How to Use Production Reporting and Analytics to Improve Service Levels and Revenue Enablement

SAPinsider Las Vegas

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In This Session....

We will discuss how to leverage the Production Planning toolkit available to us to enable revenue through improved throughput.

We will discuss:

- The value opportunity derived from standard SAP reports
- The prerequisites to effectively utilizing standard analysis tools
- How to utilize reports and analytics to hone-in on manufacturing inefficiencies and exceptions to promote continuous flow



What We'll Cover

- Describe the relationship between visibility and proactive exception/alert management
- Explore the capacity planning and scheduling functionality available in standard SAP
- Discuss data requirements for quality reporting and analytics
- Highlight some of the reports that enable us to hone in on efficiencies

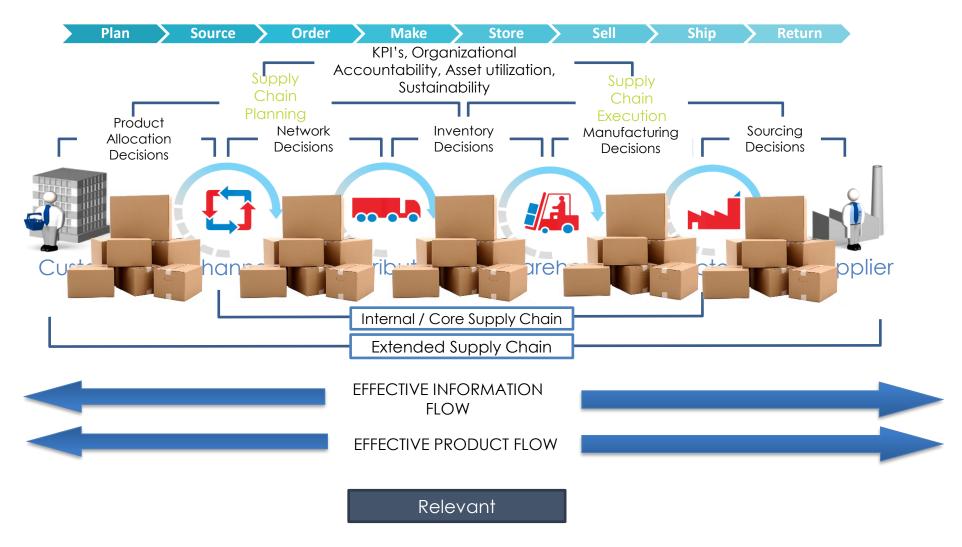


Topic 1

Describe the relationship between visibility and proactive exception/alert management



Modern Supply Chain: It's all about flow!





Integrated Information Flow Impacts the Quality of Decision Making



Customer

- Available to promise
- Service Level expectations
- Returns/Reasons
- Sales forecast
- Sales enablement



Channels

- Product Allocation
- Product Availability
- Omni channel diversity
- Logistics
- Global batch traceability



Distribution

- Material flow and distribution strategies
- Transportation Management
- Serialization
 Track and trace



Warehouses

- Put away and picking strategies
- Stock control
- Warehouse Automation
- Real-time information
- Optimized routings
- Obsolescence



Factories

- Production strategies
- Operational effectiveness & reliability
- Capacity and Constraint management
- Plant Maintenance & Asset management



Supplier

- SupplierManagement
- Sourcing Strategy
- Spend Analysis
- E-Procurement
- Material visibility



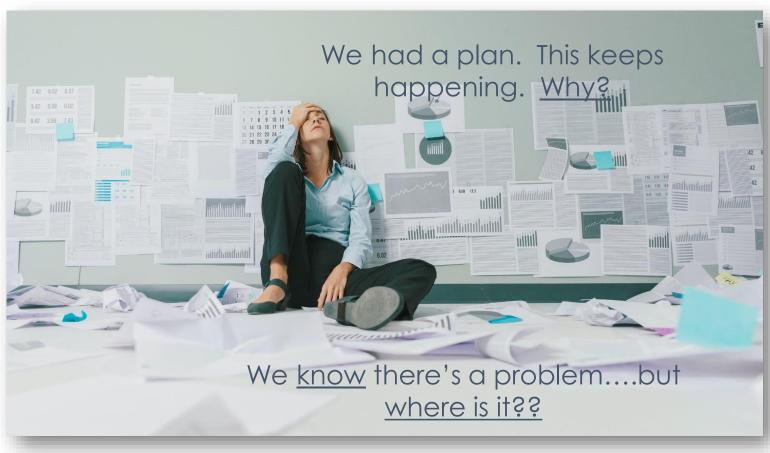
EFFECTIVE INFORMATION FLOW

ENABLES EFFECTIVE MATERIAL
FLOW

An integrated supply chain is dependent on accurate information and communication up and down the supply chain

