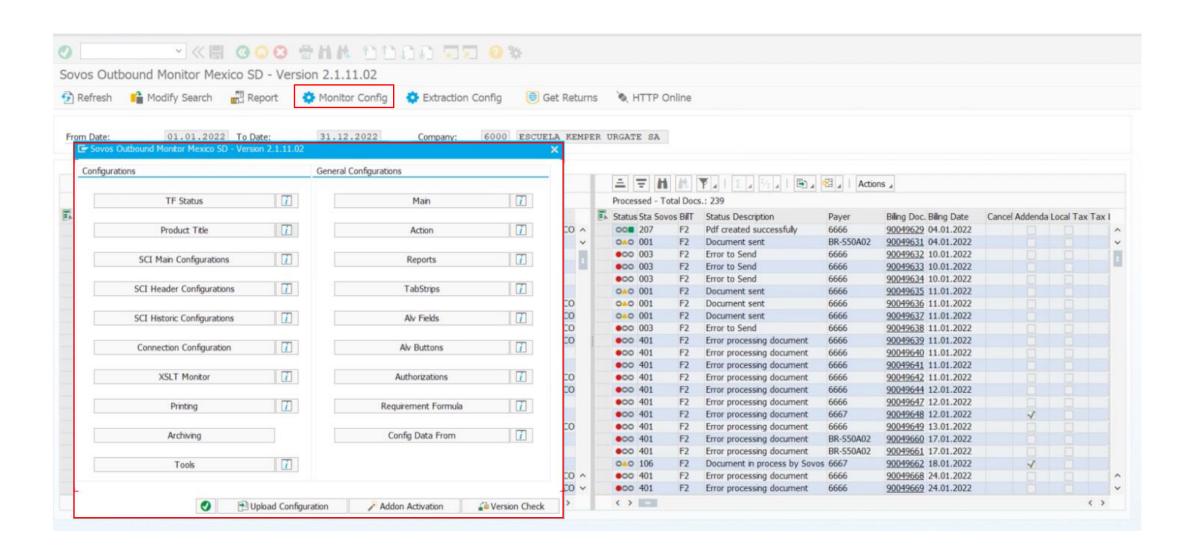


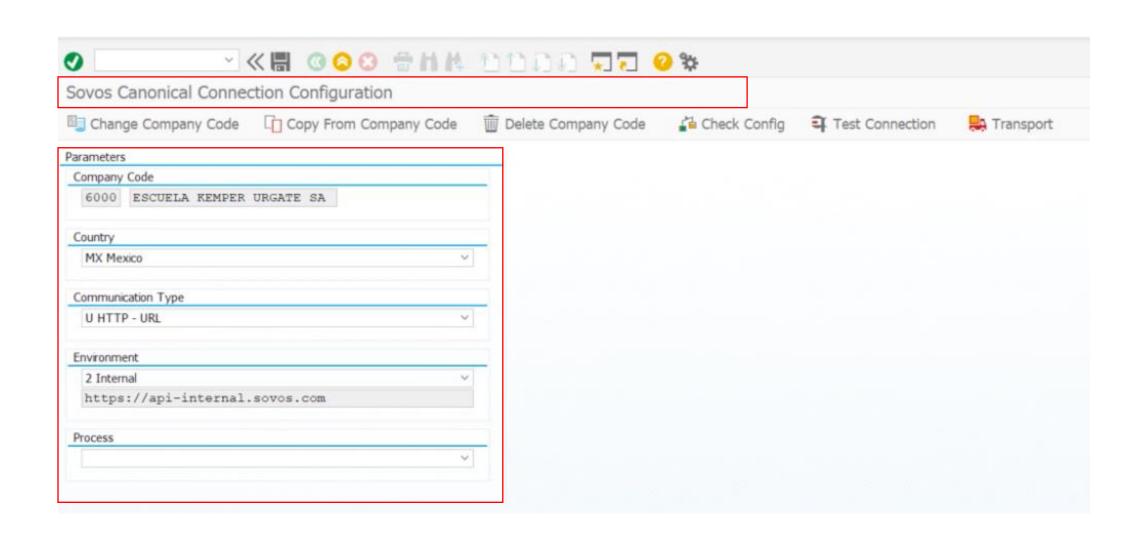














Sovos Authorization Configuration - Transaction: /SOVOSOMX/SD_INV

User Commands	Function or Menu Text		i
CMDIACT	CONFIG SD ACTIVE		
CMDIDI	CONFIG SD DISCOUNTS		3
CMDIDIV	CONFIG SD FOLIO		
CMDIDTY	CONFIG SD DOCUMENT TYPE		
CMDIED	CONFIG SD EXPORT DETERMINATION		
CMDIEP	CONFIG SD EXPEDITION PLACE		
CMDIITI	CONFIG SD ITEM IDENTIFICATION		
CMDIITP	CONFIG SD TAX REGIMEN		
CMDIMTX	CONFIG SD ITEM DESCRIPTION		
CMDINCD	CONFIG SD RELACIONADOS		
CMDIPED	CONFIG SD PEDIMENTO		
CMDIPS	CONFIG SD PRODUCT / SERVICE		
CMDIRF	CONFIG SD RECEPTOR FIELDS		
CMDIRFC	CONFIG SD RECEPTOR RFC		
CMDITE	CONFIG SD TAX & EXEMPTIONS		
CMDITP	CONFIG SD TAX REGIMEN		
CMDIUCF	CONFIG SD CFDI USAGE		
CMDIUOM	CONFIG SD QUANTITY / UOM		
CMDIXMLEMISSOR	CONFIG SD EMISSOR FIELDS		
CMDMAIN	CONFIG MAIN		
CMDMAINI	CONFIG MAIN DOCUMENTATION		
CMDPF	CONFIG PAYMENT FORM		
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