

How Data Archival Reduces Cloud Spend and Business Risks

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Session Speakers



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**Virtustream, a
DELL Technologies
Business**

One company with the power to
drive digital transformation and
generate real results every day
for our customers

What We'll Cover

Business Challenges

- **Common challenges caused by keeping large volumes of unused data**
 - Complexity
 - Compliance Risks
 - Costs
 - System Performance

Service Overview

- **Data Archiving Services for SAP**
 - Right-sizing
 - Data Archiving
 - System Decommissioning

Customer Success

- **At a Glance: Common use cases solved for our customers**
 - Problem Statement
 - Solution Proposed
 - Results Seen

Business Challenges and Service Overview

Data Archiving Services for SAP



Common Data Challenges Faced During Modernization

Large volumes of unused data impeding your digital future

1

Complexity and Performance

Massive database sizes are increasing migration and operational complexity, as well as slowing down system response times

2

Compliance

Cannot safely remove data that could introduce compliance risks (such as GDPR or audit/reporting purposes)

3

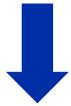
Cost

Maintaining large reserves of data is direct impact on Costs (storage space, human resources, back-ups, software licensing)

Finding the Right Solution

1

Complexity and
Performance



Simplify cloud migration and SAP S/4HANA modernization with a smaller data footprint, resulting in increased performance

2

Compliance



Reduce financial and audit risks by meeting regulations and compliance requirements through safe data archival

3

Cost



Control data volumes as your cloud usage expands, lowering IaaS and software licensing costs

Data Archiving Services for SAP

Key services delivered by Virtustream's SAP experts



Right-sizing

Develop a best-fit approach to reduce your data size

Identify specific data types to realize best return on investment

Use the best-fit approach to right-size the specific SAP HANA application for upgrade

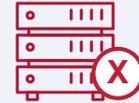


Data Archiving

Identified data is safely removed from systems to a secure content storage archive

Retention period policy recommended based on industry best practices

Post-execution, ongoing managed archiving services maintain and control data volume



System Decommissioning

Strategically retire outdated and expensive legacy systems without compromising compliance requirements

Access decommissioned systems through a centralized interface for reporting and regulatory purposes

Free Data Assessment



For qualifying customers, Virtustream can provide a free data assessment, producing a report that outlines the benefits you can achieve from right-sizing such as identifying data that can be moved onto cheaper storage (archived) or removed completely.

Achieve True Business Benefits

Simplify SAP operations and safely reduce overall data footprint



Simplify Cloud Migration

Reduce your overall data footprint and streamline cloud migration with a simplified data structure that is suited for efficient IT operations



Greater System Availability

Limit the amount of data stored in your active databases, reducing execution times for upgrades, backup and recovery while minimizing planned and unplanned system downtime



Improve Performance

Shorten long run-times for transactions and reports by removing unnecessary data. End users will also have to sort through less data to find required information.



Reduce Business Risk

Retain relevant data and information in a format which protects it from modification and premature deletion, with easy access for auditing and reporting purposes



Lower TCO and IaaS Costs

Hardware, licensing and administration costs are lowered due to your smaller infrastructure footprint and required storage/backup. Data safely moved to less expensive Content Management Systems.

Customer Success

Data Archiving Services for SAP



Common Business Drivers for Data Archiving

What we're hearing from our customers

**Moving to S/4HANA or
Business Suite on HANA**

Divesting a Subsidiary

**Complying with New
Regulatory Requirements**

**Moving to a Hyperscaler
Platform**

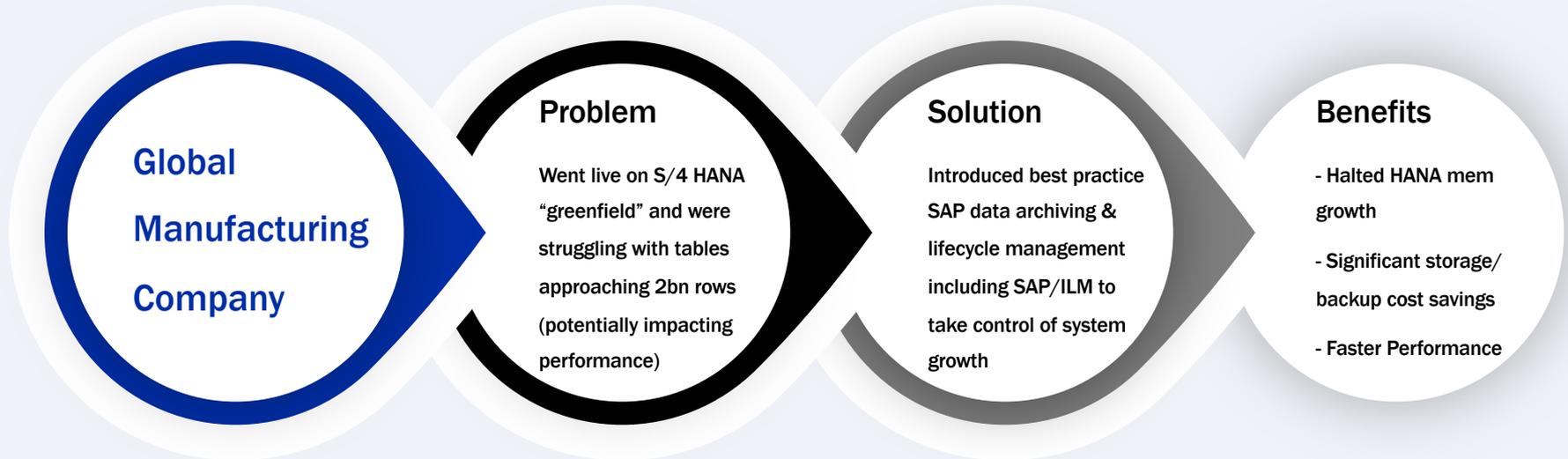
**Implementing Digital
Transformation**

**Undergoing a Merger or
Acquisition**

System Performance Issues

Customer Success

Headquartered in the Netherlands, this multinational corporation with more than 20,000 employees is the world's leading manufacturer of window coverings as well as a major manufacturer of architectural products.



Where to Find More Information

- https://www.virtustream.com/wp-content/uploads/2021/07/Virtustream_DS_Archiving_Data_Mgmt.pdf
 - Data Sheet describing Data Archiving Services for SAP
 1. Go to Virtustream.com
 2. Click Insights in the Menu and Select Resources
 3. Search for Archiving
- <https://www.virtustream.com/sap-cloud-solutions>
 - Web Pages dedicated to SAP Cloud Solutions
 1. Go to Virtustream.com
 2. Navigate SAP Cloud Solutions in the Menu

THANK YOU

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