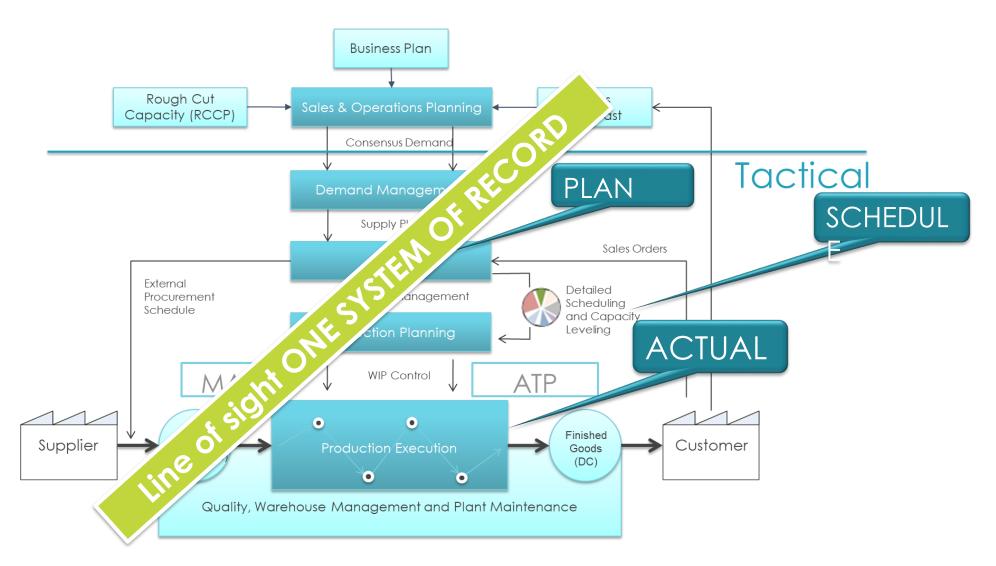
Harmonized Work - Disrupted...



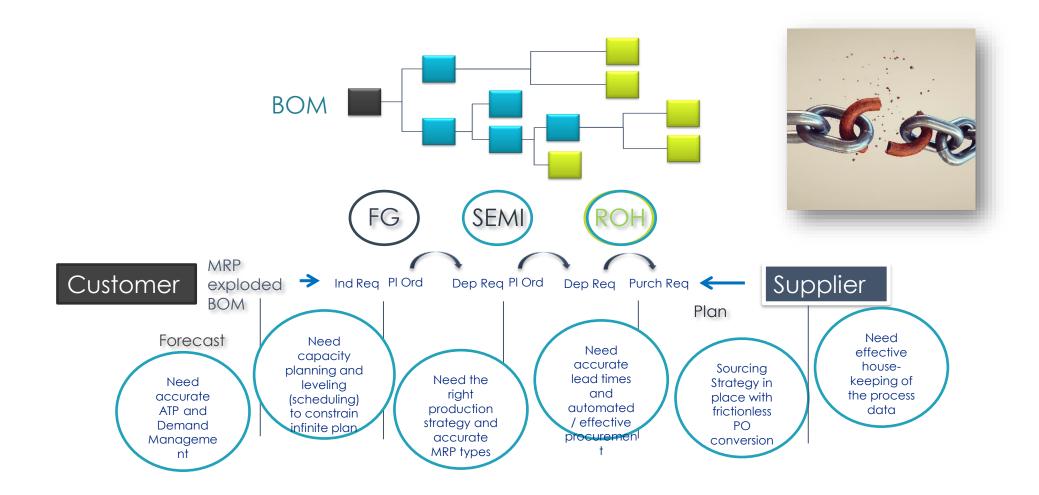




Setting Our Intention, Aligning Actions



Understand the Integration Requirements



Explore the capacity planning and scheduling functionality available in standard SAP



The Struggle is Real: Many of us are still in the throes of a non-recovery recovery

Labor and Material Shortages Curtailed production Non bottleneck resources are the new bottlenecks Increased production inefficiencies Increased manufacturing lead-times and throughput time

Capacity Planning – Why do I need visibility?

Purpose:

- Maintain a balance between Supply and Demand
- Provide vision and information across the supply chain
 - Provide realistic order ship/availability dates to customers
 - Improve decision making based on actual work center information
- Determine the best economic use of resources
 - Long term simulations for optimal use of labor and equipment
 - Capacity Plan feeds MRP
 - Procurement schedule derived from the Capacity Plan

Capacity Evaluation:

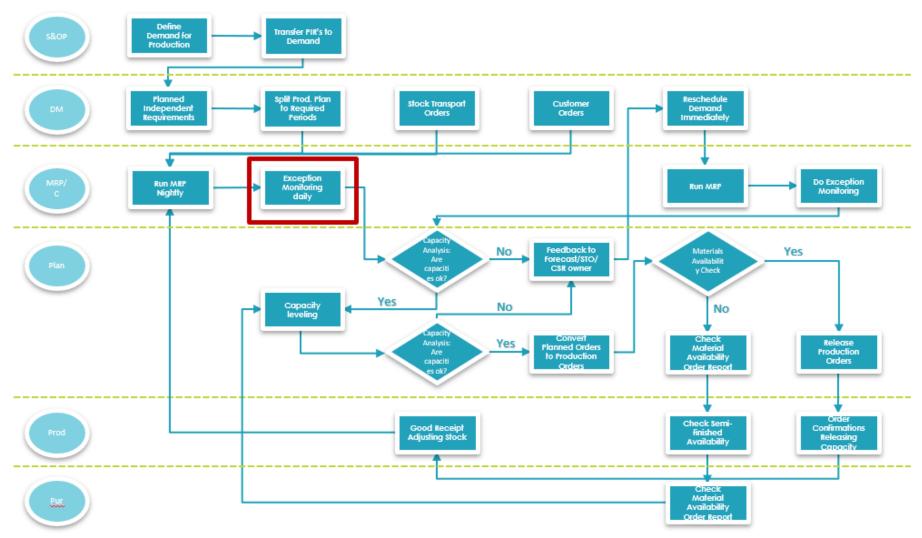
- Available capacity and capacity requirements (load) are determined and compared with each other in lists or graphics.
- Capacity Levelling (detailed scheduling):
 - Optimal capacity commitment via Finite Scheduling.
 - Selection of appropriate resources.
 - Interactive graphical detailed scheduling / dispatching.

