

Money In, Money Out: Strategies for Accelerating Cash Conversion

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SAPinsider
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SAPinsider

What We'll Cover

- Digital Transformation Challenges
- One Platform, Any Process
- Success Stories & Stats
- Wrap-Up

A blue-tinted photograph of a desk setup. On the left, there are two potted plants. In the center, a laptop is open, showing its keyboard and screen. In the foreground, a smartphone lies flat. The background is slightly blurred, showing a desk lamp and a striped cushion.

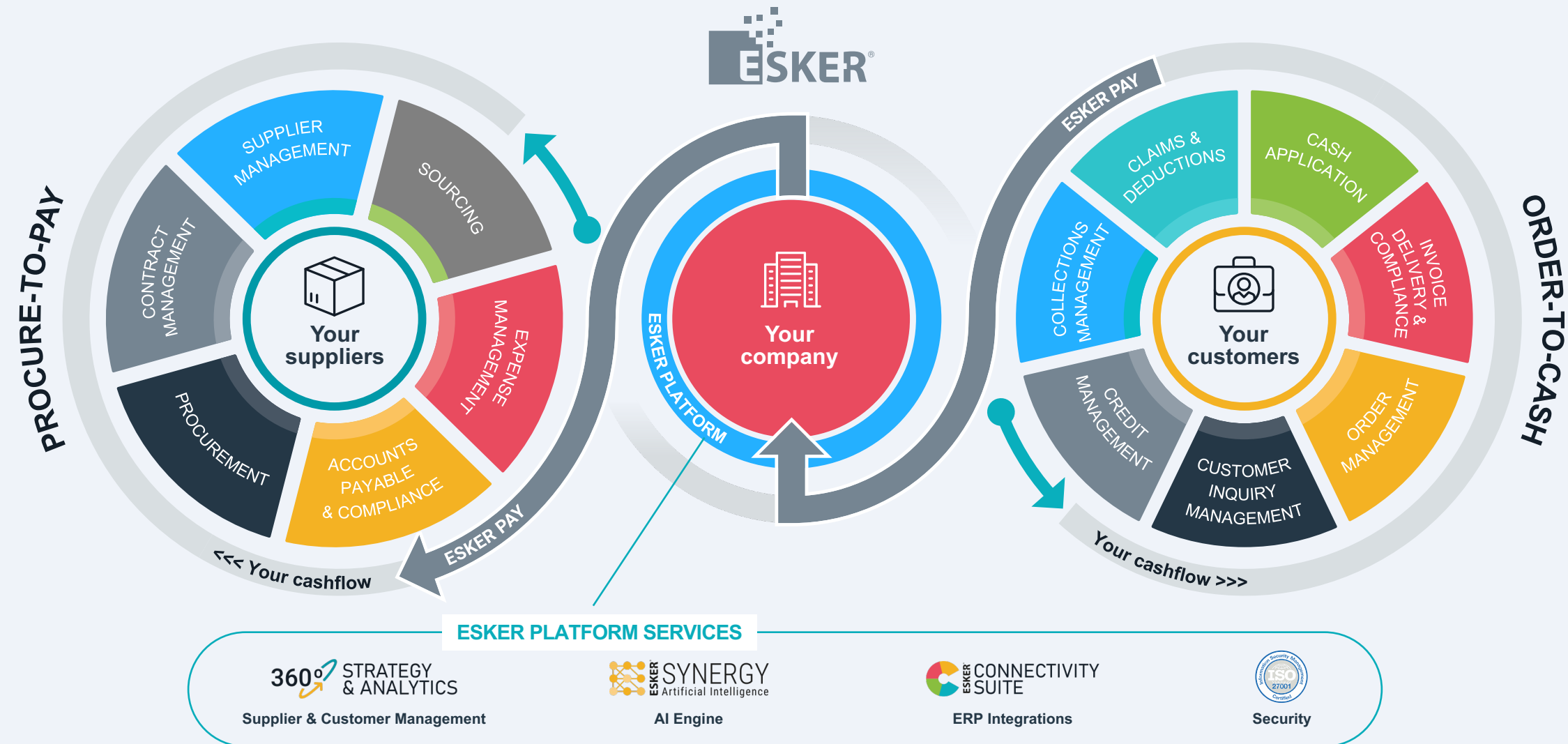
Digital Transformation Challenges





**One Platform,
Any Process**

One Platform. Any Process.