• Integration:

- Capacity planning is integrated in the following applications:
 - Production Planning and Control
 - Sales & Operations Planning
 - RCCP
 - Long-term Planning
 - Shop Floor Control
 - REM, Discrete and Process manufacturing flows
 - Plant Maintenance

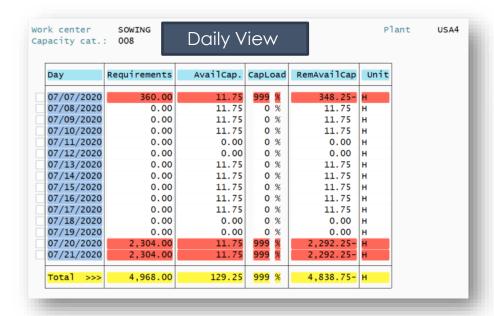


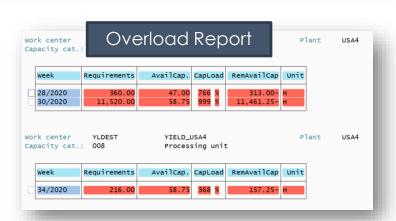
Supply Chain Process: Planning

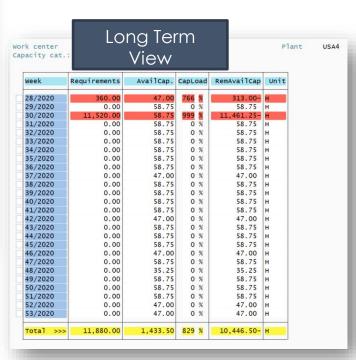


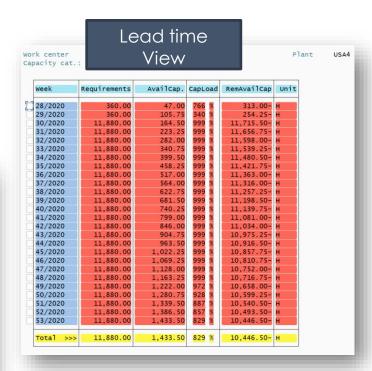


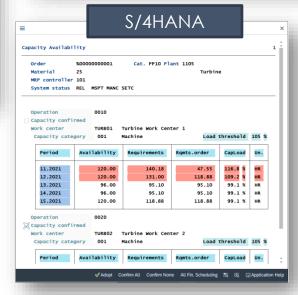
Capacity Analysis



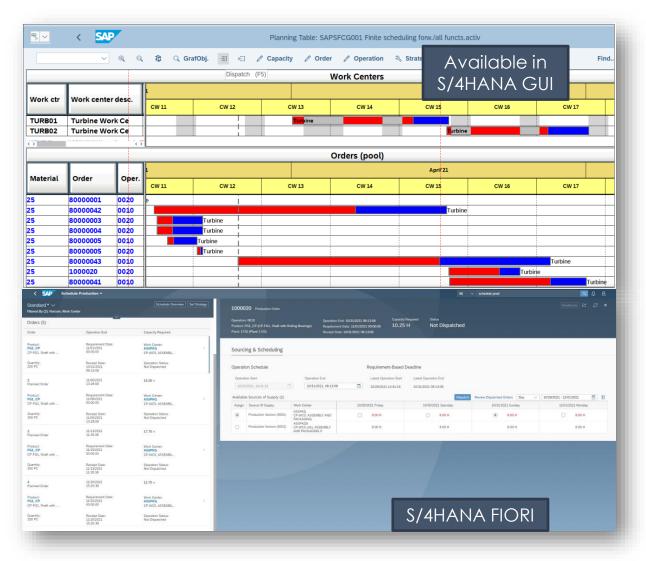








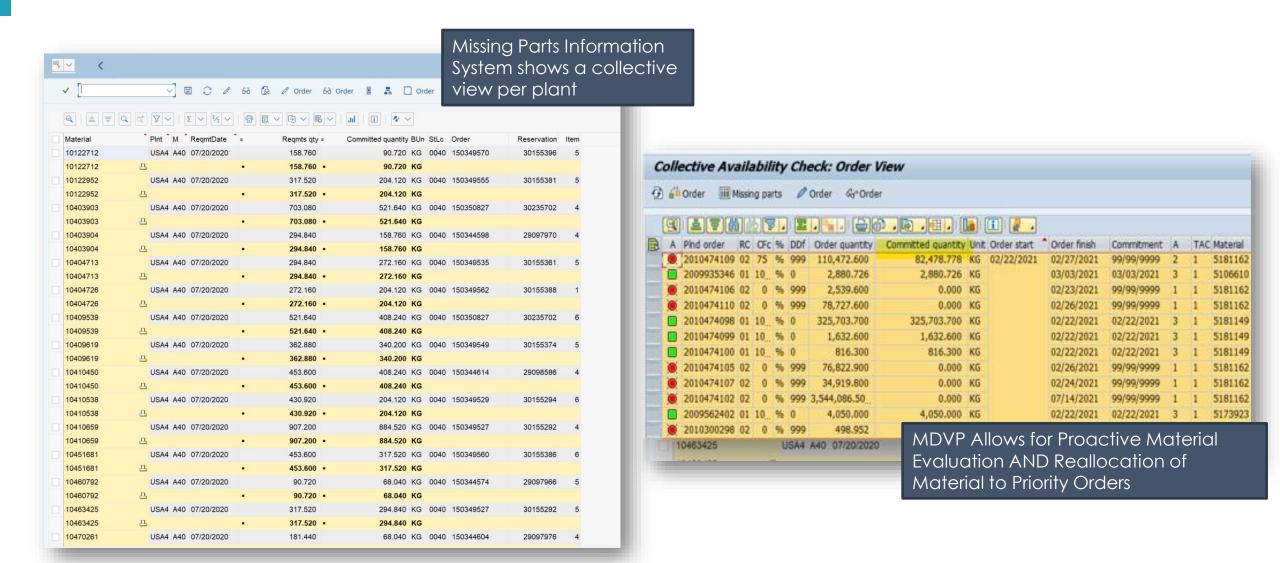
Scheduling and Shop Floor Execution



- The objectives of capacity leveling include:
 - Leveling overloads and underloads at work centers
 - Achieving optimum commitment of machines and production lines
 - Selection of appropriate resources
- The benefits of production scheduling include:
 - Accurate Material Availability Checking
 - Accurate Sales order ATP
 - Accurate delivery date quotes
 - Process change-over reduction
 - Inventory reduction, leveling
 - Increased production efficiency
 - Labor load leveling
 - Real-time information
 - Staged material availability to the shop floor



Missing Parts Report

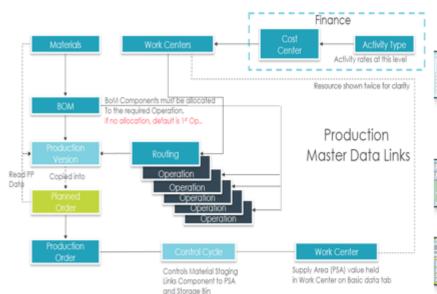




Discuss data requirements for quality reporting and analytics



What Should an Aligned PP Data Set Do?











Support MRP – essential tool for optimizing inventory levels, minimizing lead times and maximizing service levels.

Support Capacity Planning – a window into what you would like to do against what can be done!

Support Detailed Scheduling – tells you what is 'doable'!

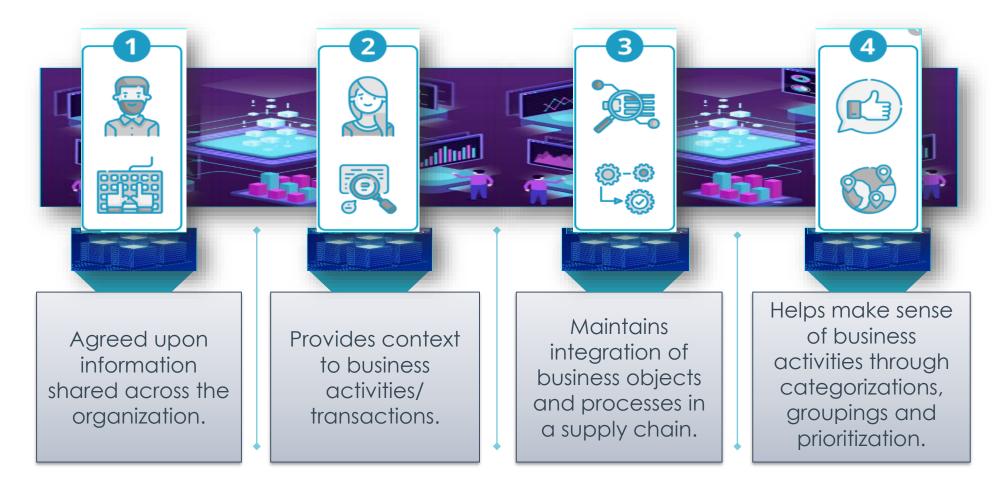
Support Costing – to close the MRP II loop with cost projections.



Support Production Execution – to close the shopfloor control cycle.

Must accurately play its role in an end-to-end supply chain

Quality Master Data





Success Factors in PP Master Data

- Impact of Accuracy: Inaccurate data leads to a lack of purpose and becomes unused or unusable.
- Impact of Validity: Invalid data and you lose an important planning and decision-making tool. Validity must be derived from the process and not its outcome. Fix the process and the outcome is guaranteed!!
- Impact of Relevance: Data that is not relevant loses its importance.
- Impact of Consistency: Inconsistent data invariably leads to misaligned results. Accuracy standards must always be maintained.