Business, Uninterrupted

Boost Resilience & Continuity

Esker gives you the tools to organize the continuity of your activity. This is particularly helpful in the context of a severe pandemic such as COVID-19

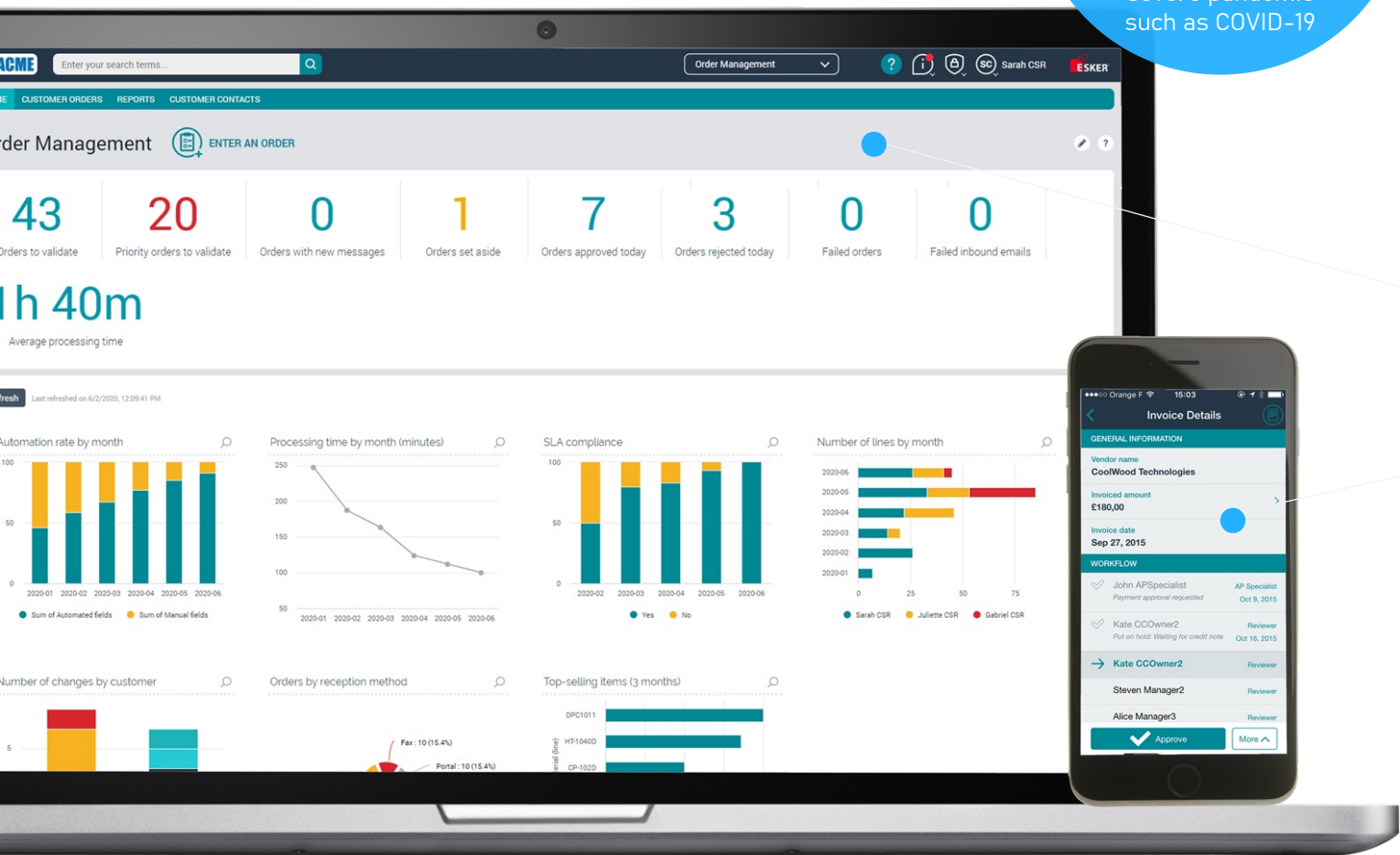
AN ALWAYS UP & RUNNING PLATFORM AT THE SERVICE OF YOUR BUSINESS

Your Esker solution is **available 24/7** from anywhere with just a simple **web browser**

Esker's **mobile application** allows you to keep working even when you're not at your desk



REACH OUT TO YOUR ESKER TEAM AT ANY TIME & EXPERIENCE WHY WE CONSISTENTLY GET A 95%+ CUSTOMER SATISFACTION RATING



Why Companies Run Esker

One Solution to Answer Your Business Challenges



MANAGE THE ENTIRE CASH CONVERSION CYCLE

FROM P2P TO O2C
WITH ONE SINGLE SOLUTION



AUTOMATE ALL YOUR DOCUMENTS

Global Multi-National languages supported



MANAGE YOUR LOCAL SPECIFICITIES

User Interface in 7 Languages, multi-currency, local compliance, etc.



KEEP AN EYE ON YOUR BUSINESS
IN REAL TIME

Customizable dashboards & reports



MANAGE MULTIPLE ERPS
AS EASILY AS ONE

One single solution & one single interface for all
your processes



WE ARE WHERE YOU ARE

Follow-the-sun support


With You Anywhere

An International Service Provider for your International Challenges

14 OFFICES TO ASSIST YOU WHERE YOU ARE

France (HQ)
Argentina
Australia
Belgium
Canada
Germany