- Impact of Timeliness: Data not received at the right time can't be used efficiently and becomes an inadequate source of information.
- Impact of Completeness: Missing or incomplete processes result in workarounds. Development of unnecessary enhancements, negatively impacts understandability etc.
- Impact of Reliability: Robust data is predictable, insightful, powerful and a potential candidate for automation.

It is virtually impossible to manage any process that you cannot measure. The quality of what you measure is the key to a successful outcome.

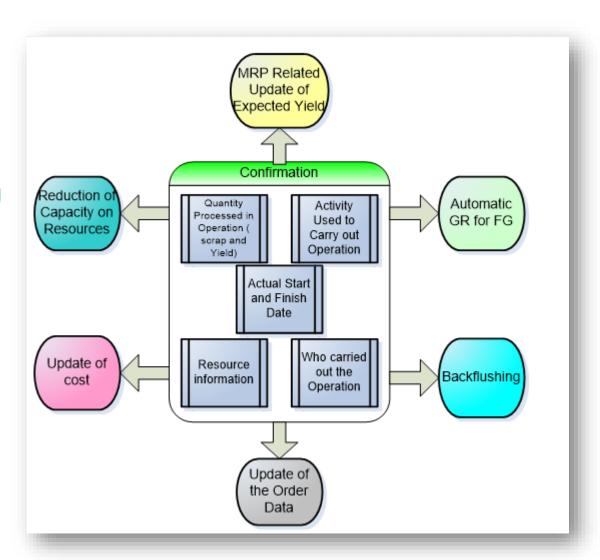
Shop Floor Control

Planning attends to the following functions:

- Planned orders
- Conversion of planned orders to process/production orders
- Production and process order scheduling
- Capacity requirements planning
- Material availability assessment
- Release of production/process orders

Shop floor control attends to the following functions:

- Material withdrawals
- Order confirmations
- Goods receipt documentation
- Order settlement/reconciliation



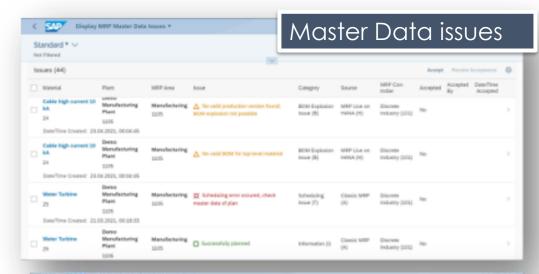
Work Center Capacity with Real Time Reporting

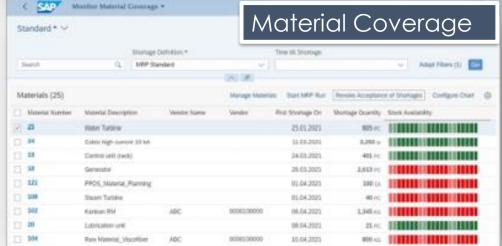
| pacity ca | t.: 001 | MACHIN | E | | |
|-----------|--------------|-----------|---------|-------------|----|
| Week | Requirements | AvailCap. | CapLoad | RemAvailCap | Un |
| 39 | 1,953.65 | 1,919.98 | 102 % | 33.67- | H |
| 40 | 3,523.14 | 4,799.94 | 73 % | 1,276.81 | H |
| 41 | 3,714.06 | 4,799.94 | 77 % | 1,085.89 | H |
| 42 | 6,112.54 | 4,799.94 | 127 % | 1,312.60- | H |
| 43 | 973.93 | 4,799.94 | 20 % | 3,826.02 | H |
| 44 | 2,439.45 | 4,799.94 | 51 % | 2,360.49 | H |
| 45 | 1,196.54 | 4,799.94 | 25 % | 3,603.41 | H |
| 46 | 2,105.53 | 4,799.94 | 44 % | 2,694.41 | H |
| 47 | 3,469.03 | 4,799.94 | 72 % | 1,330.92 | H |
| 48 | 1,780.89 | 2,879.97 | 62 % | 1,099.07 | H |