Hong-Kong
Italy
Malaysia
The Netherlands
Singapore
Spain
UK
USA

4 SUPPORT CENTERS TO SUPPORT YOU IN SEVERAL LANGUAGES

Australia	
France	   
Malaysia	
USA	



6 DATA CENTERS TO KEEP YOUR DATA CLOSE

Australia
Canada
France
The Netherlands
Singapore
USA

7 MAIL & FAX PRODUCTION CENTERS TO SPEED UP DELIVERY WITH TRADITIONAL MEDIA

Australia – Mail & Fax
Belgium – Mail
France – Mail & Fax
Singapore – Mail
Spain – Mail
UK – Mail
USA – Mail & Fax



Success Stories & Stats



**“WE WERE LOOKING FOR AN INTEGRATED GLOBAL
SOLUTION THAT COULD OPTIMIZE DOCUMENT WORKFLOW
AND OUTSOURCE MAINTENANCE, SERVICING AND
ADMINISTRATION — ESKER HAD IT ALL”**

Alen Sulejmanagic, IT Project Manager — Franke



“WE DIDN'T REALISE HOW ADVANTAGEOUS IT WOULD BE TO **HAVE INSTANT ACCESS TO ANY DOCUMENT** WITHIN SAP. EVEN OUR CFO HAS BEEN IMPRESSED BY WHAT CAN BE TRACKED AND MEASURED **WITH JUST THE CLICK OF A BUTTON.**”

Senior Vice President of Information Systems — Valdese Weavers

The JCDecaux logo is centered in the upper half of the slide. It consists of the company name in a white, sans-serif font, enclosed within a white rectangular frame that is open on the left side. The background of the slide is a faded, grayscale image of a city street with modern buildings and a large billboard. The billboard features a woman's profile and the word 'ADVERTISING' in large, bold letters.

JCDecaux

**“ESKER'S AUTOMATION SOLUTION HAS ALLOWED US TO
PROCESS, COLLABORATE AND HAVE FULL VISIBILITY OF
THE DAY-TO-DAY WORK, WITHOUT THE NEED TO
PHYSICALLY BE IN THE WORK PLACE.”**

Maxime Barbot, Finance Project Manager — JCDecaux



“JUST BEING ABLE TO **CREATE A DASHBOARD THAT’S ACTUALLY MAKING MY TEAM’S LIVES EASIER** SO THEY DON’T HAVE TO STRESS ABOUT ALL THE LITTLE THINGS IS A HUGE ACCOMPLISHMENT. AS ADMINISTRATOR, MY ROLE IS BASICALLY TO **MAKE THEIR JOB AS EFFICIENT AS POSSIBLE** IN ANY WAY. AND I THINK USING ESKER HAS DEFINITELY DONE THAT.”

Ryan Schave, Accounts Payable Supervisor — Viega LLC



“ESKER, TO ME, IS BIGGER THAN AUTOMATION AND EVERYTHING YOU SEE ON THE OUTSIDE. THEY’VE MADE US THINK ABOUT THINGS DIFFERENTLY AND HAVE HELPED US EVOLVE AS AN ORGANIZATION.”

“ESKER’S AGILE APPROACH TO SOLUTION DELIVERY WAS FANTASTIC. THE WHOLE PROCESS WAS SO COLLABORATIVE AND KEPT US HONED IN ON WHAT WE ACTUALLY NEEDED OUT OF A SOLUTION. IT WAS CLEAR THAT **ESKER HAD THE FLEXIBILITY, BANDWIDTH AND EXPERIENCE TO TAKE US TO THE NEXT LEVEL.**”

Tracy Buhrman, Director of Customer Experience — RG Group



“ESKER’S SOLUTION IS FABULOUS! THE INTERFACE IS **VERY USER FRIENDLY AND INTUITIVE**. WITH FULL PROCESS VISIBILITY, WE ARE CONFIDENT THAT **ALL DOCUMENTS MAKE THEIR WAY THROUGH THE SYSTEM** AND KNOW THAT WE WILL BE PROMPTED IF AN ISSUE REQUIRES IMMEDIATE ACTION.”

Account Executive — Luxasia

Well-Known Brands Using Esker Solutions

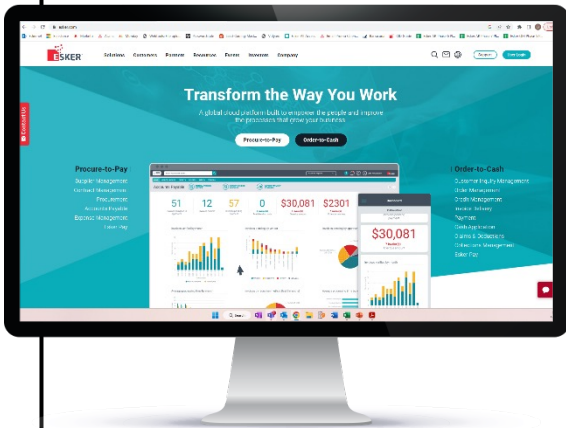


A low-angle, upward-looking photograph of several modern skyscrapers. The image is heavily filtered with a solid blue color, creating a monochromatic effect. The perspective makes the buildings appear to converge towards the top of the frame. The central building is the tallest and most prominent, with a dense grid of windows. To its left, another tall building is visible, and to the right, a third building with a more complex, angular facade. The sky is a uniform blue, matching the overall color scheme.

Wrap Up

Where to Find More Information

www.esker.com



Ebook: Future of the Digital CFO
How to Become an Architect of Value,
Change & Resilience



*find it at www.esker.com/resources
or click the cover image

Ebook: Financial Transformation
How AP & AR are Coming Together to
Better Manage Cash



*find it at www.esker.com/resources
or click the cover image

Join us for an upcoming webinar
www.esker.com/events/webinars



Key Points to Take Home

- Take a strong look at your Cash Conversion process: Are any of the areas manually driven? If so, you likely have a weak link in your cash conversion cycle.
- Manual processes = Detriment to Cash Conversion

Thank you! Any Questions?

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your session evaluation.