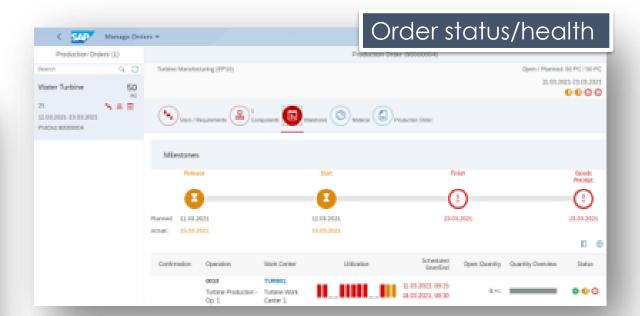
| Week | P LatestS | trt LtStExec | Material | Material description | MRP | Order | PgRqmtQty | Conf. qty | Scrap | Stat | Overa | ll or | der sta | tus |
|-------|-----------|--------------|------------|---------------------------------|-----|-----------|-----------|-----------|-------|------|-------|--------|---------|-----|
| | | | | | | | | | | | | | | |
| Total | | | | | | | | 1,429 EA | 0 EA | | | | | |
| 39 | 09/21 | 00:12:00 | 138988BRB | SPOUT, BRB | S90 | 100091828 | 99 EA | 0 EA | 0 EA | CRTD | CRTD | MSPT 1 | PRC SE | TC |
| 39 | 09/21 | 11:34:00 | 138988SRS | SPOUT SRS | 598 | 100091615 | 840 EA | 832 EA | 0 EA | REL | REL | PRT I | PCNF PR | .C |
| 39 | 09/22 | 00:37:00 | 138988SRS | SPOUT SRS | S98 | 100091861 | 899 EA | 573 EA | 0 EA | REL | REL | PRT I | PCNF PR | C |
| 39 | 09/23 | 23:16:10 | 176627NMBL | TRANS SPT BODY, SOAP DISP NM BL | S91 | 100092227 | 25 EA | 24 EA | 0 EA | REL | REL | PRT I | PCNF PR | C |
| 39 | 09/24 | 04:43:24 | 138988SRS | SPOUT SRS | S98 | 100092478 | 899 EA | 0 EA | 0 EA | REL | REL | PRT I | PRC MA | .CM |
| 39 | 09/24 | 18:16:31 | 138988BRB | SPOUT, BRB | S90 | | 337 EA | | 0 EA | X | | | | |
| 39 | 09/24 | 21:57:28 | 169931BZ | SPOUT BODY, TRADITIONAL SOAP | SA2 | | 25 EA | | 0 EA | | | | | |
| 39 | 09/25 | 12:43:01 | 138988BRB | SPOUT, BRB | 590 | | 840 EA | | 0 EA | X | | | | |
| 39 | 09/25 | 15:48:39 | 138988SRS | SPOUT SRS | 598 | | 899 EA | | 0 EA | X | | | | |
| 39 | 09/25 | 21:40:44 | 176631BZ | TRAD SPT BODY, SOAP DISP BZ | S75 | | 192 EA | | 0 EA | X | | | | |

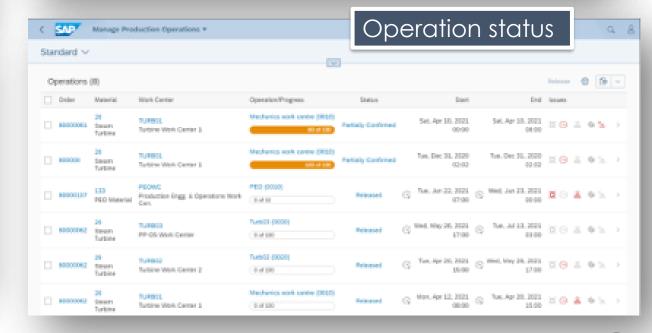


The Future with Fiori







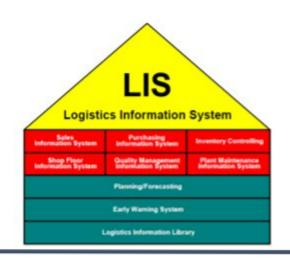




 Highlight some of the reports that enable us to hone in on efficiencies



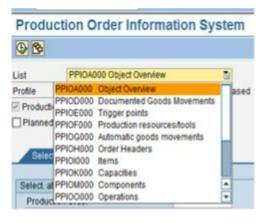
Different Types of Reporting



The LIS Reports contain summarized historical data that has been populated into "info structures" containing:

- Characteristics
- Key Figures
- ·Time unit

LIS Reports on historical production orders



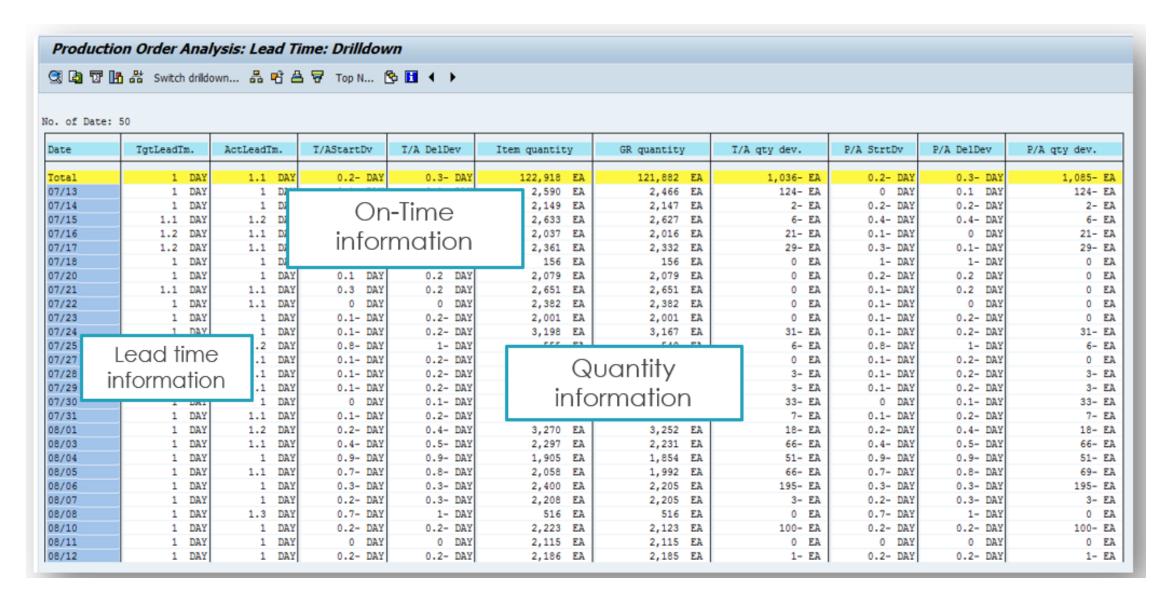
COOIS reports at the field level of Production Orders. Any object within the Production Order can be reported on:

- ·Order Header
- Order Operations
- Confirmations
- Goods Movements

COOIS reports on historical and current production orders

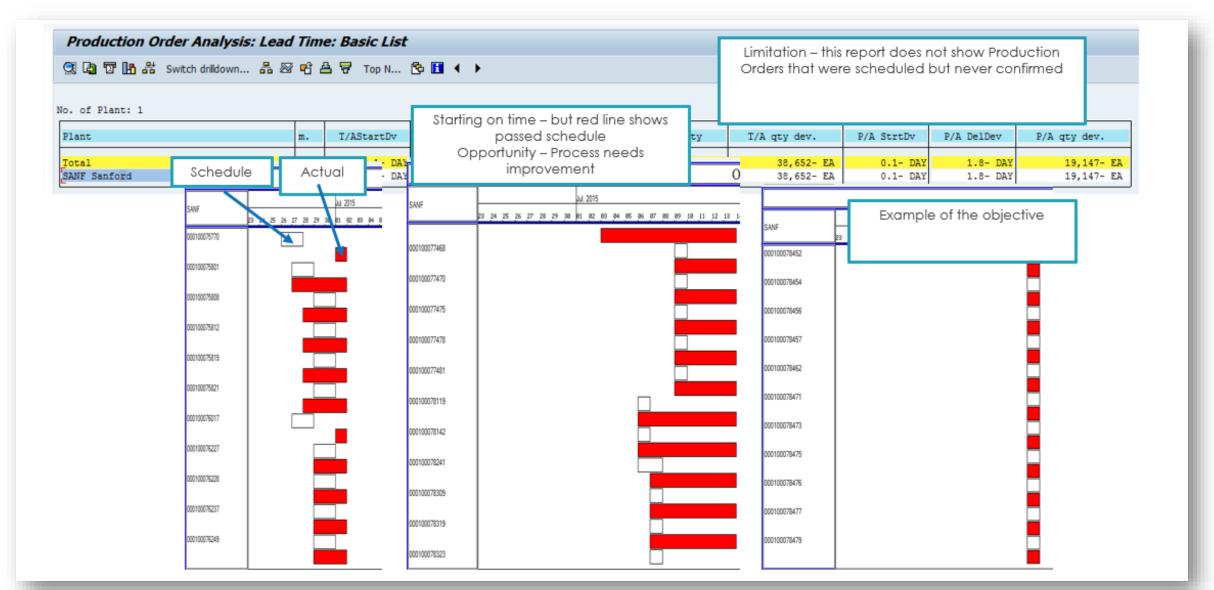


Discrete Work Centers Plan Vs Actual

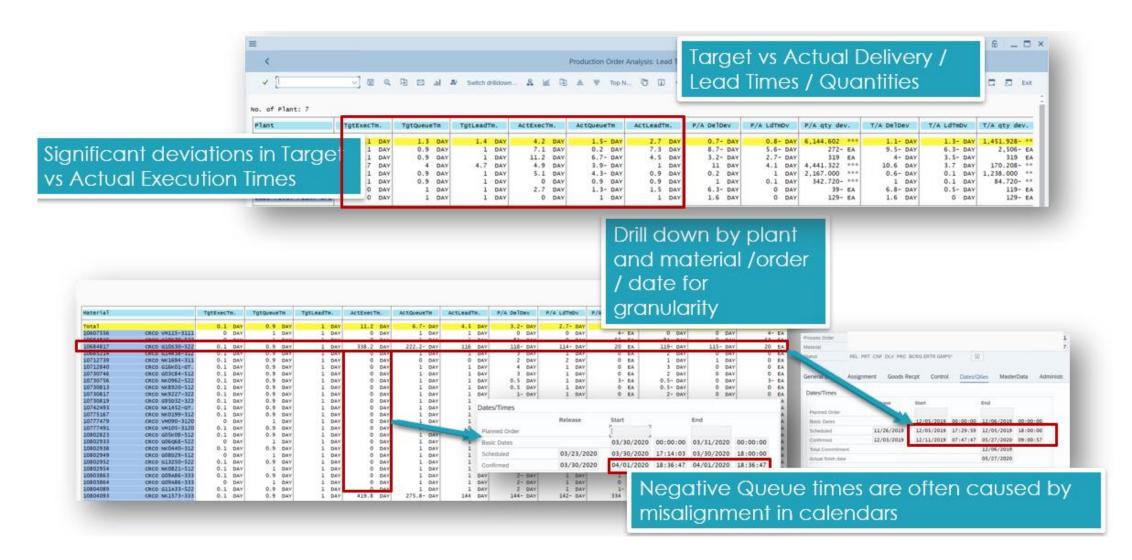




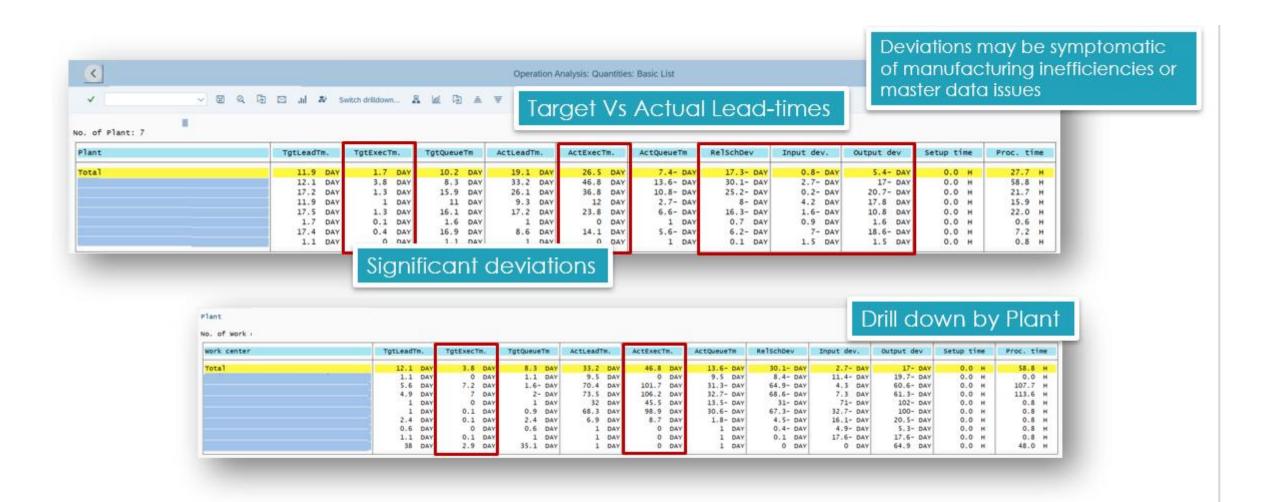
Reporting Schedule Attainment



Production Order Analysis

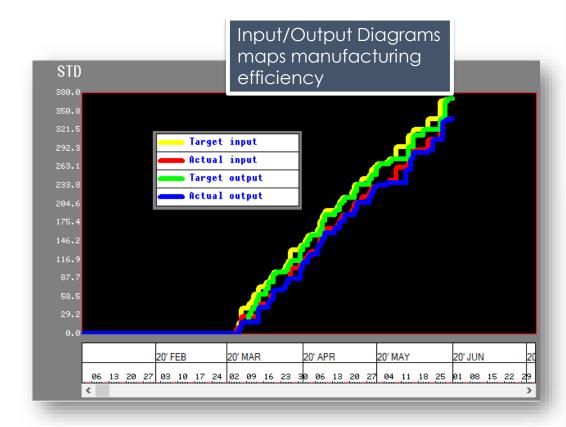


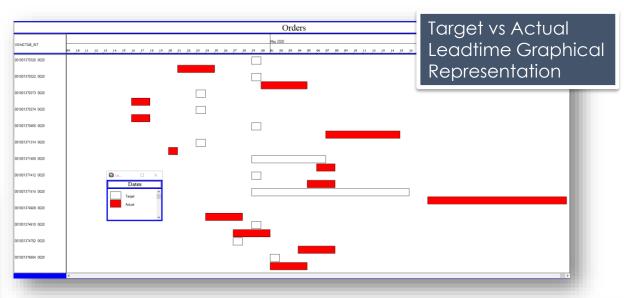
Operations Analysis





Making It Visual









Wrap-up

"If you fail to plan, you are planning to fail!"



Plan so you address the 'what' and 'how' of your data and production process(es).

"Planning reduces delays during jobs"



Schedule so you address the 'who' and 'when' governed by your process capability.

"Scheduling reduces delays between jobs"

Close the loop with real time reporting and analytics.
Using SAP as a Single Source of Truth Promotes Flow.

Where to Find More Information

- <u>www.revealvalue.com/white-papers/maximizing-production-throughput</u>
 - White paper on maximizing production throughput through to improve market share
- Goldratt, Eliyahu M. Theory of Constraints. North Rivers Press, 1990.
- www.revealvalue.com/white-papers/exception-monitoring-leadsimprovement
 - White paper on 4 ways exception monitoring leads to continuous improvement



Key Points to Take Home

- The efficient flow of relevant data enables the efficient flow of materials
- SAP supports improved throughput and de-bottlenecking of resources natively
- We control the quality and impact of that reporting and analytics with the quality of our data
- Integration is key
- Align Plan->Schedule->Actual to bring the supply chain into harmony





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Thank you! **Any Questions?**

Please remember to complete your session evaluation.



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